

Quarterly Trends of Financial Results [IFRS]

1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY3/2020										FY3/2021										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2020		Q3 of FY3/2021	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	384,937	100.0%	414,113	100.0%	397,835	100.0%	402,168	100.0%	1,599,053	100.0%	317,094	100.0%	378,943	100.0%	404,497	100.0%	426,363	100.0%	1,526,897	100.0%	24,195	6.0%	21,866	5.4%
Operating profit	22,629	5.9%	37,691	9.1%	34,540	8.7%	5,333	1.3%	100,193	6.3%	7,574	2.4%	16,491	4.4%	18,918	4.7%	27,661	6.5%	70,644	4.6%	22,328	418.7%	8,743	46.2%
Profit before income taxes	45,486	11.8%	39,727	9.6%	56,416	14.2%	7,197	1.8%	148,826	9.3%	30,411	9.6%	17,838	4.7%	38,967	9.6%	30,343	7.1%	117,559	7.7%	23,146	321.6%	-8,624	-22.1%
Profit attributable to owners of the parent	32,037	8.3%	27,577	6.7%	41,651	10.5%	6,456	1.6%	107,721	6.7%	22,380	7.1%	11,980	3.2%	29,571	7.3%	26,283	6.2%	90,214	5.9%	19,827	307.1%	-3,288	-11.1%

(Unit: Yen)

Average exchange rate	US\$	110	107	109	109	109	108	106	105	106	106
	Euro	123	119	120	120	121	118	124	125	128	124

2. Capital expenditures, Depreciation charge and R&D expenses

(Unit: Yen in millions)

	FY3/2020										FY3/2021										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2020		Q3 of FY3/2021	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	25,821	6.7%	30,362	7.3%	26,844	6.7%	22,976	5.7%	106,003	6.6%	26,458	8.3%	30,609	8.1%	32,056	7.9%	27,983	6.6%	117,106	7.7%	5,007	21.8%	-4,073	-12.7%
Depreciation charge of property, plant and equipment	14,317	3.7%	14,817	3.6%	16,179	4.1%	17,100	4.3%	62,413	3.9%	17,065	5.4%	17,966	4.7%	18,980	4.7%	19,800	4.6%	73,811	4.8%	2,700	15.8%	820	4.3%
R&D expenses	18,866	4.9%	19,717	4.8%	20,325	5.1%	20,333	5.1%	79,241	5.0%	17,355	5.5%	17,771	4.7%	19,116	4.7%	21,215	5.0%	75,457	4.9%	882	4.3%	2,099	11.0%

3. Sales Revenue by Reporting Segment ※

(Unit: Yen in millions)

	FY3/2020										FY3/2021										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2020		Q3 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	79,330	20.6%	87,822	21.2%	86,602	21.8%	87,339	21.7%	341,093	21.3%	80,596	25.4%	86,591	22.8%	91,315	22.6%	100,542	23.5%	359,044	23.5%	13,203	15.1%	9,227	10.1%
Semiconductor Components Group	57,973	15.1%	65,122	15.7%	63,995	16.1%	60,138	15.0%	247,228	15.5%	56,124	17.7%	66,385	17.5%	70,796	17.5%	70,290	16.5%	263,595	17.3%	10,152	16.9%	-506	-0.7%
Electronic Devices Group	83,203	21.6%	84,348	20.4%	81,229	20.4%	75,333	18.7%	324,113	20.3%	61,440	19.4%	77,524	20.5%	82,708	20.4%	83,498	19.6%	305,170	20.0%	8,165	10.8%	790	1.0%
Total Components Business	220,506	57.3%	237,292	57.3%	231,826	58.3%	222,810	55.4%	912,434	57.1%	198,160	62.5%	230,500	60.8%	244,819	60.5%	254,330	59.6%	927,809	60.8%	31,520	14.1%	9,511	3.9%
Communications Group	64,781	16.8%	69,506	16.8%	63,841	16.1%	72,690	18.1%	270,818	17.0%	49,737	15.7%	57,725	15.3%	57,464	14.2%	67,813	15.9%	232,739	15.2%	-4,877	-6.7%	10,349	18.0%
Document Solutions Group	87,130	22.6%	90,754	21.9%	89,640	22.5%	92,391	23.0%	359,915	22.5%	60,058	18.9%	78,082	20.6%	87,941	21.8%	90,145	21.2%	316,226	20.7%	-2,246	-2.4%	2,204	2.5%
Life & Environment Group	16,866	4.4%	20,963	5.1%	16,391	4.1%	19,527	4.8%	73,747	4.6%	12,362	3.9%	15,974	4.2%	17,487	4.3%	18,075	4.2%	63,898	4.2%	-1,452	-7.4%	588	3.4%
Total Equipment & Systems Business	168,777	43.8%	181,223	43.8%	169,872	42.7%	184,608	45.9%	704,480	44.1%	122,157	38.5%	151,781	40.1%	162,892	40.3%	176,033	41.3%	612,863	40.1%	-8,575	-4.6%	13,141	8.1%
Others	4,110	1.1%	3,691	0.9%	4,709	1.2%	4,227	1.1%	16,737	1.0%	3,757	1.2%	4,180	1.1%	4,809	1.2%	5,423	1.3%	18,169	1.2%	1,196	28.3%	614	12.8%
Adjustments and eliminations	-8,456	-2.2%	-8,093	-2.0%	-8,572	-2.2%	-9,477	-2.4%	-34,598	-2.2%	-6,980	-2.2%	-7,518	-2.0%	-8,023	-2.0%	-9,423	-2.2%	-31,944	-2.1%	54	-	-1,400	-
Sales revenue	384,937	100.0%	414,113	100.0%	397,835	100.0%	402,168	100.0%	1,599,053	100.0%	317,094	100.0%	378,943	100.0%	404,497	100.0%	426,363	100.0%	1,526,897	100.0%	24,195	6.0%	21,866	5.4%

* % represents the component ratio.

4. Business Profit by Reporting Segment ※

(Unit: Yen in millions)

	FY3/2020										FY3/2021										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2020		Q3 of FY3/2021	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Industrial & Automotive Components Group	4,798	6.0%	4,436	5.1%	3,210	3.7%	3,369	3.9%	15,813	4.6%	1,666	2.1%	3,164	3.7%	4,670	5.1%	8,642	8.6%	18,142	5.1%	5,273	156.5%	3,972	85.1%
Semiconductor Components Group	5,082	8.8%	9,408	14.4%	8,508	13.3%	7,513	12.5%	30,511	12.3%	5,623	10.0%	6,480	9.8%	7,388	10.4%	8,769	12.5%	28,260	10.7%	1,256	16.7%	1,381	18.7%
Electronic Devices Group	13,418	16.1%	11,560	13.7%	11,496	14.2%	-4,730	-	31,744	9.8%	2,407	3.9%	6,217	8.0%	8,062	9.7%	8,582	10.3%	25,268	8.3%	13,312	-	520	6.5%
Total Components Business	23,298	10.6%	25,404	10.7%	23,214	10.0%	6,152	2.8%	78,068	8.6%	9,696	4.9%	15,861	6.9%	20,120	8.2%	25,993	10.2%	71,670	7.7%	19,841	322.5%	5,873	29.2%
Communications Group	2,012	3.1%	3,105	4.5%	1,949	3.1%	4,193	5.8%	11,259	4.2%	1,697	3.4%	2,213	3.8%	2,996	5.2%	7,691	11.3%	14,597	6.3%	3,498	83.4%	4,695	156.7%
Document Solutions Group	8,966	10.3%	9,917	10.9%	8,615	9.6%	6,991	7.6%	34,489	9.6%	1,809	3.0%	4,241	5.4%	12,301	14.0%	10,408	11.5%	28,759	9.1%	3,417	48.9%	-1,893	-15.4%
Life & Environment Group	-2,555	-	-2,503	-	-2,359	-	-3,548	-	-10,965	-	-3,834	-	-3,576	-	-13,464	-	-3,078	-	-23,952	-	470	-	10,386	-
Total Equipment & Systems Business	8,423	5.0%	10,519	5.8%	8,205	4.8%	7,636	4.1%	34,783	4.9%	-328	-	2,878	1.9%	1,833	1.1%	15,021	8.5%	19,404	3.2%	7,385	96.7%	13,188	719.5%
Others	-910	-	-1,010	-	-1,213	-	-1,351	-	-4,484	-	-633	-	-643	-	-424	-	-1,402	-	-3,102	-	-51	-	-978	-
Total business profit	30,811	8.0%	34,913	8.4%	30,206	7.6%	12,437	3.1%	108,367	6.8%	8,735	2.8%	18,096	4.8%	21,529	5.3%	39,612	9.3%	87,972	5.8%	27,175	218.5%	18,083	84.0%
Corporate gains and share of net profit of investments accounted for using the equity method	14,938	-	5,137	-	26,222	-	-4,320	-	41,977	-	22,197	-	240	-	17,764	-	-8,498	-	31,703	-	-4,178	-	-26,262	-
Adjustments and eliminations	-263	-	-323	-	-12	-	-920	-	-1,518	-	-521	-	-498	-	-326	-	-771	-	-2,116	-	149	-	-445	-
Profit before income taxes	45,486	11.8%	39,727	9.6%	56,416	14.2%	7,197	1.8%	148,826	9.3%	30,411	9.6%	17,838	4.7%	38,967	9.6%	30,343	7.1%	117,559	7.7%	23,146	321.6%	-8,624	-22.1%

5. Orders by Reporting Segment ※

(Unit: Yen in millions)

	FY3/2020										FY3/2021										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2020		Q3 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	77,940	20.6%	87,813	22.5%	86,149	22.2%	87,593	22.4%	339,495	21.9%	79,159	23.3%	86,603	23.1%	92,853	22.6%	101,601	24.8%	360,216	23.5%	14,008	16.0%	8,748	9.4%
Semiconductor Components Group	58,118	15.4%	64,395	16.5%	61,278	15.8%	59,935	15.3%	243,726	15.8%	61,213	18.0%	67,511	18.0%	69,585	17.0%	68,466	16.7%	266,775	17.4%	8,531	14.2%	-1,119	-1.6%
Electronic Devices Group	85,360	22.6%	80,172	20.6%	78,143	20.1%	75,902	19.4%	319,577	20.7%	62,767	18.5%	79,056	21.1%	88,258	21.5%	74,288	18.1%	304,369	19.8%	-1,614	-2.1%	-13,970	-15.8%
Total Components Business	221,418	58.6%	232,380	59.6%	225,570	58.1%	223,430	57.1%	902,798	58.4%	203,139	59.8%	233,170	62.2%	250,696	61.1%	244,355	59.6%	931,360	60.7%	20,925	9.4%	-6,341	-2.5%
Communications Group	59,796	15.8%	56,221	14.4%	59,161	15.2%	62,436	16.0%	237,614	15.4%	69,775	20.5%	52,837	14.1%	57,632	14.0%	65,745	16.1%	245,989	16.0%	3,309	5.3%	8,113	14.1%
Document Solutions Group	87,050	23.1%	90,337	23.2%	89,567	23.1%	92,400	23.6%	359,354	23.2%	59,917	17.6%	77,899	20.8%	89,130	21.7%	91,063	22.2%	318,009	20.7%	-1,337	-1.4%	1,933	2.2%
Life & Environment Group	14,776	3.9%	15,412	3.9%	18,104	4.7%	22,631	5.8%	70,923	4.6%	12,679	3.8%	15,593	4.1%	16,883	4.1%	16,507	4.0%	61,662	4.0%	-6,124	-27.1%	-376	-2.2%
Total Equipment & Systems Business	161,622	42.8%	161,970	41.5%	166,832	43.0%	177,467	45.4%	667,891	43.2%	142,371	41.9%	146,329	39.0%	163,645	39.8%	173,315	42.3%	625,660	40.7%	-4,152	-2.3%	9,670	5.9%
Others	2,841	0.8%	2,549	0.7%	2,936	0.7%	2,418	0.6%	10,744	0.7%	2,546	0.7%	2,326	0.6%	2,856	0.7%	3,541	0.9%	11,269	0.7%	1,123	46.4%	685	24.0%
Adjustments and eliminations	-8,272	-2.2%	-7,030	-1.8%	-7,095	-1.8%	-12,113	-3.1%	-34,510	-2.3%	-8,174	-2.4%	-6,800	-1.8%	-6,531	-1.6%	-11,461	-2.8%	-32,966	-2.1%	652	—	-4,930	—
Orders	377,609	100.0%	389,869	100.0%	388,243	100.0%	391,202	100.0%	1,546,923	100.0%	339,882	100.0%	375,025	100.0%	410,666	100.0%	409,750	100.0%	1,535,323	100.0%	18,548	4.7%	-916	-0.2%

* % represents the component ratio.

6. Capital expenditures by Reporting Segment ※

(Unit: Yen in millions)

	FY3/2020										FY3/2021										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2020		Q3 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	5,195	20.1%	6,183	20.4%	7,247	27.0%	4,344	18.9%	22,969	21.6%	2,953	11.2%	5,064	16.5%	3,114	9.7%	3,545	12.7%	14,676	12.5%	-799	-18.4%	431	13.8%
Semiconductor Components Group	2,184	8.5%	3,560	11.7%	2,381	8.8%	3,833	16.7%	11,958	11.3%	4,424	16.7%	5,423	17.7%	7,650	23.9%	6,569	23.5%	24,066	20.6%	2,736	71.4%	-1,081	-14.1%
Electronic Devices Group	9,672	37.4%	8,988	29.6%	5,472	20.4%	5,426	23.6%	29,558	27.9%	10,641	40.2%	12,325	40.3%	13,769	42.9%	11,061	39.5%	47,796	40.8%	5,635	103.9%	-2,708	-19.7%
Total Components Business	17,051	66.0%	18,731	61.7%	15,100	56.2%	13,603	59.2%	64,485	60.8%	18,018	68.1%	22,812	74.5%	24,533	76.5%	21,175	75.7%	86,538	73.9%	7,572	55.7%	-3,358	-13.7%
Communications Group	1,137	4.4%	1,295	4.3%	1,691	6.3%	2,101	9.1%	6,224	5.9%	1,810	6.8%	1,434	4.7%	862	2.7%	1,053	3.7%	5,159	4.4%	-1,048	-49.9%	191	22.2%
Document Solutions Group	1,659	6.4%	2,104	6.9%	3,045	11.4%	2,058	9.0%	8,866	8.4%	1,913	7.2%	2,464	8.0%	2,398	7.5%	2,184	7.8%	8,959	7.7%	126	6.1%	-214	-8.9%
Life & Environment Group	1,569	6.1%	1,242	4.1%	1,265	4.7%	1,608	7.0%	5,684	5.3%	2,790	10.6%	1,489	4.9%	2,269	7.1%	1,226	4.4%	7,774	6.6%	-382	-23.8%	-1,043	-46.0%
Total Equipment & Systems Business	4,365	16.9%	4,641	15.3%	6,001	22.4%	5,767	25.1%	20,774	19.6%	6,513	24.6%	5,387	17.6%	5,529	17.3%	4,463	15.9%	21,892	18.7%	-1,304	-22.6%	-1,066	-19.3%
Others	1,021	4.0%	1,220	4.0%	483	1.8%	474	2.1%	3,198	3.0%	397	1.5%	849	2.8%	398	1.2%	379	1.4%	2,023	1.7%	-95	-20.0%	-19	-4.8%
Corporate	3,384	13.1%	5,770	19.0%	5,260	19.6%	3,132	13.6%	17,546	16.6%	1,530	5.8%	1,561	5.1%	1,596	5.0%	1,966	7.0%	6,653	5.7%	-1,166	-37.2%	370	23.2%
Total	25,821	100.0%	30,362	100.0%	26,844	100.0%	22,976	100.0%	106,003	100.0%	26,458	100.0%	30,609	100.0%	32,056	100.0%	27,983	100.0%	117,106	100.0%	5,007	21.8%	-4,073	-12.7%

* % represents the component ratio.

7. Depreciation charge of property, plant and equipment by Reporting Segment ※

(Unit: Yen in millions)

	FY3/2020										FY3/2021										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2020		Q3 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	3,506	24.5%	3,730	25.2%	4,096	25.3%	4,112	24.0%	15,444	24.8%	4,436	26.0%	4,625	25.7%	4,771	25.1%	4,900	24.7%	18,732	25.4%	788	19.2%	129	2.7%
Semiconductor Components Group	1,983	13.9%	2,110	14.2%	2,366	14.6%	2,523	14.8%	8,982	14.4%	2,697	15.8%	2,880	16.0%	3,152	16.6%	3,565	18.0%	12,294	16.6%	1,042	41.3%	413	13.1%
Electronic Devices Group	4,860	33.9%	4,932	33.3%	5,379	33.3%	5,637	33.0%	20,808	33.3%	5,287	31.0%	5,776	32.2%	6,086	32.1%	6,591	33.3%	23,740	32.2%	954	16.9%	505	8.3%
Total Components Business	10,349	72.3%	10,772	72.7%	11,841	73.2%	12,272	71.8%	45,234	72.5%	12,420	72.8%	13,281	73.9%	14,009	73.8%	15,056	76.0%	54,766	74.2%	2,784	22.7%	1,047	7.5%
Communications Group	759	5.3%	814	5.5%	885	5.4%	1,221	7.1%	3,679	5.9%	1,112	6.5%	778	4.3%	976	5.2%	938	4.7%	3,804	5.2%	-283	-23.2%	-38	-3.9%
Document Solutions Group	1,542	10.8%	1,543	10.4%	1,663	10.3%	1,605	9.4%	6,353	10.2%	1,582	9.3%	1,871	10.4%	1,887	9.9%	1,980	10.0%	7,320	9.9%	375	23.4%	93	4.9%
Life & Environment Group	831	5.8%	863	5.8%	805	5.0%	928	5.4%	3,427	5.5%	1,031	6.0%	1,086	6.1%	1,146	6.0%	681	3.5%	3,944	5.3%	-247	-26.6%	-465	-40.6%
Total Equipment & Systems Business	3,132	21.9%	3,220	21.7%	3,353	20.7%	3,754	21.9%	13,459	21.6%	3,725	21.8%	3,735	20.8%	4,009	21.1%	3,599	18.2%	15,068	20.4%	-155	-4.1%	-410	-10.2%
Others	373	2.6%	400	2.7%	434	2.7%	455	2.7%	1,662	2.6%	395	2.3%	418	2.3%	417	2.2%	586	3.0%	1,816	2.5%	131	28.8%	169	40.5%
Corporate	463	3.2%	425	2.9%	551	3.4%	619	3.6%	2,058	3.3%	525	3.1%	532	3.0%	545	2.9%	559	2.8%	2,161	2.9%	-60	-9.7%	14	2.6%
Total	14,317	100.0%	14,817	100.0%	16,179	100.0%	17,100	100.0%	62,413	100.0%	17,065	100.0%	17,966	100.0%	18,980	100.0%	19,800	100.0%	73,811	100.0%	2,700	15.8%	820	4.3%

* % represents the component ratio.

8. R&D expenses by Reporting Segment ※

(Unit: Yen in millions)

	FY3/2020										FY3/2021										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2020		Q3 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	3,268	17.3%	3,462	17.5%	3,717	18.3%	3,920	19.3%	14,367	18.1%	2,797	16.1%	3,006	16.9%	3,135	16.4%	3,486	16.4%	12,424	16.5%	-434	-11.1%	351	11.2%
Semiconductor Components Group	1,007	5.3%	1,062	5.4%	1,193	5.9%	1,224	6.0%	4,486	5.7%	1,053	6.1%	1,172	6.6%	1,272	6.7%	1,302	6.2%	4,799	6.3%	78	6.4%	30	2.4%
Electronic Devices Group	3,823	20.3%	4,057	20.6%	4,252	20.9%	4,313	21.2%	16,445	20.7%	4,136	23.8%	3,943	22.2%	5,376	28.1%	5,725	27.0%	19,180	25.4%	1,412	32.7%	349	6.5%
Total Components Business	8,098	42.9%	8,581	43.5%	9,162	45.1%	9,457	46.5%	35,298	44.5%	7,986	46.0%	8,121	45.7%	9,783	51.2%	10,513	49.6%	36,403	48.2%	1,056	11.2%	730	7.5%
Communications Group	1,407	7.5%	1,518	7.7%	1,954	9.6%	1,671	8.2%	6,550	8.3%	1,628	9.4%	1,753	9.9%	1,992	10.4%	1,812	8.5%	7,185	9.5%	141	8.4%	-180	-9.0%
Document Solutions Group	5,272	27.9%	5,385	27.3%	5,547	27.3%	5,411	26.6%	21,615	27.3%	4,782	27.5%	4,727	26.6%	4,243	22.2%	4,414	20.8%	18,166	24.1%	-997	-18.4%	171	4.0%
Life & Environment Group	2,387	12.7%	2,334	11.9%	2,082	10.2%	2,246	11.1%	9,049	11.4%	1,852	10.7%	1,829	10.3%	1,954	10.2%	2,477	11.7%	8,112	10.8%	231	10.3%	523	26.8%
Total Equipment & Systems Business	9,066	48.1%	9,237	46.9%	9,583	47.1%	9,328	45.9%	37,214	47.0%	8,262	47.6%	8,309	46.8%	8,189	42.8%	8,703	41.0%	33,463	44.4%	-625	-6.7%	514	6.3%
Others	1,702	9.0%	1,899	9.6%	1,580	7.8%	1,548	7.6%	6,729	8.5%	1,107	6.4%	1,341	7.5%	1,144	6.0%	1,999	9.4%	5,591	7.4%	451	29.1%	855	74.7%
Total	18,866	100.0%	19,717	100.0%	20,325	100.0%	20,333	100.0%	79,241	100.0%	17,355	100.0%	17,771	100.0%	19,116	100.0%	21,215	100.0%	75,457	100.0%	882	4.3%	2,099	11.0%

* % represents the component ratio.

9. Sales Revenue by Geographic Segment

(Unit: Yen in millions)

	FY3/2020										FY3/2021										Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q4		Full year		Q4 of FY3/2020		Q3 of FY3/2021	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	143,353	37.3%	154,751	37.4%	144,544	36.3%	155,465	38.7%	598,113	37.4%	122,807	38.7%	133,643	35.3%	139,788	34.6%	153,923	36.1%	550,161	36.0%	-1,542	-1.0%	14,135	10.1%
Asia	86,277	22.4%	93,964	22.7%	97,155	24.4%	81,550	20.3%	358,946	22.4%	79,615	25.1%	99,957	26.4%	107,394	26.5%	103,693	24.3%	390,659	25.6%	22,143	27.2%	-3,701	-3.4%
Europe	76,711	19.9%	75,204	18.2%	72,938	18.3%	81,473	20.3%	306,326	19.2%	50,462	15.9%	68,193	18.0%	78,080	19.3%	85,687	20.1%	282,422	18.5%	4,214	5.2%	7,607	9.7%
United States of America	63,643	16.5%	75,288	18.2%	68,872	17.3%	68,199	17.0%	276,002	17.3%	56,190	17.7%	65,572	17.3%	65,536	16.2%	68,758	16.1%	256,056	16.8%	559	0.8%	3,222	4.9%
Others	14,953	3.9%	14,906	3.5%	14,326	3.7%	15,481	3.7%	59,666	3.7%	8,020	2.6%	11,578	3.0%	13,699	3.4%	14,302	3.4%	47,599	3.1%	-1,179	-7.6%	603	4.4%
Sales revenue	384,937	100.0%	414,113	100.0%	397,835	100.0%	402,168	100.0%	1,599,053	100.0%	317,094	100.0%	378,943	100.0%	404,497	100.0%	426,363	100.0%	1,526,897	100.0%	24,195	6.0%	21,866	5.4%

* % represents the component ratio.

10. Number of employees

(As of the end of each quarter)

	FY3/2020				FY3/2021			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Total	77,817	76,786	76,411	75,505	77,036	76,102	77,690	78,490
Japan	26,222	26,198	26,085	26,225	26,903	26,829	26,794	27,122
Outside Japan	51,595	50,588	50,326	49,280	50,133	49,273	50,896	51,368

※ On April 1, 2020, a domestic subsidiary Kyocera Communication Systems Co., Ltd., which is included in "Communications Group", absorbed and merged with a domestic subsidiary Kyocera Solar Corporation, which was included in "Life & Environment Group." As a result, reporting segment information in FY3/2020 are presented in the reporting segment after the merger.