

February 1, 2018 Kyocera Corporation

Quarterly Trends of Financial Results

1. Financial Results

(Unit: Yen in millions)

						FY3/2	2017							FY3/2	2018			Ch	nange cor	mpared with	h
		Q	1	Q	2	Q	3	Q4	ļ	Full y	ear	Q1		Q2		Q3		Q3 of FY	3/2017	Q2 of FY	′3/2018
		Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%						
Net sales		319,985	100.0%	333,258	100.0%	361,385	100.0%	408,126	100.0%	1,422,754	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	45,286	12.5%	13,488	3.4%
Profit from operati	ions	12,270	3.8%	21,515	6.5%	33,317	9.2%	37,440	9.2%	104,542	7.3%	31,167	9.0%	38,338	9.8%	39,479	9.7%	6,162	18.5%	1,141	3.0%
Income before inc	come taxes	24,798	7.7%	23,780	7.1%	50,128	13.9%	39,143	9.6%	137,849	9.7%	49,260	14.3%	38,580	9.8%	57,024	14.0%	6,896	13.8%	18,444	47.8%
Net income attributa Kyocera Corporati		17,453	5.5%	18,700	5.6%	34,699	9.6%	32,991	8.1%	103,843	7.3%	34,981	10.1%	26,406	6.7%	28,880	7.1%	-5,819	-16.8%	2,474	9.4%
Average	US\$]	¥108		¥102		¥109		¥114		¥108		¥111		¥111		¥113				
exchange rate	Euro		¥122		¥114		¥118		¥121		¥119		¥122		¥130		¥133				

2. Net Sales by Geographic Area																			(Unit: Yen ir	n millions)
					FY3/2	2017							FY3/2	2018			Ch	ange cor	npared with	ı
	Q	1	Q	2	Q	3	Q	4	Full y	vear	Qŕ	1	Q2		Q3	3	Q3 of FY	3/2017	Q2 of FY	3/2018
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%						
Japan	129,255	40.4%	139,639	41.9%	148,841	41.2%	180,904	44.3%	598,639	42.1%	138,883	40.2%	154,641	39.3%	150,567	37.0%	1,726	1.2%	-4,074	-2.6%
Asia	67,316	21.0%	74,222	22.3%	81,978	22.7%	80,497	19.7%	304,013	21.4%	78,951	22.9%	94,743	24.1%	100,166	24.7%	18,188	22.2%	5,423	5.7%
Europe	54,284	17.0%	52,054	15.6%	56,937	15.8%	72,080	17.7%	235,355	16.5%	63,669	18.5%	71,652	18.2%	83,019	20.4%	26,082	45.8%	11,367	15.9%
United States of America	55,395	17.3%	54,502	16.4%	59,240	16.4%	59,831	14.7%	228,968	16.1%	50,125	14.5%	57,248	14.6%	56,594	13.9%	-2,646	-4.5%	-654	-1.1%
Others	13,735	4.3%	12,841	3.8%	14,389	3.9%	14,814	3.6%	55,779	3.9%	13,534	3.9%	14,899	3.8%	16,325	4.0%	1,936	13.5%	1,426	9.6%
Net sales	319,985	100.0%	333,258	100.0%	361,385	100.0%	408,126	100.0%	1,422,754	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	45,286	12.5%	13,488	3.4%

3. Capital Expenditures, Depreciation and R&D Expenses

3. Capital Expenditures, Depreciation a	and R&D Ex	penses																	(Unit: Yen ir	n millions)
					FY3/2	2017							FY3/2	2018			Ch	ange cor	npared with	1
	Q	1	Q2	2	Q	3	Q	4	Full y	vear	Q1		Q2	2	Q3	3	Q3 of FY	3/2017	Q2 of FY	3/2018
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales	Amount	%	Amount	%
Capital expenditures	17,208	5.4%	18,834	5.7%	13,596	3.8%	18,143	4.4%	67,781	4.8%	17,180	5.0%	17,644	4.5%	24,230	6.0%	10,634	78.2%	6,586	37.3%
Depreciation	14,424	4.5%	15,545	4.7%	17,353	4.8%	18,697	4.6%	66,019	4.6%	14,755	4.3%	16,157	4.1%	18,679	4.6%	1,326	7.6%	2,522	15.6%
R&D expenses	15,269	4.8%	13,682	4.1%	12,920	3.6%	13,540	3.3%	55,411	3.9%	13,584	3.9%	13,866	3.5%	14,900	3.7%	1,980	15.3%	1,034	7.5%

					FY3/2	017			_				FY3/2	2018			Ch	ange cor	npared with	า
Net Sales ※	Q	1	Q2	2	Q	3	Q4	4	Full y	rear	Q1	l	Q2		Q3	3	Q3 of FY	3/2017	Q2 of FY	3/2018
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%
Industrial & Automotive Components Group	52,516	16.4%	55,233	16.6%	57,432	15.9%	65,048	15.9%	230,229	16.2%	61,185	17.7%	69,825	17.8%	74,446	18.3%	17,014	29.6%	4,621	6.6%
Semiconductor Components Group	56,005	17.5%	61,311	18.4%	63,993	17.7%	64,418	15.8%	245,727	17.3%	60,786	17.6%	66,095	16.8%	69,345	17.0%	5,352	8.4%	3,250	4.9%
Electronic Devices Group	55,453	17.4%	58,712	17.6%	62,693	17.3%	63,940	15.7%	240,798	16.9%	63,120	18.3%	74,133	18.8%	86,198	21.2%	23,505	37.5%	12,065	16.3%
Components Business	163,974	51.3%	175,256	52.6%	184,118	50.9%	193,406	47.4%	716,754	50.4%	185,091	53.6%	210,053	53.4%	229,989	56.5%	45,871	24.9%	19,936	9.5%
Communications Group	57,835	18.1%	56,224	16.9%	58,154	16.1%	80,428	19.7%	252,641	17.7%	57,071	16.5%	66,866	17.0%	57,384	14.1%	-770	-1.3%	-9,482	-14.2%
Document Solutions Group	74,939	23.4%	72,496	21.7%	80,315	22.2%	96,262	23.6%	324,012	22.8%	80,973	23.5%	91,047	23.2%	94,882	23.4%	14,567	18.1%	3,835	4.2%
Life & Environment Group	27,308	8.5%	34,522	10.4%	42,482	11.8%	44,895	11.0%	149,207	10.5%	24,606	7.1%	28,207	7.2%	26,934	6.6%	-15,548	-36.6%	-1,273	-4.5%
Equipment & Systems Business	160,082	50.0%	163,242	49.0%	180,951	50.1%	221,585	54.3%	725,860	51.0%	162,650	47.1%	186,120	47.4%	179,200	44.1%	-1,751	-1.0%	-6,920	-3.7%
Others	5,113	1.6%	5,622	1.7%	5,961	1.7%	5,370	1.3%	22,066	1.5%	5,245	1.5%	4,074	1.0%	4,749	1.2%	-1,212	-20.3%	675	16.6%
Adjustments and eliminations	-9,184	-2.9%	-10,862	-3.3%	-9,645	-2.7%	-12,235	-3.0%	-41,926	-2.9%	-7,824	-2.2%	-7,064	-1.8%	-7,267	-1.8%	2,378	-	-203	-
Net sales	319,985	100.0%	333,258	100.0%	361,385	100.0%	408,126	100.0%	1,422,754	100.0%	345,162	100.0%	393,183	100.0%	406,671	100.0%	45,286	12.5%	13,488	3.4%
	Q	1	Q	2	FY3/2 Q3	-	Q	1	Eully	oor	Q1		FY3/2 Q2		Q3	,	Q3 of FY	0	npared with Q2 of FY	
Operating Profit ※		l % to		2 % to		5 % to		+ % to	Full y	% to	-	% to		% to		% to				r
	Amount	net sales	Amount	net sales	Amount	net sales	Amount	net sales	Amount	net sales	Amount	net sales	Amount	net sales	Amount	net sales	Amount	%	Amount	%
Industrial & Automotive Components Group	1,757	3.3%	4,638	8.4%	7,104	12.4%	8,943	13.7%	22,442	9.7%	6,386	10.4%	8,366	12.0%	9,347	12.6%	2,243	31.6%	981	11.7%
Semiconductor Components Group	4,479	8.0%	5,285	8.6%	9,345	14.6%	6,201	9.6%	25,310	10.3%	8,005	13.2%	9,932	15.0%	9,340	13.5%	-5	-0.1%	-592	-6.0%
Electronic Devices Group	6,920	12.5%	6,109	10.4%	9,472	15.1%	8,057	12.6%	30,558	12.7%	8,599	13.6%	13,281	17.9%	14,539	16.9%	5,067	53.5%	1,258	9.5%
Components Business	13,156	8.0%	16,032	9.1%	25,921	14.1%	23,201	12.0%	78,310	10.9%	22,990	12.4%	31,579	15.0%	33,226	14.4%	7,305	28.2%	1,647	5.2%
Communications Group	-4,756	—	-74	_	4,540	7.8%	8,818	11.0%	8,528					1 60/	61	0.1%	-4,479	-98.7%	-1,011	
					,		,		,	3.4%	1,158	2.0%	1,072	1.6%			-		,	-94.3%
Document Solutions Group	5,851	7.8%	7,016	9.7%	7,174	8.9%	8,039	8.4%	28,080	8.7%	9,237	11.4%	10,853	11.9%	9,321	9.8%	2,147	29.9%	-1,532	-94.3% -14.1%
Life & Environment Group	-1,882	-	7,016 1,142	9.7% 3.3%	7,174 195	8.9% 0.5%	8,039 1,890	8.4% 4.2%	28,080 1,345	8.7% 0.9%	9,237 -1,203	11.4% —	10,853 830	11.9% 2.9%	9,321 -1,897	9.8% —	2,147 -2,092	-	-1,532 -2,727	-14.1% —
Life & Environment Group Equipment & Systems Business	-1,882 -787	-	7,016 1,142 8,084	9.7% 3.3% 5.0%	7,174 195 11,909	8.9% 0.5% 6.6%	8,039 1,890 18,747	8.4% 4.2% 8.5%	28,080 1,345 37,953	8.7% 0.9% 5.2%	9,237 -1,203 9,192	11.4% - 5.7%	10,853 830 12,755	11.9% 2.9% 6.9%	9,321 -1,897 7,485	9.8% 4.2%	2,147 -2,092 -4,424	 -37.1%	-1,532 -2,727 -5,270	-14.1% - -41.3%
Life & Environment Group Equipment & Systems Business Others	-1,882 -787 -966	-	7,016 1,142 8,084 -448	9.7% 3.3% 5.0% —	7,174 195 11,909 -108	8.9% 0.5% 6.6% —	8,039 1,890 18,747 -237	8.4% 4.2% 8.5% —	28,080 1,345 37,953 -1,759	8.7% 0.9% 5.2% —	9,237 -1,203 9,192 466	11.4% 5.7% 8.9%	10,853 830 12,755 -36	11.9% 2.9% 6.9% —	9,321 -1,897 7,485 664	9.8% - 4.2% 14.0%	2,147 -2,092 -4,424 772	_ -37.1% _	-1,532 -2,727 -5,270 700	-14.1%
Life & Environment Group Equipment & Systems Business Others Operating profit	-1,882 -787 -966 11,403	_ _ _ 3.6%	7,016 1,142 8,084 -448 23,668	9.7% 3.3% 5.0% - 7.1%	7,174 195 11,909 -108 37,722	8.9% 0.5% 6.6% — 10.4%	8,039 1,890 18,747 -237 41,711	8.4% 4.2% 8.5% - 10.2%	28,080 1,345 37,953 -1,759 114,504	8.7% 0.9% 5.2% — 8.0%	9,237 -1,203 9,192 466 32,648	11.4% — 5.7% 8.9% 9.5%	10,853 830 12,755 -36 44,298	11.9% 2.9% 6.9% — 11.3%	9,321 -1,897 7,485 664 41,375	9.8% - 4.2% 14.0% 10.2%	2,147 -2,092 -4,424 772 3,653	_ -37.1% _ 9.7%	-1,532 -2,727 -5,270 700 -2,923	-14.1%
Life & Environment Group Equipment & Systems Business Others	-1,882 -787 -966 11,403 13,671	-	7,016 1,142 8,084 -448 23,668 613	9.7% 3.3% 5.0% —	7,174 195 11,909 -108 37,722 12,711	8.9% 0.5% 6.6% —	8,039 1,890 18,747 -237 41,711 -2,359	8.4% 4.2% 8.5% —	28,080 1,345 37,953 -1,759 114,504 24,636	8.7% 0.9% 5.2% —	9,237 -1,203 9,192 466 32,648 16,901	11.4% 5.7% 8.9%	10,853 830 12,755 -36 44,298 -5,319	11.9% 2.9% 6.9% —	9,321 -1,897 7,485 664 41,375 16,235	9.8% - 4.2% 14.0%	2,147 -2,092 -4,424 772 3,653 3,524	_ -37.1% _	-1,532 -2,727 -5,270 700 -2,923 21,554	-14.1%
Life & Environment Group Equipment & Systems Business Others Operating profit Corporate gains and equity in earnings of affiliates	-1,882 -787 -966 11,403	_ _ _ 3.6%	7,016 1,142 8,084 -448 23,668	9.7% 3.3% 5.0% - 7.1%	7,174 195 11,909 -108 37,722	8.9% 0.5% 6.6% — 10.4%	8,039 1,890 18,747 -237 41,711	8.4% 4.2% 8.5% - 10.2%	28,080 1,345 37,953 -1,759 114,504	8.7% 0.9% 5.2% — 8.0%	9,237 -1,203 9,192 466 32,648	11.4% — 5.7% 8.9% 9.5%	10,853 830 12,755 -36 44,298	11.9% 2.9% 6.9% — 11.3%	9,321 -1,897 7,485 664 41,375	9.8% - 4.2% 14.0% 10.2%	2,147 -2,092 -4,424 772 3,653	_ -37.1% _ 9.7%	-1,532 -2,727 -5,270 700 -2,923	-14.1%

5. Capital Expenditures by Reporting Se					FY3/2	047							FY3/2	04.0			Ch		(Unit: Yen in	,
					, _										0.0			0	npared with	
Capital Expenditures ※	Q1		Q2		Q		Q4		Full y		Q1		Q2		Q3		Q3 of FY	3/2017	Q2 of FY	3/2018
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%
Industrial & Automotive Components Group	3,413	19.8%	2,772	14.7%	2,744	20.2%	2,864	15.8%	11,793	17.4%	4,467	26.0%	4,247	24.1%	4,993	20.6%	2,249	82.0%	746	17.6%
Semiconductor Components Group	4,891	28.4%	5,693	30.2%	3,153	23.2%	2,674	14.7%	16,411	24.2%	2,834	16.5%	2,668	15.1%	5,337	22.0%	2,184	69.3%	2,669	100.0%
Electronic Devices Group	4,656	27.1%	5,213	27.7%	4,270	31.4%	4,956	27.3%	19,095	28.2%	5,685	33.1%	6,027	34.1%	6,243	25.8%	1,973	46.2%	216	3.6%
Components Business	12,960	75.3%	13,678	72.6%	10,167	74.8%	10,494	57.8%	47,299	69.8%	12,986	75.6%	12,942	73.3%	16,573	68.4%	6,406	63.0%	3,631	28.1%
Communications Group	423	2.5%	367	2.0%	452	3.3%	594	3.3%	1,836	2.7%	1,233	7.2%	1,242	7.0%	1,282	5.3%	830	183.6%	40	3.2%
Document Solutions Group	1,255	7.3%	2,154	11.4%	1,445	10.6%	2,037	11.2%	6,891	10.2%	987	5.8%	1,053	6.0%	2,619	10.8%	1,174	81.2%	1,566	148.7%
Life & Environment Group	1,431	8.3%	1,406	7.5%	1,097	8.1%	2,251	12.4%	6,185	9.1%	1,124	6.5%	1,051	6.0%	1,754	7.2%	657	59.9%	703	66.9%
Equipment & Systems Business	3,109	18.1%	3,927	20.9%	2,994	22.0%	4,882	26.9%	14,912	22.0%	3,344	19.5%	3,346	19.0%	5,655	23.3%	2,661	88.9%	2,309	69.0%
Others	159	0.9%	383	2.0%	145	1.1%	234	1.3%	921	1.3%	180	1.0%	199	1.1%	375	1.6%	230	158.6%	176	88.4%
Corporate	980	5.7%	846	4.5%	290	2.1%	2,533	14.0%	4,649	6.9%	670	3.9%	1,157	6.6%	1,627	6.7%	1,337	461.0%	470	40.6%
Total	17,208	100.0%	18,834	100.0%	13,596	100.0%	18,143	100.0%	67,781	100.0%	17,180	100.0%	17,644	100.0%	24,230	100.0%	10,634	78.2%	6,586	37.3%
6 Depresiation by Departing Segment														-			-			
6. Depreciation by Reporting Segment					FY3/2	017							FY3/2	018			Ch	ange cor	Unit: Yen ir npared with	,
	Q1	1	Q2)													U U U			ו
Depreciation ※	Amount	% of			Q.3	3	Q4	1	Full v	ear	Q1				03	3		0		
	Amount		Amount	% of	Q	3 % of	Q2	1 % of	Full y	ear % of	Q1	% of	Q2	% of	Q3	% of	Q3 of FY	3/2017	Q2 of FY	3/2018
Industrial & Automotive Components Group	0.504	total	Amount	total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Q2 Amount	% of total	Amount	% of total	Q3 of FY Amount	3/2017 %	Q2 of FY Amount	3/2018
	2,504	17.4%	2,692	total 17.3%	Amount 3,043	% of total 17.5%	Amount 3,188	% of total 17.1%	Amount 11,427	% of total 17.3%	Amount 2,709	% of total 18.3%	Q2 Amount 3,171	% of total 19.6%	Amount 3,672	% of total 19.6%	Q3 of FY Amount 629	3/2017 % 20.7%	Q2 of FY Amount 501	3/2018 % 15.8%
Semiconductor Components Group	3,355	17.4% 23.3%	2,692 3,809	total 17.3% 24.5%	Amount 3,043 4,374	% of total 17.5% 25.2%	Amount 3,188 5,039	% of total 17.1% 26.9%	Amount 11,427 16,577	% of total 17.3% 25.1%	Amount 2,709 3,704	% of total 18.3% 25.1%	Q2 Amount 3,171 3,955	% of total 19.6% 24.5%	Amount 3,672 4,410	% of total 19.6% 23.6%	Q3 of FY Amount 629 36	3/2017 % 20.7% 0.8%	Q2 of FY Amount 501 455	3/2018 % 15.8% 11.5%
Electronic Devices Group	3,355 3,281	17.4% 23.3% 22.7%	2,692 3,809 3,818	total 17.3% 24.5% 24.6%	Amount 3,043 4,374 4,261	% of total 17.5% 25.2% 24.6%	Amount 3,188 5,039 4,445	% of total 17.1% 26.9% 23.8%	Amount 11,427 16,577 15,805	% of total 17.3% 25.1% 23.9%	Amount 2,709 3,704 3,700	% of total 18.3% 25.1% 25.1%	Q2 Amount 3,171 3,955 4,096	% of total 19.6% 24.5% 25.3%	Amount 3,672 4,410 5,262	% of total 19.6% 23.6% 28.2%	Q3 of FY Amount 629 36 1,001	3/2017 % 20.7% 0.8% 23.5%	Q2 of FY Amount 501 455 1,166	3/2018 % 15.8% 11.5% 28.5%
Electronic Devices Group Components Business	3,355 3,281 9,140	17.4% 23.3% 22.7% 63.4%	2,692 3,809 3,818 10,319	total 17.3% 24.5% 24.6% 66.4%	Amount 3,043 4,374 4,261 11,678	% of total 17.5% 25.2% 24.6% 67.3%	Amount 3,188 5,039 4,445 12,672	% of total 17.1% 26.9% 23.8% 67.8%	Amount 11,427 16,577 15,805 43,809	% of total 17.3% 25.1% 23.9% 66.3%	Amount 2,709 3,704 3,700 10,113	% of total 18.3% 25.1% 25.1% 68.5%	Q2 Amount 3,171 3,955 4,096 11,222	% of total 19.6% 24.5% 25.3% 69.4%	Amount 3,672 4,410 5,262 13,344	% of total 19.6% 23.6% 28.2% 71.4%	Q3 of FY Amount 629 36 1,001 1,666	3/2017 % 20.7% 0.8% 23.5% 14.3%	Q2 of FY Amount 501 455 1,166 2,122	3/2018 % 15.8% 11.5% 28.5% 18.9%
Electronic Devices Group Components Business Communications Group	3,355 3,281 9,140 757	17.4% 23.3% 22.7% 63.4% 5.2%	2,692 3,809 3,818 10,319 727	total 17.3% 24.5% 24.6% 66.4% 4.6%	Amount 3,043 4,374 4,261 11,678 706	% of total 17.5% 25.2% 24.6% 67.3% 4.1%	Amount 3,188 5,039 4,445 12,672 611	% of total 17.1% 26.9% 23.8% 67.8% 3.3%	Amount 11,427 16,577 15,805 43,809 2,801	% of total 17.3% 25.1% 23.9% 66.3% 4.3%	Amount 2,709 3,704 3,700 10,113 640	% of total 18.3% 25.1% 25.1% 68.5% 4.3%	Q2 Amount 3,171 3,955 4,096 11,222 760	% of total 19.6% 24.5% 25.3% 69.4% 4.7%	Amount 3,672 4,410 5,262 13,344 907	% of total 19.6% 23.6% 28.2% 71.4% 4.8%	Q3 of FY Amount 629 36 1,001 1,666 201	3/2017 % 20.7% 0.8% 23.5% 14.3% 28.5%	Q2 of FY Amount 501 455 1,166 2,122 147	3/2018 % 15.8% 11.5% 28.5% 18.9% 19.3%
Electronic Devices Group Components Business Communications Group Document Solutions Group	3,355 3,281 9,140 757 2,465	17.4% 23.3% 22.7% 63.4% 5.2% 17.1%	2,692 3,809 3,818 10,319 727 2,314	total 17.3% 24.5% 24.6% 66.4% 4.6% 14.9%	Amount 3,043 4,374 4,261 11,678 706 2,558	% of total 17.5% 25.2% 24.6% 67.3% 4.1% 14.7%	Amount 3,188 5,039 4,445 12,672 611 2,920	% of total 17.1% 26.9% 23.8% 67.8% 3.3% 15.6%	Amount 11,427 16,577 15,805 43,809 2,801 10,257	% of total 17.3% 25.1% 23.9% 66.3% 4.3% 15.5%	Amount 2,709 3,704 3,700 10,113 640 1,887	% of total 18.3% 25.1% 68.5% 4.3% 12.8%	Q2 Amount 3,171 3,955 4,096 11,222 760 1,925	% of total 19.6% 24.5% 25.3% 69.4% 4.7% 11.9%	Amount 3,672 4,410 5,262 13,344 907 2,088	% of total 19.6% 23.6% 28.2% 71.4% 4.8% 11.2%	Q3 of FY Amount 629 36 1,001 1,666 201 -470	3/2017 % 20.7% 0.8% 23.5% 14.3% 28.5% -18.4%	Q2 of FY Amount 501 455 1,166 2,122 147 163	3/2018 % 15.8% 11.5% 28.5% 18.9% 19.3% 8.5%
Electronic Devices Group Components Business Communications Group Document Solutions Group Life & Environment Group	3,355 3,281 9,140 757 2,465 1,387	17.4% 23.3% 22.7% 63.4% 5.2% 17.1% 9.6%	2,692 3,809 3,818 10,319 727 2,314 1,491	total 17.3% 24.5% 24.6% 66.4% 4.6% 14.9% 9.6%	Amount 3,043 4,374 4,261 11,678 706 2,558 1,649	% of total 17.5% 25.2% 24.6% 67.3% 4.1% 14.7% 9.5%	Amount 3,188 5,039 4,445 12,672 611 2,920 1,674	% of total 17.1% 26.9% 23.8% 67.8% 3.3% 15.6% 8.9%	Amount 11,427 16,577 15,805 43,809 2,801 10,257 6,201	% of total 17.3% 25.1% 23.9% 66.3% 4.3% 15.5% 9.4%	Amount 2,709 3,704 3,700 10,113 640 1,887 1,502	% of total 18.3% 25.1% 68.5% 4.3% 12.8% 10.2%	Q2 Amount 3,171 3,955 4,096 11,222 760 1,925 1,333	% of total 19.6% 24.5% 25.3% 69.4% 4.7% 11.9% 8.3%	Amount 3,672 4,410 5,262 13,344 907 2,088 1,527	% of total 19.6% 23.6% 28.2% 71.4% 4.8% 11.2% 8.2%	Q3 of FY Amount 629 36 1,001 1,666 201 -470 -122	3/2017 % 20.7% 0.8% 23.5% 14.3% 28.5% -18.4% -7.4%	Q2 of FY Amount 501 455 1,166 2,122 147 163 194	3/2018 % 15.8% 11.5% 28.5% 18.9% 19.3% 8.5% 14.6%
Electronic Devices Group Components Business Communications Group Document Solutions Group Life & Environment Group Equipment & Systems Business	3,355 3,281 9,140 757 2,465 1,387 4,609	17.4% 23.3% 22.7% 63.4% 5.2% 17.1% 9.6% 31.9%	2,692 3,809 3,818 10,319 727 2,314 1,491 4,532	total 17.3% 24.5% 24.6% 66.4% 4.6% 14.9% 9.6% 29.1%	Amount 3,043 4,374 4,261 11,678 706 2,558 1,649 4,913	% of total 17.5% 25.2% 24.6% 67.3% 4.1% 14.7% 9.5% 28.3%	Amount 3,188 5,039 4,445 12,672 611 2,920 1,674 5,205	% of total 17.1% 26.9% 23.8% 67.8% 3.3% 15.6% 8.9% 27.8%	Amount 11,427 16,577 15,805 43,809 2,801 10,257 6,201 19,259	% of total 17.3% 25.1% 23.9% 66.3% 4.3% 15.5% 9.4% 29.2%	Amount 2,709 3,704 3,700 10,113 640 1,887 1,502 4,029	% of total 18.3% 25.1% 68.5% 4.3% 12.8% 10.2% 27.3%	Q2 Amount 3,171 3,955 4,096 11,222 760 1,925 1,333 4,018	% of total 19.6% 24.5% 25.3% 69.4% 4.7% 11.9% 8.3% 24.9%	Amount 3,672 4,410 5,262 13,344 907 2,088 1,527 4,522	% of total 19.6% 23.6% 28.2% 71.4% 4.8% 11.2% 8.2% 24.2%	Q3 of FY Amount 629 36 1,001 1,666 201 -470 -122 -391	3/2017 % 20.7% 0.8% 23.5% 14.3% 28.5% -18.4% -7.4% -8.0%	Q2 of FY Amount 501 455 1,166 2,122 147 163 194 504	3/2018 % 15.8% 11.5% 28.5% 18.9% 19.3% 8.5% 14.6% 12.5%
Electronic Devices Group Components Business Communications Group Document Solutions Group Life & Environment Group Equipment & Systems Business Others	3,355 3,281 9,140 757 2,465 1,387 4,609 334	17.4% 23.3% 22.7% 63.4% 5.2% 17.1% 9.6% 31.9% 2.3%	2,692 3,809 3,818 10,319 727 2,314 1,491 4,532 343	total 17.3% 24.5% 24.6% 66.4% 4.6% 14.9% 9.6% 29.1% 2.2%	Amount 3,043 4,374 4,261 11,678 706 2,558 1,649 4,913 380	% of total 17.5% 25.2% 24.6% 67.3% 4.1% 14.7% 9.5% 28.3% 2.2%	Amount 3,188 5,039 4,445 12,672 611 2,920 1,674 5,205 393	% of total 17.1% 26.9% 23.8% 67.8% 3.3% 15.6% 8.9% 27.8% 2.1%	Amount 11,427 16,577 15,805 43,809 2,801 10,257 6,201 19,259 1,450	% of total 17.3% 25.1% 23.9% 66.3% 4.3% 15.5% 9.4% 29.2% 2.2%	Amount 2,709 3,704 3,700 10,113 640 1,887 1,502 4,029 276	% of total 18.3% 25.1% 68.5% 4.3% 12.8% 10.2% 27.3% 1.9%	Q2 Amount 3,171 3,955 4,096 11,222 760 1,925 1,333 4,018 288	% of total 19.6% 24.5% 25.3% 69.4% 4.7% 11.9% 8.3% 24.9% 1.8%	Amount 3,672 4,410 5,262 13,344 907 2,088 1,527 4,522 298	% of total 19.6% 23.6% 28.2% 71.4% 4.8% 11.2% 8.2% 24.2% 1.6%	Q3 of FY Amount 629 36 1,001 1,666 201 -470 -122 -391 -82	3/2017 % 20.7% 0.8% 23.5% 14.3% 28.5% -18.4% -7.4% -8.0% -21.6%	Q2 of FY Amount 501 455 1,166 2,122 147 163 194 504 10	3/2018 % 15.8% 11.5% 28.5% 18.9% 19.3% 8.5% 14.6% 12.5% 3.5%
Electronic Devices Group Components Business Communications Group Document Solutions Group Life & Environment Group Equipment & Systems Business	3,355 3,281 9,140 757 2,465 1,387 4,609	17.4% 23.3% 22.7% 63.4% 5.2% 17.1% 9.6% 31.9%	2,692 3,809 3,818 10,319 727 2,314 1,491 4,532	total 17.3% 24.5% 24.6% 66.4% 4.6% 14.9% 9.6% 29.1%	Amount 3,043 4,374 4,261 11,678 706 2,558 1,649 4,913	% of total 17.5% 25.2% 24.6% 67.3% 4.1% 14.7% 9.5% 28.3%	Amount 3,188 5,039 4,445 12,672 611 2,920 1,674 5,205	% of total 17.1% 26.9% 23.8% 67.8% 3.3% 15.6% 8.9% 27.8%	Amount 11,427 16,577 15,805 43,809 2,801 10,257 6,201 19,259	% of total 17.3% 25.1% 23.9% 66.3% 4.3% 15.5% 9.4% 29.2%	Amount 2,709 3,704 3,700 10,113 640 1,887 1,502 4,029	% of total 18.3% 25.1% 68.5% 4.3% 12.8% 10.2% 27.3%	Q2 Amount 3,171 3,955 4,096 11,222 760 1,925 1,333 4,018	% of total 19.6% 24.5% 25.3% 69.4% 4.7% 11.9% 8.3% 24.9%	Amount 3,672 4,410 5,262 13,344 907 2,088 1,527 4,522	% of total 19.6% 23.6% 28.2% 71.4% 4.8% 11.2% 8.2% 24.2%	Q3 of FY Amount 629 36 1,001 1,666 201 -470 -122 -391	3/2017 % 20.7% 0.8% 23.5% 14.3% 28.5% -18.4% -7.4% -8.0%	Q2 of FY Amount 501 455 1,166 2,122 147 163 194 504	3/2018 % 15.8% 11.5% 28.5% 18.9% 19.3% 8.5% 14.6% 12.5%

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					FY3/2	017							FY3/2	018			Ch	ange cor	npared with	۱
R&D Expenses 💥	Q1		Q2		Q3	3	Q4	1	Full y	ear	Q1		Q2		Q3		Q3 of FY	3/2017	Q2 of FY	3/2018
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%
Industrial & Automotive Components Group	3,350	21.9%	2,453	17.9%	2,499	19.3%	2,426	17.9%	10,728	19.4%	2,401	17.7%	2,486	17.9%	2,626	17.6%	127	5.1%	140	5.6%
Semiconductor Components Group	974	6.4%	944	6.9%	916	7.1%	909	6.7%	3,743	6.7%	838	6.2%	899	6.5%	913	6.1%	-3	-0.3%	14	1.6%
Electronic Devices Group	2,299	15.1%	2,268	16.6%	2,050	15.9%	2,680	19.8%	9,297	16.8%	2,397	17.6%	2,374	17.1%	3,119	21.0%	1,069	52.1%	745	31.4%
Components Business	6,623	43.4%	5,665	41.4%	5,465	42.3%	6,015	44.4%	23,768	42.9%	5,636	41.5%	5,759	41.5%	6,658	44.7%	1,193	21.8%	899	15.6%
Communications Group	958	6.3%	800	5.8%	616	4.8%	579	4.3%	2,953	5.3%	857	6.3%	925	6.7%	676	4.5%	60	9.7%	-249	-26.9%
Document Solutions Group	5,675	37.2%	5,482	40.1%	5,263	40.7%	5,254	38.8%	21,674	39.1%	5,412	39.8%	5,505	39.7%	5,796	38.9%	533	10.1%	291	5.3%
Life & Environment Group	740	4.8%	797	5.8%	613	4.7%	1,007	7.4%	3,157	5.7%	1,029	7.6%	977	7.0%	1,075	7.2%	462	75.4%	98	10.0%
Equipment & Systems Business	7,373	48.3%	7,079	51.7%	6,492	50.2%	6,840	50.5%	27,784	50.1%	7,298	53.7%	7,407	53.4%	7,547	50.6%	1,055	16.3%	140	1.9%
Others	1,273	8.3%	938	6.9%	963	7.5%	685	5.1%	3,859	7.0%	650	4.8%	700	5.1%	695	4.7%	-268	-27.8%	-5	-0.7%
Total	15,269	100.0%	13,682	100.0%	12,920	100.0%	13,540	100.0%	55,411	100.0%	13,584	100.0%	13,866	100.0%	14,900	100.0%	1,980	15.3%	1,034	7.5%
					FY3/2	017							FY3/2	010					الالديد المحسم مرمد	
8. Orders by Reporting Segment					FY3/2	017							EY3/2	018					(Unit: Yen ii	,
Orders ※	Q1		00										110/2	010			Ch	ange cor	npared with	1
			Q2		Q3		Q4		Full y		Q1		Q2		Q3		Ch Q3 of FY	U	Q2 of FY	
	Amount	% of total	Q2 Amount	% of total	Q3 Amount	% of total	Q2 Amount	1 % of total	Full y Amount	ear % of total	Q1 Amount	% of total		1	Q3 Amount	% of total		U		
Industrial & Automotive Components Group	Amount 53,836	% of		% of		% of	-	% of	. ,	% of		% of	Q2	% of		% of	Q3 of FY	3/2017	Q2 of FY	3/2018
Industrial & Automotive Components Group Semiconductor Components Group		% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Amount	% of total	Q2 Amount	% of total	Amount	% of total	Q3 of FY Amount	3/2017 %	Q2 of FY Amount	3/2018 %
	53,836	% of total 16.3%	Amount 55,798	% of total 15.8%	Amount 58,691	% of total 16.4%	Amount 63,843	% of total 15.9%	Amount 232,168	% of total 16.1%	Amount 63,589	% of total 17.7%	Q2 Amount 72,632	% of total 18.1%	Amount 76,505	% of total 18.5%	Q3 of FY Amount 17,814	3/2017 % 30.4%	Q2 of FY Amount 3,873	3/2018 % 5.3%
Semiconductor Components Group	53,836 56,513	% of total 16.3% 17.1%	Amount 55,798 62,171	% of total 15.8% 17.6%	Amount 58,691 64,029	% of total 16.4% 17.8%	Amount 63,843 63,434	% of total 15.9% 15.9%	Amount 232,168 246,147	% of total 16.1% 17.1%	Amount 63,589 62,569	% of total 17.7% 17.4%	Q2 Amount 72,632 68,329	% of total 18.1% 17.1%	Amount 76,505 68,501	% of total 18.5% 16.5%	Q3 of FY Amount 17,814 4,472	3/2017 % 30.4% 7.0%	Q2 of FY Amount 3,873 172	3/2018 % 5.3% 0.3%
Semiconductor Components Group Electronic Devices Group	53,836 56,513 59,841	% of total 16.3% 17.1% 18.2%	Amount 55,798 62,171 63,152	% of total 15.8% 17.6% 17.9%	Amount 58,691 64,029 61,624	% of total 16.4% 17.8% 17.2%	Amount 63,843 63,434 65,464	% of total 15.9% 15.9% 16.4%	Amount 232,168 246,147 250,081	% of total 16.1% 17.1% 17.3%	Amount 63,589 62,569 70,738	% of total 17.7% 17.4% 19.7%	Q2 Amount 72,632 68,329 73,891	% of total 18.1% 17.1% 18.4%	Amount 76,505 68,501 88,763	% of total 18.5% 16.5% 21.4%	Q3 of FY Amount 17,814 4,472 27,139	3/2017 % 30.4% 7.0% 44.0%	Q2 of FY Amount 3,873 172 14,872	3/2018 % 5.3% 0.3% 20.1%
Semiconductor Components Group Electronic Devices Group Components Business	53,836 56,513 59,841 170,190	% of total 16.3% 17.1% 18.2% 51.6%	Amount 55,798 62,171 63,152 181,121	% of total 15.8% 17.6% 17.9% 51.3%	Amount 58,691 64,029 61,624 184,344	% of total 16.4% 17.8% 17.2% 51.4%	Amount 63,843 63,434 65,464 192,741	% of total 15.9% 15.9% 16.4% 48.2%	Amount 232,168 246,147 250,081 728,396	% of total 16.1% 17.1% 17.3% 50.5%	Amount 63,589 62,569 70,738 196,896	% of total 17.7% 17.4% 19.7% 54.8%	Q2 Amount 72,632 68,329 73,891 214,852	% of total 18.1% 17.1% 18.4% 53.6%	Amount 76,505 68,501 88,763 233,769	% of total 18.5% 16.5% 21.4% 56.4%	Q3 of FY Amount 17,814 4,472 27,139 49,425	3/2017 % 30.4% 7.0% 44.0% 26.8%	Q2 of FY Amount 3,873 172 14,872 18,917	3/2018 % 5.3% 0.3% 20.1% 8.8%
Semiconductor Components Group Electronic Devices Group Components Business Communications Group	53,836 56,513 59,841 170,190 54,184	% of total 16.3% 17.1% 18.2% 51.6% 16.4%	Amount 55,798 62,171 63,152 181,121 70,170	% of total 15.8% 17.6% 17.9% 51.3% 19.8%	Amount 58,691 64,029 61,624 184,344 61,104	% of total 16.4% 17.8% 17.2% 51.4% 17.0%	Amount 63,843 63,434 65,464 192,741 80,394	% of total 15.9% 15.9% 16.4% 48.2% 20.1%	Amount 232,168 246,147 250,081 728,396 265,852	% of total 16.1% 17.1% 17.3% 50.5% 18.4%	Amount 63,589 62,569 70,738 196,896 61,909	% of total 17.7% 17.4% 19.7% 54.8% 17.2%	Q2 Amount 72,632 68,329 73,891 214,852 68,547	% of total 18.1% 17.1% 18.4% 53.6% 17.1%	Amount 76,505 68,501 88,763 233,769 63,129	% of total 18.5% 16.5% 21.4% 56.4% 15.2%	Q3 of FY Amount 17,814 4,472 27,139 49,425 2,025	3/2017 % 30.4% 7.0% 44.0% 26.8% 3.3%	Q2 of FY Amount 3,873 172 14,872 18,917 -5,418	3/2018 % 5.3% 0.3% 20.1% 8.8% -7.9%
Semiconductor Components Group Electronic Devices Group Components Business Communications Group Document Solutions Group	53,836 56,513 59,841 170,190 54,184 75,709	% of total 16.3% 17.1% 18.2% 51.6% 16.4% 22.9%	Amount 55,798 62,171 63,152 181,121 70,170 72,046	% of total 15.8% 17.6% 17.9% 51.3% 19.8% 20.4%	Amount 58,691 64,029 61,624 184,344 61,104 80,181	% of total 16.4% 17.8% 17.2% 51.4% 17.0% 22.3%	Amount 63,843 63,434 65,464 192,741 80,394 97,205	% of total 15.9% 15.9% 16.4% 48.2% 20.1% 24.3%	Amount 232,168 246,147 250,081 728,396 265,852 325,141	% of total 16.1% 17.1% 17.3% 50.5% 18.4% 22.6%	Amount 63,589 62,569 70,738 196,896 61,909 81,298	% of total 17.7% 17.4% 19.7% 54.8% 17.2% 22.6%	Q2 Amount 72,632 68,329 73,891 214,852 68,547 90,880	% of total 18.1% 17.1% 18.4% 53.6% 17.1% 22.7%	Amount 76,505 68,501 88,763 233,769 63,129 94,986	% of total 18.5% 16.5% 21.4% 56.4% 15.2% 22.9%	Q3 of FY Amount 17,814 4,472 27,139 49,425 2,025 14,805	3/2017 % 30.4% 7.0% 44.0% 26.8% 3.3% 18.5%	Q2 of FY Amount 3,873 172 14,872 18,917 -5,418 4,106	3/2018 % 5.3% 0.3% 20.1% 8.8% -7.9% 4.5%
Semiconductor Components Group Electronic Devices Group Components Business Communications Group Document Solutions Group Life & Environment Group	53,836 56,513 59,841 170,190 54,184 75,709 33,221	% of total 16.3% 17.1% 18.2% 51.6% 16.4% 22.9% 10.1%	Amount 55,798 62,171 63,152 181,121 70,170 72,046 36,410	% of total 15.8% 17.6% 17.9% 51.3% 19.8% 20.4% 10.3%	Amount 58,691 64,029 61,624 184,344 61,104 80,181 36,840	% of total 16.4% 17.8% 17.2% 51.4% 17.0% 22.3% 10.3%	Amount 63,843 63,434 65,464 192,741 80,394 97,205 37,545	% of total 15.9% 15.9% 16.4% 48.2% 20.1% 24.3% 9.4%	Amount 232,168 246,147 250,081 728,396 265,852 325,141 144,016	% of total 16.1% 17.1% 17.3% 50.5% 18.4% 22.6% 10.0%	Amount 63,589 62,569 70,738 196,896 61,909 81,298 21,827	% of total 17.7% 17.4% 19.7% 54.8% 17.2% 22.6% 6.1%	Q2 Amount 72,632 68,329 73,891 214,852 68,547 90,880 29,086	% of total 18.1% 17.1% 18.4% 53.6% 17.1% 22.7% 7.2%	Amount 76,505 68,501 88,763 233,769 63,129 94,986 25,125	% of total 18.5% 16.5% 21.4% 56.4% 15.2% 22.9% 6.1%	Q3 of FY Amount 17,814 4,472 27,139 49,425 2,025 14,805 -11,715	3/2017 % 30.4% 7.0% 44.0% 26.8% 3.3% 18.5% -31.8%	Q2 of FY Amount 3,873 172 14,872 18,917 -5,418 4,106 -3,961	3/2018 % 5.3% 0.3% 20.1% 8.8% -7.9% 4.5% -13.6%
Semiconductor Components Group Electronic Devices Group Components Business Communications Group Document Solutions Group Life & Environment Group Equipment & Systems Business	53,836 56,513 59,841 170,190 54,184 75,709 33,221 163,114	% of total 16.3% 17.1% 18.2% 51.6% 16.4% 22.9% 10.1% 49.4%	Amount 55,798 62,171 63,152 181,121 70,170 72,046 36,410 178,626	% of total 15.8% 17.6% 17.9% 51.3% 19.8% 20.4% 10.3% 50.5%	Amount 58,691 64,029 61,624 184,344 61,104 80,181 36,840 178,125	% of total 16.4% 17.8% 17.2% 51.4% 17.0% 22.3% 10.3% 49.6%	Amount 63,843 63,434 65,464 192,741 80,394 97,205 37,545 215,144	% of total 15.9% 15.9% 16.4% 48.2% 20.1% 24.3% 9.4% 53.8%	Amount 232,168 246,147 250,081 728,396 265,852 325,141 144,016 735,009	% of total 16.1% 17.1% 17.3% 50.5% 18.4% 22.6% 10.0% 51.0%	Amount 63,589 62,569 70,738 196,896 61,909 81,298 21,827 165,034	% of total 17.7% 17.4% 19.7% 54.8% 17.2% 22.6% 6.1% 45.9%	Q2 Amount 72,632 68,329 73,891 214,852 68,547 90,880 29,086 188,513	% of total 18.1% 17.1% 18.4% 53.6% 17.1% 22.7% 7.2% 47.0%	Amount 76,505 68,501 88,763 233,769 63,129 94,986 25,125 183,240	% of total 18.5% 16.5% 21.4% 56.4% 15.2% 22.9% 6.1% 44.2%	Q3 of FY Amount 17,814 4,472 27,139 49,425 2,025 14,805 -11,715 5,115	3/2017 % 30.4% 7.0% 44.0% 26.8% 3.3% 18.5% -31.8% 2.9%	Q2 of FY Amount 3,873 172 14,872 18,917 -5,418 4,106 -3,961 -5,273	3/2018 % 5.3% 0.3% 20.1% 8.8% -7.9% 4.5% -13.6% -2.8%

9. Number of Employees			(As of th	ne end of each quarter)
		FY3/	2017	
	Q1	Q2	Q3	Q4
Total	69,364	70,567	70,473	70,153
Japan	26,208	25,963	25,679	25,217
Outside Japan	43,156	44,604	44,794	44,936

	(As of	the end of each quarter)
	FY3/2018	
Q1	Q2	Q3
69,547	70,874	74,069
25,683	25,575	25,634
43,864	45,299	48,435

* Kyocera has changed the classification of its reporting segment from FY3/2018. Business results for FY3/2017 have been reclassified in line with the change to reporting segment classifications.