



Financial Presentation for the Three Months Ended June 30, 2022

(Held on August 1, 2022)

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President and Representative Director

<1. (Cover) 1. Financial Results for the Three Months Ended June 30, 2022>

<2. Financial Results for Q1 of FY Mar. 2023 (1)>

Sales revenue in the three months ended June 30, 2022 (“the first quarter”) increased about 17% to 492 billion yen compared with the three months ended June 30, 2021 (“the previous first quarter”), marking a new record high for a quarter. Profits all increased by more than 20% compared with the previous first quarter, with operating profit of 41.4 billion yen, profit before income taxes of 68.7 billion yen, and profit attributable to owners of the parent of 50 billion yen.

As the yen weakened sharply, the average exchange rates were 130 yen to the U.S. dollar, marking depreciation of 21 yen, and 138 yen to the euro, marking depreciation of 6 yen from the previous first quarter, pushing up sales revenue by about 44 billion yen and profit before income taxes by about 11.5 billion yen.

<3. Financial Results for Q1 of FY Mar. 2023 (2)>

Capital expenditures and depreciation charge of property, plant and equipment increased due to the introduction of equipment to increase production capacity for components for which demand is strong and the construction of a new building. In addition, R&D expenses increased due to the promotion of development aimed at creating new businesses.

<4. Sales Revenue by Reporting Segment for Q1 of FY Mar. 2023>

Here is a breakdown of sales revenue by reporting segment.

All segments reported double-digit sales revenue growth for the first quarter compared with the previous first quarter.

<5. Business Profit (Loss) by Reporting Segment for Q1 of FY Mar. 2023>

Here is a breakdown of business profit by reporting segment.

The Core Components Business and the Electronic Components Business drove the Kyocera group as a whole with significant increases in profit.

Next, I will explain the situation of each segment for the first quarter in comparison with the previous first quarter.

<6. Financial Results by Reporting Segment for Q1 of FY Mar. 2023

(1) Core Components Business>

In the Core Components Business, sales revenue increased due to increased demand for ceramic packages and organic packages and boards for the information and communications-related markets such as 5G in the Semiconductor Components Unit, as well as stronger demand for fine ceramic components used in semiconductor processing equipment in the Industrial & Automotive Components Unit.

Profit increased significantly and the profit margin improved to about 15%, thanks to sales expansion of high value-added products through aggressive production increase as well as improved profitability and the contribution of the weaker yen in the Semiconductor Components Unit.

<7. Financial Results by Reporting Segment for Q1 of FY Mar. 2023

(2) Electronic Components Business>

In the Electronic Components Business, both sales revenue and business profit increased due to higher demand for major products and the weaker yen.

Sales revenue increased as sales of capacitors and other components increased, mainly in the industrial equipment, 5G and semiconductor-related markets.

Profit increased due to higher sales of high value-added products and improved profitability.

<8. Financial Results by Reporting Segment for Q1 of FY Mar. 2023

(3) Solutions Business>

In the Solutions Business, sales revenue increased due to higher sales of major products in the Industrial Tools Unit and the Document Solutions Unit and the impact of the weaker yen.

Profit decreased mainly due to a decline in mobile phone sales volume in Japan in the Communications Unit.

This concludes my summary of financial results for the first quarter. Next, I will explain financial forecasts for the year ending March 31, 2023 ("fiscal 2023").

<9. (Cover) 2. Financial Forecasts for the Year Ending March 31, 2023>

<10. Financial Forecast for the Year Ending March 31, 2023 (1)>

There is no change in the financial forecast for the fiscal 2023 from the figures announced in April.

The first quarter progressed generally within our initial expectations relative to the financial forecast for the fiscal 2023.

From the three months ending September 30, 2022 onward, although the outlook remains uncertain due to the impact of soaring raw materials prices and other factors, we aim to achieve our full-year forecast by capturing the demand for components for the 5G and semiconductor-related markets.

There is also no change in our forecast for capital expenditures, depreciation charge of property, plant and equipment, R&D expenses and forecast by reporting segment.

Cautionary statement

This is an English translation of the Japanese original. The translation is prepared solely for the reference and convenience of those who do not use Japanese. In the event of any discrepancy between this translation and the Japanese original, the latter shall prevail.

Except for historical information contained herein, the matters set forth in this document are forward-looking statements that involve risks and uncertainties including, but not limited to, product demand, competition, regulatory approvals, the effect of economic conditions and technological difficulties, and other risks detailed in the cautionary statements with respect to forward-looking statements on the company's website. (<https://global.kyocera.com/ir/disclaimer.html>)