



Notes: This is an English translation of the Japanese original. This translation is prepared for the reference and convenience solely for those who do not use Japanese. In the event of any discrepancy between this translation and the Japanese original, the latter shall prevail.

Certain of the statements made in this document are forward-looking statements, which are based on our current assumptions and beliefs in light of the information currently available to us. Please refer to "Cautionary Statements with respect to Forward-Looking Statements" on the last page.

In this document, the year ended March 31, 2024 is referred to as "Fiscal 2024, the year ending March 31, 2025 is referred to as "Fiscal 2025", six months ended/ending September 30 is referred to as "1H." Other fiscal years and half-year periods are referred to in a corresponding manner.

Kyocera Corporation Company Presentation

(Code Number: 6971, TSE Prime Market)

January 10, 2025

Executive Officer
General Manager of Finance Division,
Corporate Management Control Group
Tomoko Miyata



- 1. Corporate Profile**
- 2. Towards Realization of Sustainable Management**
- 3. Shareholder Returns**

1. Corporate Profile

2. Towards Realization of Sustainable Management

3. Shareholder Returns

Established in



Location of Head Office



Stock Listed on



Annual Sales Revenue



(Results for fiscal 2024)

Annual Profit Before
Income Taxes



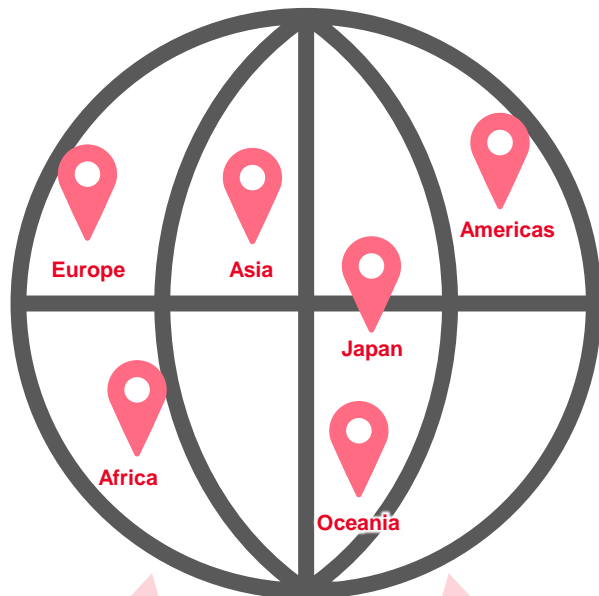
(Results for fiscal 2024)

Minimum Investment
Amount



(As of Dec. 30, 2024)

Global Locations



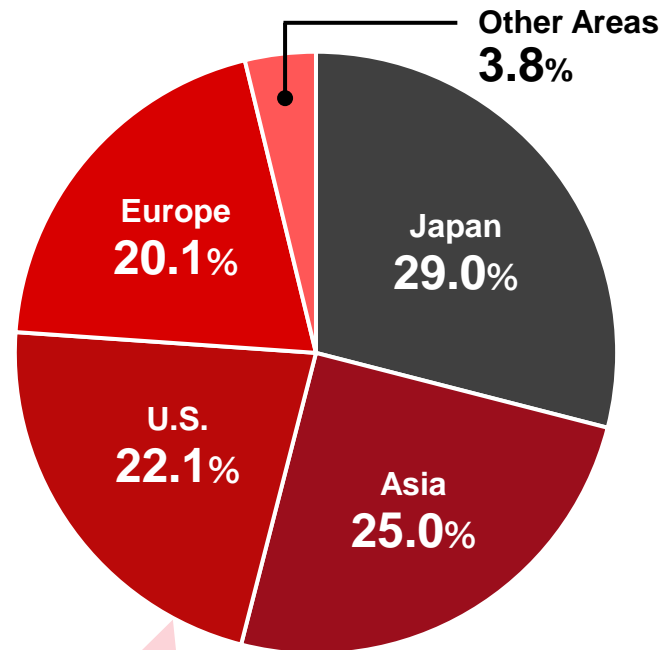
Group Companies*

293

Group Employees

79,185

Sales Revenue Component Ratio by Region



Overseas Sales Ratio

Approx. **70** %

(Results for fiscal 2024)

* Including Kyocera Corporation

Corporate Motto

敬天愛人

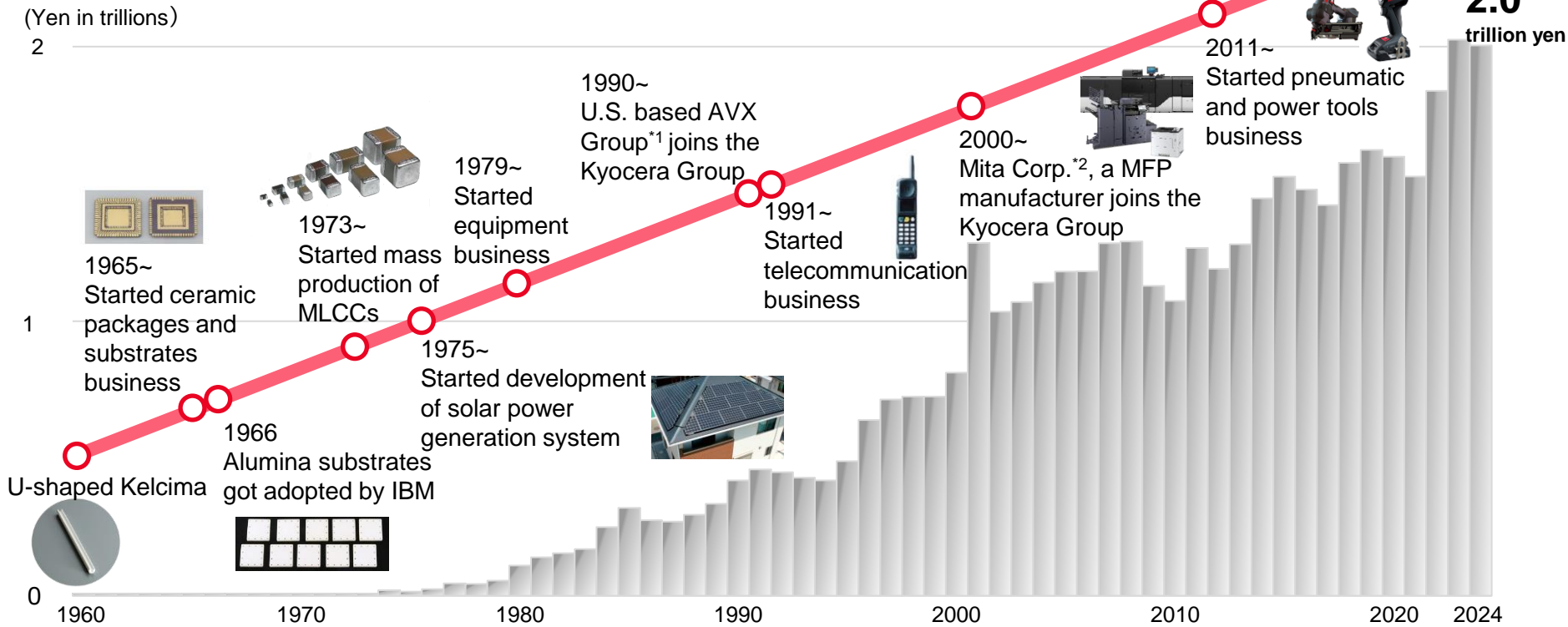
“Respect the Divine and Love People”

Preserve the spirit to work fairly and honorably, respecting people, our work, our company and our global community.

Management Rationale

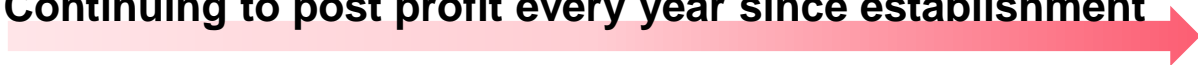
To provide opportunities for the material and intellectual growth of all our employees, and through our joint efforts, contribute to the advancement of society and humankind.

Reached 2 trillion-yen sales in fiscal 2023

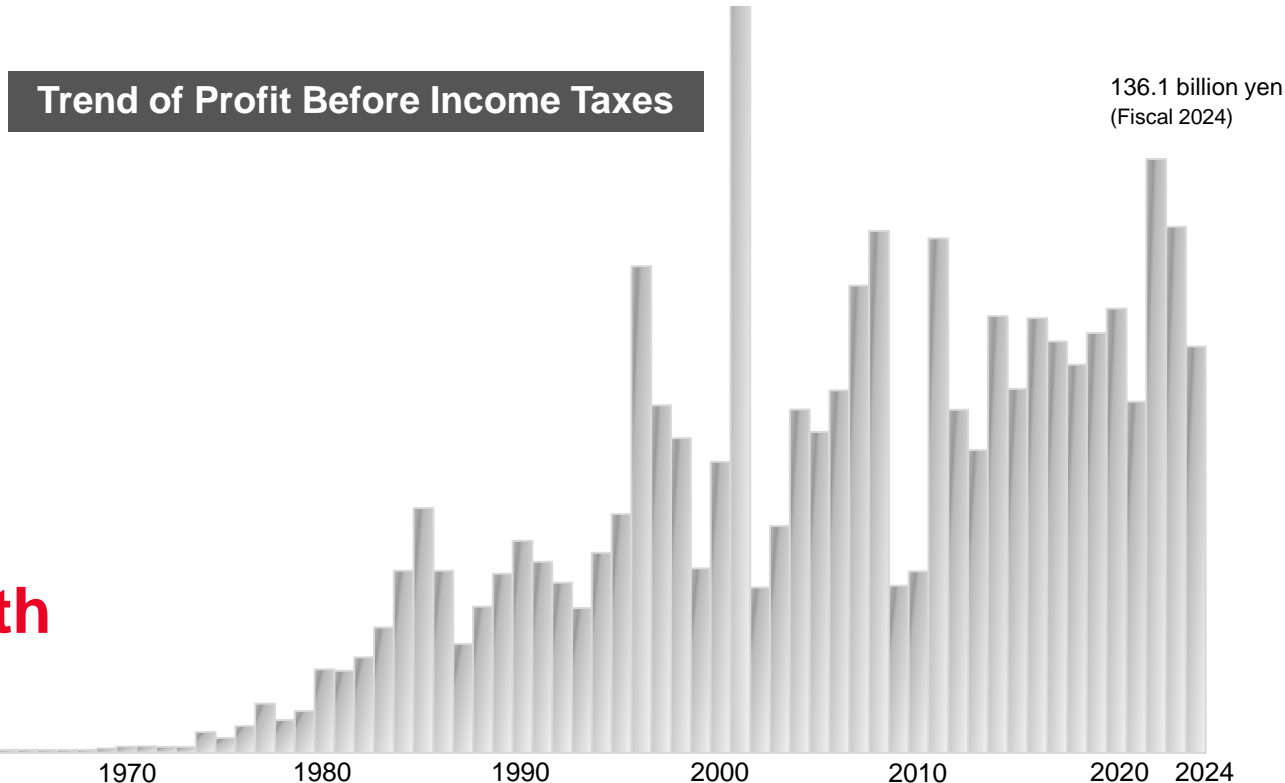


*1 Currently Kyocera AVX Components Corporation *2 Currently Kyocera Document Solutions Inc.

Continuing to post profit every year since establishment



Trend of Profit Before Income Taxes



Total Assets
Approx. **4.5** Trillion Yen

Shareholder's Equity Ratio*
72.2%

(As of fiscal 2024)



Investing proactively utilizing strong financial base

Link to future growth

* Ratio of total equity attributable to owners of the parent within total assets

Equipment and Services Business

Solutions Business

Provides wide-range of products and services from general consumer to various industrial uses.



MFPs and Printers



Pneumatic and Power Tools



Communication Terminal for Corporate Users



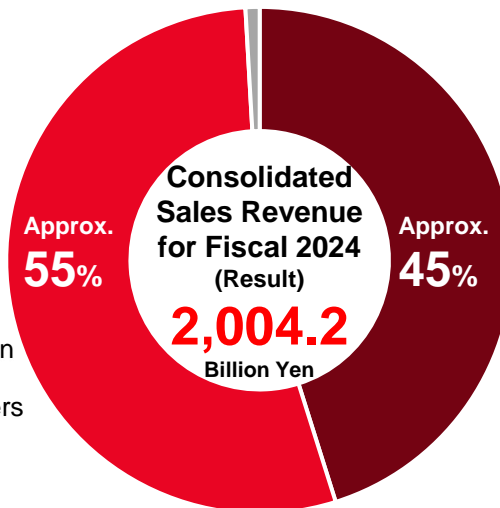
Information Systems and Telecommunication Services



Cutting Tools



Residual Energy Storage System



Components Business

- Core Component Business
- Electronic Components Business

Provides wide-range of products for semiconductor, industrial, automotive and information and communication-related and consumer markets.



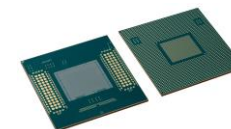
Components for SPE*



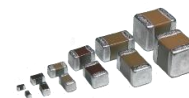
Automotive Cameras



Ceramic Packages



Organic Packages and Boards



Ceramic Capacitors



Tantalum Capacitors

What are “Fine Ceramics”?

Ceramics are non-metallic, inorganic substances that are manufactured through a process of exposure to high temperature, such as pottery, glass, cement.

Fine ceramics are type of ceramics in which the chemical composition has been precisely adjusted and manufactured in well controlled production process and possess high material property as well as dimensional precision.

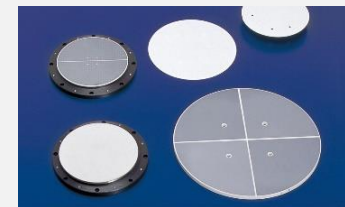


Key for Manufacturing Semiconductors, the Essentials of Smartphones and Automobiles

Fine ceramic components are used in semiconductor processing equipment, particularly in harsh processes that generates plasmas, which makes metal, etc. corrode.



Domes and Chambers



Electrostatic Chucks



Focus Rings

Kyocera's Products in Various Industries



Other than semiconductor processing equipment, Kyocera's products play a key role in various industries such as consumer products like smartphones, automobiles, education, medical and aerospace.



Components for Smartphones



Tablets for Education



Components for the Space Industry



Components for Automobiles



Medical Products



Artificial Joints



Dental Implants

Kyocera Products in Our Daily Lives



Ceramic Knives



Vacuum Insulated Tumblers



Power Tools for Home Uses (for DIY Needs)



Battery Operated Cleaners



High Pressure Washers

Kyocera's Product Website

<https://global.kyocera.com/prdct/index.html>

Kyocera's Products

Search



1. Corporate Profile
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Medium- to long-term expansion of semiconductor markets



Full scale social implementation of new technologies such as AI and 5G/6G



Growing global environmental awareness

Large impact particularly on our components business



Information and Communication

- Increasing demand for AI semiconductors
- Widespread use of AI-powered products



Automotive

- Market expansion of EVs and HEVs
- Widespread use of driver assistance functions



Environment and Energy

- Increasing demand for environmentally friendly products
- Needs for emergence of new solutions



Medical and Healthcare

- Growing demand of high-performance medical equipment
- Progress of DX in the medical industry

Large impact particularly on our equipment and services business

Four Key Markets Kyocera is Focusing on

Components Business (Core Components Business and Electronic Components Business)

Increasing Demand for AI Semiconductors



Increasing orders for AI semiconductors and SPE
(Packages for semiconductors and fine ceramic components for SPE, etc.)

Wide-spread Use of AI-powered Products



Increasing orders of components for AI-powered smartphones and PCs
(MLCCs and ceramic packages for smartphone components, etc.)

Equipment and Services Business (Solutions Business)

Increasing Demand for Environmentally Friendly Products



Proactive expansion of new environmentally friendly products and services
(Textile inkjet printers and renewable energy services, etc.)

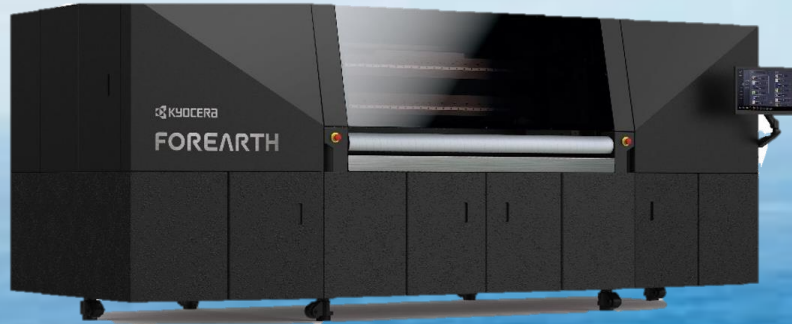
Needs for Emergence of New Solutions



Development of new business utilizing unique technologies
(Millimeter-wave repeater and robotic service that makes collaborative robots intelligent, etc.)

Textile Inkjet Printer “FOREARTH*”

Contributes to solving social issues that textile and apparel industry face such as large water consumption and overstocking of products by utilizing Kyocera’s inkjet technologies



Triple Concept of “FOREARTH”

WATER FREE CONCEPT

Dramatically reduces water usage

CREATIVE FREE

Expands creativity on diverse fabrics

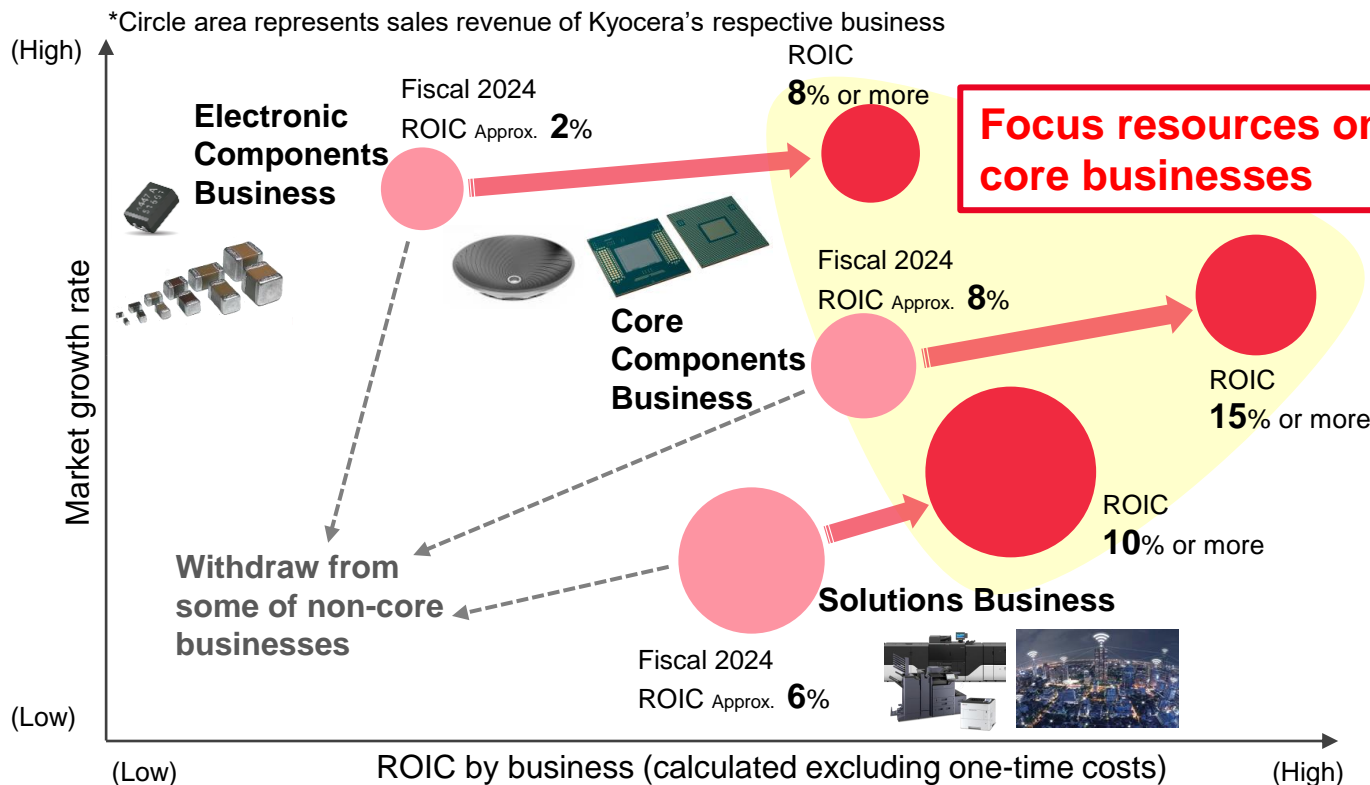
LOCATION FREE

Get the design you want, now



* “FOREARTH” is a registered trademark of Kyocera Corporation.

Build a sustainable business portfolio that adapts to changes in the business environment through enhancing the value of each reporting segment



Target

Kyocera Group

ROE: **7%**

P/B ratio: **1X or more**

Aim for further improvement

Environment

- Endorsed TCFD (from Mar. 2020)



- Set and achieve long-term environmental goals

1. **Reduce** GHG* emissions (Scope 1,2,3) by **46%** by fiscal 2031 (vs fiscal 2020)

2. **Increase** renewable energy use by **20x** by fiscal 2031 (vs fiscal 2014)

3. Become **carbon neutral** by fiscal 2051



- ✓ Promote introduction of renewable energy
- ✓ Implement company-wide energy-saving initiatives

*Greenhouse gas

Social (Human Capital, etc.)

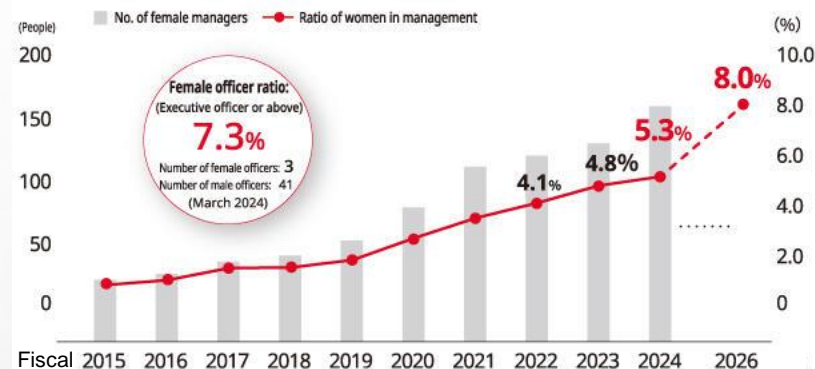
- Respect human rights

- ✓ Joined the Responsible Business Alliance (RBA)
- ✓ Provide training to eliminate harassment and discrimination

- Create a welcoming work environment and sites for all employees

- ✓ Enhance employee engagement
- ✓ Promote diversity, equity and inclusion (DEI)

Trend of Female Managers (Kyocera Corporation)



Governance

- Enhanced the supervisory function of the Board of Directors and the diversity of the Board of Directors and the Audit & Supervisory Board

Ratio of Outside Directors

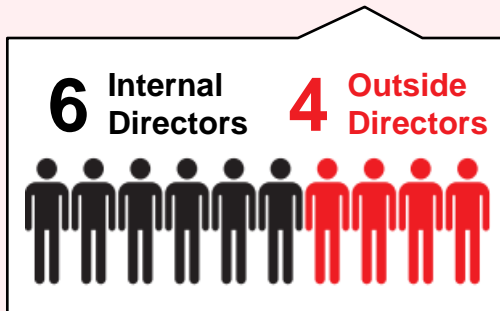
Before the Ordinary General Meeting of Shareholders held on June 2024

33%



Current

40%



Ratio of Female Directors

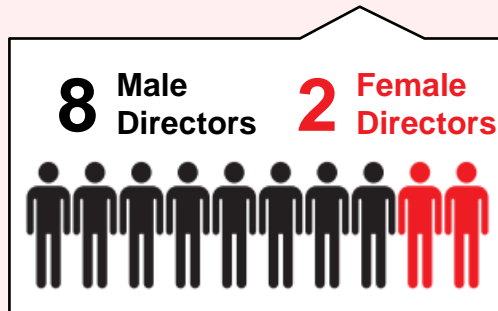
Before the Ordinary General Meeting of Shareholders held on June 2024

11%



Current

20%



Ratio of Female Audit & Supervisory Board Members

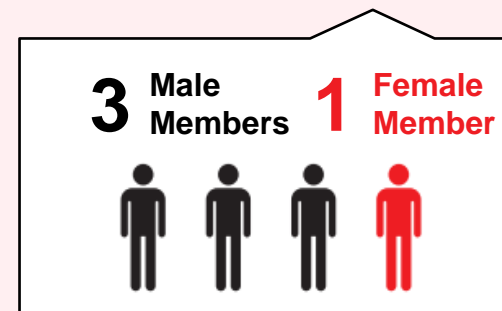
Before the Ordinary General Meeting of Shareholders held on June 2024

0%



Current

25%



CDP

- CDP is an international non-profit organization with global authority in the environmental field. The Kyocera Group's activities related to climate change were comprehensively evaluated, and the Kyocera Group was selected for the "Climate Change A-List," the highest evaluation level, in 2020, 2021, and 2023.
- In addition, for the fourth year in a row, the Kyocera Group was selected for the "Supplier Engagement Leader" based on a comprehensive evaluation of GHG reduction activities throughout the supply chain since 2019.



EcoVadis

- EcoVadis is a third-party organization that evaluates suppliers from over 200 industries in more than 160 countries based on four areas: environment, labor and human rights, ethics, and sustainable procurement. Kyocera was given a "Gold" rating for the second consecutive year from 2022.



Platinum Kurumin

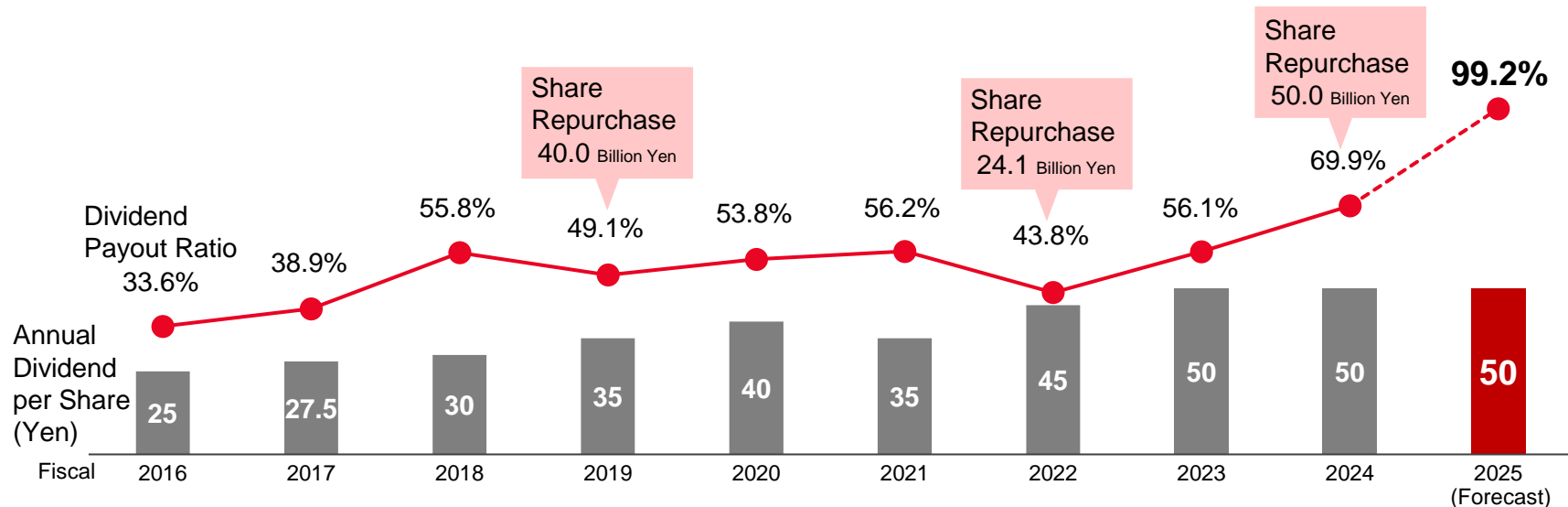
- The Platinum Kurumin is the certification given by Japan's Minister of Health, Labor and Welfare to companies with exceptional support for parents with young children. Kyocera was certified in 2021.



1. Corporate Profile
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- 3. Shareholder Returns**

Shareholder returns with a combination of dividend and share repurchases

Maintain high-level of shareholder returns >>>



Note: Kyocera implemented stock split on January 1, 2024. The amount of dividends is shown based on post stock split basis.

We offer two shareholder benefit programs to express gratitude to our shareholders for the support and to deepen understanding of Kyocera's businesses.

Continuous Shareholder Benefit Program (Once a year)

Depending on the number of shares held and the length of time held, QUO cards or catalog gifts will be given to eligible shareholders as of March 31 of each year.



* Items may vary depending on stock and availability.

Mail Order for Shareholders (Twice a year)

We offer products and services of the Kyocera Group at special prices and in special programs to all shareholders as of March 31 and September 30 of each year.



* Lineup of products and services may be subject to change.

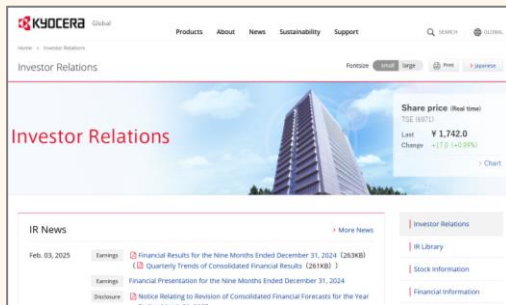
IR Website

Financial highlights and corporate profile video, etc. are available on the website.

● Financial highlights



● Corporate profile video & brochure



**“To Individual Investors”
Website**

<https://global.kyocera.com/ir/individual/advantage/index.html>

IR News Mail Service

We share latest IR news such as earnings release and press release by email.

Kyocera Corporation IR News

Thank you very much for your continued support.
Please be informed that we will announce our financial results for the nine months of FY2025 (from April to December 2024) on February 3, 2025.



from Kyocera IR website on or after the date above.

[html](#)



**IR News Mail Service
Registration Form**

https://global.kyocera.com/ir/mail_magazine.html

Kyocera Gallery

The gallery's major collections include Picasso's copper plate print series 347, modern Japanese paintings, Western-style paintings, sculpture, Qianlong glassware and fine ceramic pottery. In addition to the permanent exhibition of some of these collections, special exhibitions are held once or twice a year.



Feel free to visit by.
No reservation required for
individual visitors.

<https://global.kyocera.com/company/facility/gallery/>

Inamori Library

The Inamori Library focuses on Kyocera's founder Inamori's philosophy of life and management, and showcases his path as an engineer and business leader, as well as many philanthropic activities.



Please submit your reservation
request at least one week prior to
planned visit.

<https://global.kyocera.com/inamori/library/tour/reservations/>

(Reservation form is available in Japanese only)

Appendix

Financial Forecasts for Fiscal 2025 (1)



(Unit: Yen in millions)

	Fiscal 2024	Fiscal 2025 (Forecast)	Change	
			Amount	%
Sales Revenue	2,004,221	2,020,000	15,779	0.8%
Operating Profit	92,923 (4.6%)	68,000 (3.4%)	-24,923	-26.8%
Profit Before Income Taxes	136,143 (6.8%)	100,000 (5.0%)	-36,143	-26.5%
Profit Attributable to Owners of the Parent	101,074 (5.0%)	71,000 (3.5%)	-30,074	-29.8%
EPS (Basic-yen)	71.58	50.40		
Average	US\$	145 yen	145 yen	
Exchange Rates	Euro	157 yen	155 yen	

Notes:
 Figures in parentheses represent percentages to sales revenue.
 Forecasts of EPS (Basic-yen) for fiscal 2025 is calculated using
 the average number of shares outstanding during fiscal 2025 1H.

Financial Forecasts for Fiscal 2025 (2)



(Unit: Yen in millions)

	Fiscal 2024	Fiscal 2025 (Forecast)	Change	
			Amount	%
Capital Expenditures	161,684 (8.1%)	160,000 (7.9%)	-1,684	-1.0%
Depreciation Charge of Property, Plant and Equipment	111,724 (5.6%)	120,000 (5.9%)	8,276	7.4%
R&D Expenses	104,290 (5.2%)	120,000 (5.9%)	15,710	15.1%

Note: Figures in parentheses represent percentages to sales revenue.

Sales Revenue Forecasts by Reporting Segment for Fiscal 2025



(Unit: Yen in millions)

Sales Revenue by Reporting Segment	Fiscal 2024		Fiscal 2025 (Forecast)		Change	
	Amount	Component Ratio	Amount	Component Ratio	Amount	%
Core Components Business	569,145	28.4%	559,000	27.7%	-10,145	-1.8%
Industrial & Automotive Components Unit	224,574	11.2%	234,000	11.6%	9,426	4.2%
Semiconductor Components Unit	314,649	15.7%	291,000	14.4%	-23,649	-7.5%
Others	29,922	1.5%	34,000	1.7%	4,078	13.6%
Electronic Components Business	352,277	17.6%	350,000	17.3%	-2,277	-0.6%
Solutions Business	1,101,625	54.9%	1,132,700	56.1%	31,075	2.8%
Industrial Tools Unit	310,740	15.5%	313,700	15.5%	2,960	1.0%
Document Solutions Unit	452,162	22.5%	480,000	23.8%	27,838	6.2%
Communications Unit	224,403	11.2%	229,000	11.3%	4,597	2.0%
Others	114,320	5.7%	110,000	5.5%	-4,320	-3.8%
Others	17,680	0.9%	15,300	0.7%	-2,380	-13.5%
Adjustments and Eliminations	-36,506	-1.8%	-37,000	-1.8%	-494	-
Sales Revenue	2,004,221	100.0%	2,020,000	100.0%	15,779	0.8%

Business Profit (Loss) Forecasts by Reporting Segment for Fiscal 2025

(Unit: Yen in millions)

Business Profit by Reporting Segment	Fiscal 2024		Fiscal 2025 (Forecast)		Change	
	Amount	% to Sales Revenue	Amount	% to Sales Revenue	Amount	%
Core Components Business	57,226	10.1%	38,000	6.8%	-19,226	-33.6%
Industrial & Automotive Components Unit	26,409	11.8%	25,000	10.7%	-1,409	-5.3%
Semiconductor Components Unit	30,375	9.7%	12,000	4.1%	-18,375	-60.5%
Others	442	1.5%	1,000	2.9%	558	126.2%
Electronic Components Business	6,521	1.9%	1,000	0.3%	-5,521	-84.7%
Solutions Business	69,841	6.3%	80,000	7.1%	10,159	14.5%
Industrial Tools Unit	16,837	5.4%	18,700	6.0%	1,863	11.1%
Document Solutions Unit	43,940	9.7%	48,000	10.0%	4,060	9.2%
Communications Unit	6,964	3.1%	7,600	3.3%	636	9.1%
Others	2,100	1.8%	5,700	5.2%	3,600	171.4%
Others	-41,049	-	-50,000	-	-8,951	-
Total Business Profit	92,539	4.6%	69,000	3.4%	-23,539	-25.4%
Corporate Gains and Others	43,604	-	31,000	-	-12,604	-28.9%
Profit Before Income Taxes	136,143	6.8%	100,000	5.0%	-36,143	-26.5%

Cautionary Statements with respect to Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements, which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following:

- (1) General conditions in the Japanese or global economy;
- (2) Unexpected changes in economic, political and legal conditions in countries where we operate or export;
- (3) The effect of foreign exchange fluctuations on our results of operations;
- (4) Intense competitive pressures to which our products are subject;
- (5) Fluctuations in the price and ability of suppliers to provide the required quantity of raw materials for use in our production activities;
- (6) Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes;
- (7) The possibility that future initiatives and in-process research and development may not produce the desired results;
- (8) Companies or assets acquired by us not produce the returns or benefits, or bring in business opportunities;
- (9) Inability to secure skilled employees;
- (10) Damages on our information security systems from cyberattacks, etc. and significant costs in order to recover and maintain the systems;
- (11) Insufficient protection of our trade secrets and intellectual property rights including patents;
- (12) Expenses associated with licenses we require to continue to manufacture and sell products;
- (13) Unintentional conflict with laws and regulations or newly enacted laws and regulations;
- (14) Environmental liability and compliance obligations by tightening of environmental laws and regulations;
- (15) Inability to respond to global climate change problems or delay in such response, which may lead to increased costs and negatively impact our corporate brands;
- (16) Our market or supply chains being affected by plague, infectious diseases, terrorism, wars or similar events;
- (17) Earthquakes and other natural disasters affecting our headquarters and major facilities as well as our suppliers and customers;
- (18) Credit risk on trade receivables;
- (19) Fluctuations in the value of financial instruments held by us;
- (20) Impairment losses on property, plant and equipment, goodwill and intangible assets;
- (21) Uncertainty over income tax and deferred tax assets; and
- (22) Changes in accounting standards.

Due to such risks, uncertainties and other factors, our actual results, performance, achievements or financial condition may be substantially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements.

We undertake no obligation to publicly update any forward-looking statements included in this document.



KYOCERA Corporation