

February 17, 2010

Kyocera Corporation Investor Meeting(Nine Months Ended December 31, 2009)

Tetsuo Kuba President and Representative Director

KYOCERA Corporation



Today's Presentation

Financial Results for First Nine Months Ended December 31, 2009

Financial Forecast for the Year Ending March 31, 2010

Initiatives for the Year Ending March 31, 2011



Financial Results of First Nine Months of FY3/2010

- Comparison with first nine months of FY3/2009 -

(Unit: Yen in billions)

	Nine	change				
	200	08	200	2009		
	Amount % of net sales		Amount	% of net sales	%	
Net sales	902.6	100.0	768.9	100.0	-14.8	
Profit from operations	67.3	7.5	38.0	4.9	-43.5	
Pre-tax income	82.4	9.1	32.7	4.3	-60.3	
Net income attributable to shareholders of Kyocera Corporation	56.8	6.3	18.5	2.4	-67.4	
EPS attributable to shareholders of Kyocera Corporation (diluted-yen)	300.30	_	100.70	_	-	
Capital expenditures	55.2	6.1	22.2	2.9	-59.9	
Depreciation	61.9	6.9	45.0	5.9	-27.2	
R&D expenses	51.4	5.7	38.1	5.0	-25.9	



Financial Results for the Three Months ended December 31, 2009

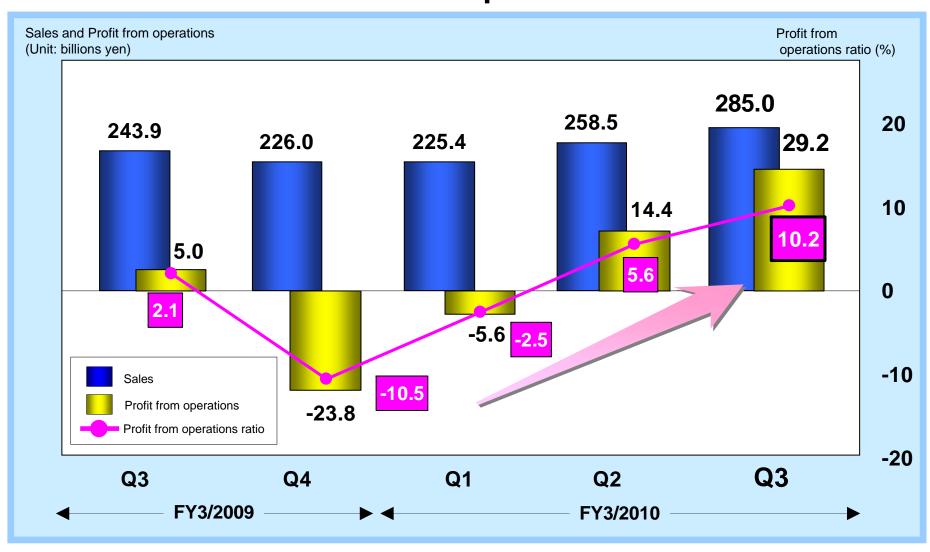
(Yen in billions)

Comparison with		Change				
	December	31, 2008	December	31, 2009	Onlange	
Q3 FY3/2009	Amount	% of net sales	Amount	% of net sales	%	
Net sales	243.9	100.0	285.0	100.0	16.9	
Profit from operations	5.0	2.1	29.2	10.2	479.9	
Pre-tax income	8.4	3.4	15.6	5.5	85.6	
Net income attributable to shareholders of Kyocera Corporation	11.5	4.7	9.8	3.4	-15.3	

Comparison with		Change				
	September	30, 2009	December	31, 2009	Onlange	
Q2 FY3/2010	Amount	% of net sales	Amount	% of net sales	%	
Net sales	258.5	100.0	285.0	100.0	10.3	
Profit from operations	14.4	5.6	29.2	10.2	102.0	
Pre-tax income	16.4	6.4	15.6	5.5	-5.2	
Net income attributable to shareholders of Kyocera Corporation	9.2	3.6	9.8	3.4	6.1	

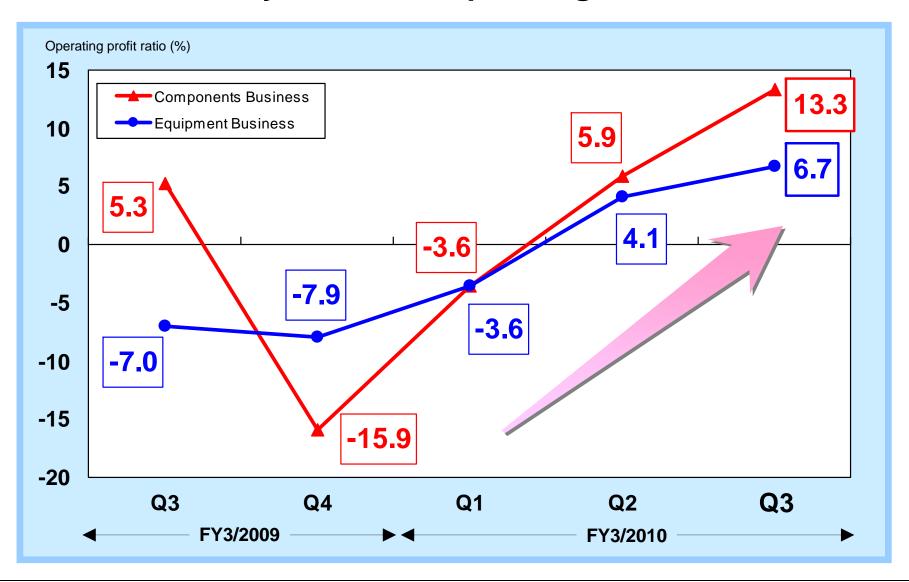


Quarterly Trends in Sales, Profit from Operations and **Profit from Operations Ratio**





Quarterly Trends in Operating Profit Ratio





Initiatives and Results in First Nine Months of FY3/2010

Challenges: Swiftly Enhance Profitability and Strengthen Management Foundation in Each Business

Initiatives	Results
Promote comprehensive cost reductions	Cut costs by significantly more than the initial full-year target of ¥-56.0 billion year-on-year Nine months of FY3/2010: Approx. ¥-70.0 billion year-on-year
Expand profitability in Components Business	 Reduced costs and improved productivity Created production system that handles fast recovery in component demand Expanded production capacity and sales network in solar energy business
Implement strategic measures to strengthen business	 Improved profitability in Telecommunications Equipment Group Reorganized sales system Strengthened development capabilities and cost competitiveness Sold a software subsidiary in India Expanded overseas sales channel in the Information Equipment Group



Financial Forecast - Year ending March 31, 2010 -

(Unit: Yen in billions)

	Year e	nded	Year endi	ng March	Change from			
	March 31, 2009					sed 2010)	Previous year	Previous forecast
	Amount	% of net sales	<u> </u>		Amount % of net sales		Amount	Amount
Net sales	1,128.6	100.0	1,040.0	100.0	1,050.0	100.0	-78.6	10.0
Profit from operations	43.4	3.8	44.0	4.2	62.0	5.9	18.6	18.0
Pre-tax income	56.0	5.0	57.0	5.5	57.0	5.4	1.0	_
Net income attributable to shareholders of Kyocera Corporation	29.5	2.6	34.0	3.3	34.0	3.2	4.5	_
EPS attributable to shareholders of Kyocera Corporation (diluted-yen)	157.23	1	185.26	I	185.26	_	28.03	-

Note1: Forecast of earnings per share attributable to shareholders of Kyocera Corporation is computed based on the diluted average number of shares outstanding during the nine months ended December 31, 2009.

Note2: On September 24, 2009, WILLCOM, Inc., an affiliate company of Kyocera which operates a Personal Handyphone System business, applied for Alternative Dispute Resolution (ADR) process, and received acceptance for the ADR procedure. At February 16, 2010, the business revitalization plan continues to be under discussion and has not been resolved. The result of resolution may affect the valuation of Kyocera's trade receivables from WILLCOM, Inc. and may have a material effect on Kyocera's consolidated results of operations and financial position, which has not yet been reflected in the consolidated financial forecast set forth above. At December 31, 2009, Kyocera's trade receivables from WILLCOM, Inc. were ¥ 15,350 million.



Sales Forecast by Reporting Segment - Year ending March 31, 2010 -

(Unit: Yen in billions)

	Year e			Year ending March 31, 2010 (Forecast)				Change from	
Reporting Segment	March 3				Revised (Jan. 2010)		Previous year	Previous forecast	
	Amount	% of total	Amount	% of total	Amount % of total		Amount	Amount	
Fine Ceramic Parts Group	61.7	5.4	48.0	4.6	52.0	4.9	-9.7	4.0	
Semiconductor Parts Group	135.1	12.0	127.0	12.2	135.0	12.9	-0.1	8.0	
Applied Ceramic Products Group	148.9	13.2	148.0	14.2	154.0	14.7	5.1	6.0	
Electronic Device Group	231.3	20.5	190.0	18.3	194.0	18.5	-37.3	4.0	
Components business	577.1	51.1	513.0	49.3	535.0	51.0	-42.1	22.0	
Telecommunications Equipment Group	218.8	19.4	196.0	18.9	184.0	17.5	-34.8	-12.0	
Information Equipment Group	229.3	20.3	229.0	22.0	229.0	21.8	-0.3	_	
Equipment business	448.1	39.7	425.0	40.9	413.0	39.3	-35.1	-12.0	
Others	126.0	11.2	122.0	11.7	124.0	11.8	-2.0	2.0	
Adjustments and eliminations	-22.6	-2.0	-20.0	-1.9	-22.0	-2.1	0.6	-2.0	
Net Sales	1,128.6	100.0	1,040.0	100.0	1,050.0	100.0	-78.6	10.0	



Operating Profit Forecast by Reporting Segment

- Year ending March 31, 2010 - (Unit: Yen in billions)

	Year e	(1 11 2 11 11 11 11 11 11 11 11 11 11 11			2010	Change from		
Reporting Segment	March 31, 2009		Previous (Oct. 2009)		Revised (Jan. 2010)		Previous year	Previous forecast
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	Amount
Fine Ceramic Parts Group	-0.2	_	0.0	0.0	0.0	0.0	0.2	_
Semiconductor Parts Group	8.7	6.4	10.5	8.3	15.0	11.1	6.3	4.5
Applied Ceramic Products Group	27.5	18.4	11.5	7.8	17.0	11.0	-10.5	5.5
Electronic Device Group	-4.1	_	5.5	2.9	11.5	5.9	15.6	6.0
Components business	31.8	5.5	27.5	5.4	43.5	8.1	11.7	16.0
Telecommunications Equipment Group	-17.7	_	-6.0	_	-5.0	_	12.7	1.0
Information Equipment Group	13.5	5.9	15.0	6.6	19.0	8.3	5.5	4.0
Equipment business	-4.2	_	9.0	2.1	14.0	3.4	18.2	5.0
Others	14.1	11.2	3.8	3.1	5.5	4.4	-8.6	1.7
Operating profit	41.7	3.7	40.3	3.9	63.0	6.0	21.3	22.7
Corporate and others	14.3	_	16.7	_	-6.0	_	-20.3	-22.7
Pre-tax income	56.0	5.0	57.0	5.5	57.0	5.4	1.0	_



Opportunities for Growth / Initiatives in FY3/2011

Opportunities for Growth

Further popularization of information and telecommunication technologies

Expansion of emerging country economies

Actions responding to environmental issues/ global warming

Initiatives for FY3/2011

Expand Telecommunications Equipment Group

Expand Components Business for digital consumer equipment

Expand sales of environment and energy related products

Strengthen new product development by pursuing synergies



Expand Telecommunications Equipment Group

Ongoing launch of new mobile phone handsets

- Launch smartphones
- Expand sales in emerging countries
- Cultivate new carriers



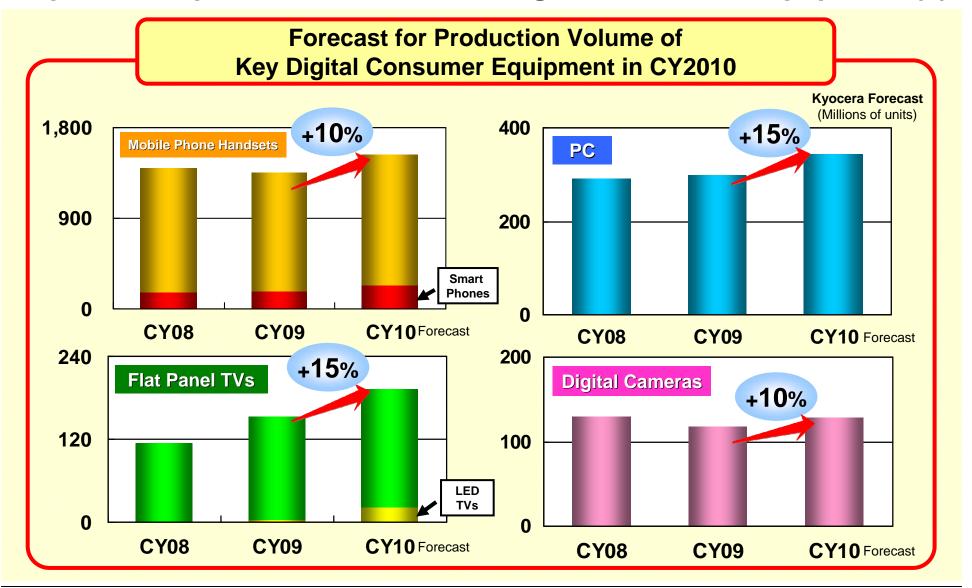
Launch WiMAX related products



Establish stable business foundation by reducing costs in development and production



Expand Components Business for Digital Consumer Equipment (1)





Expand Components Business for Digital Consumer Equipment (2)



Strive to secure orders beyond the level of market expansion

Please refer to forward-looking statements on the final page.



Expand Sales of Environment and Energy related Products (1) - Developments in Solar Energy Business -

World Market Size

FY3/2009

FY3/2010
(Forecast)

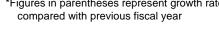
FY3/2011
(Forecast)

S.4GW → 5.1GW

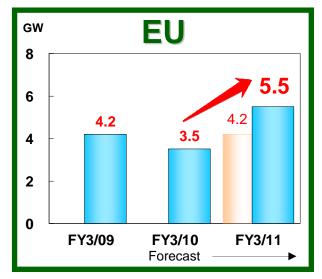
S.7GW
(+70%)

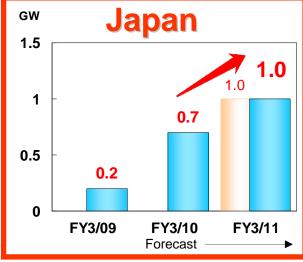
→ 6.4GW
(+25%)

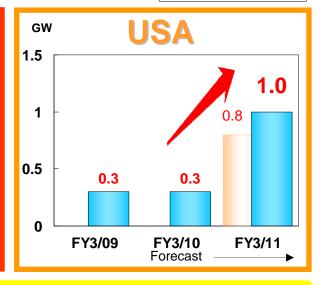
*Figures in parentheses represent growth rate











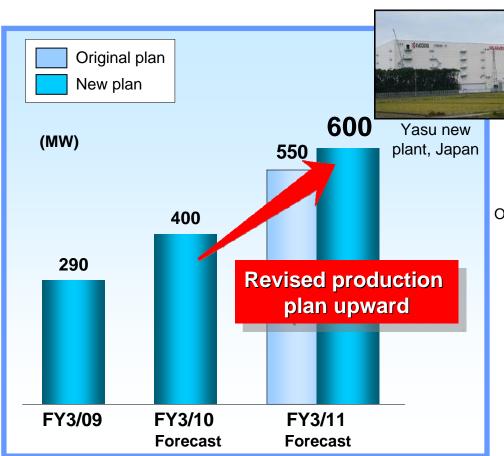
Forecast Global Solar Cell Production to Steadily Increase in FY3/2011



Expand Sales of Environment and Energy related Products (2) - Developments in Solar Energy Business -

Kyocera's production plan for solar cells

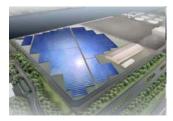
Secure large projects



Initiatives for Japanese electric power companies



Kyushu Electric Power Co.: Omuta mega solar power plant (3 MW, Rendering)



Tokyo Electric Power Co.: Ohgishima solar power plant (13 MW, Rendering)

Mega solar projects overseas



Solar power plant in Dulcinea (Spain: 28.8 MW)

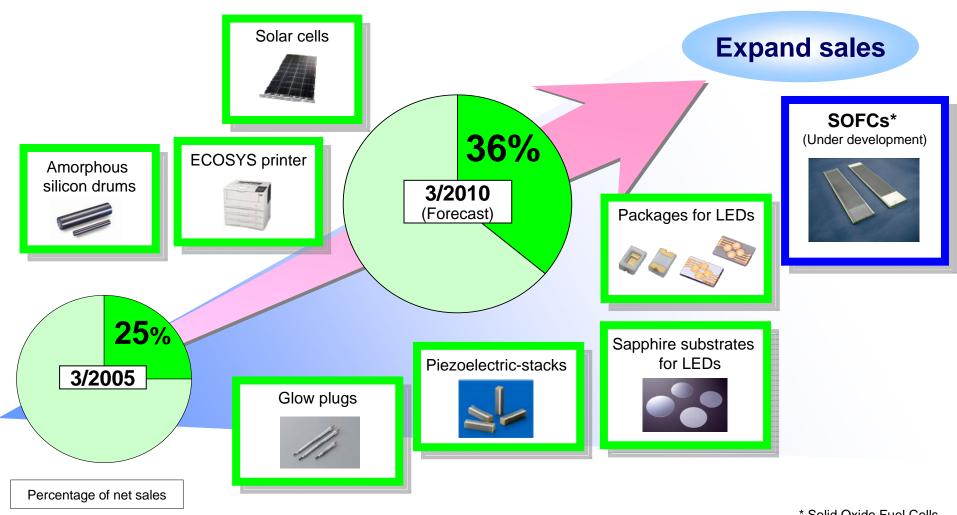


Solar power plant in Don Quijote (Spain: 10.5 MW)



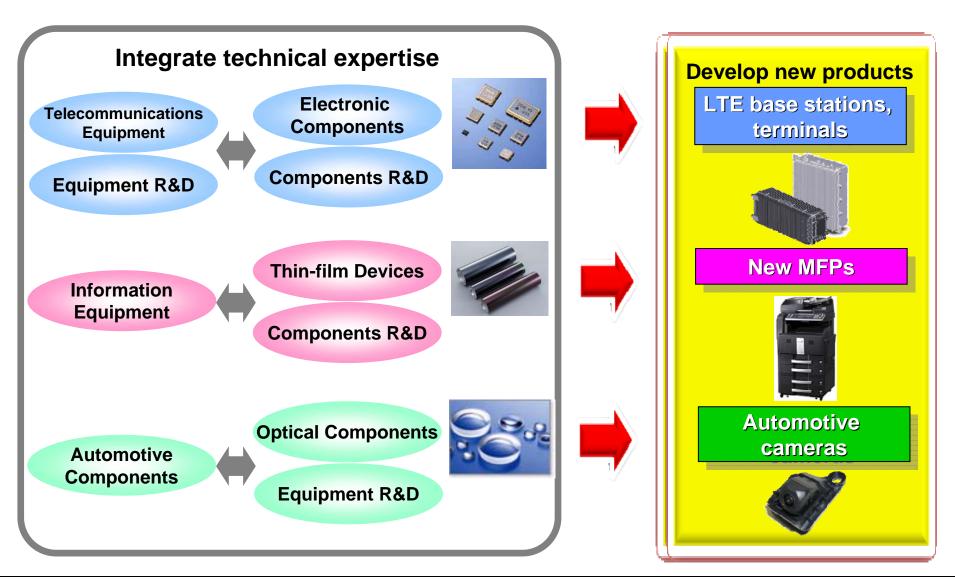
Expand Sales of Environment and Energy related Products (3)

Expand sales by creating new products and businesses





Strengthen New Product Development by Pursuing Synergies





Kyocera Group Management Policy

Aim to be a high-growth, highly-profitable company

Strengthen existing businesses

Pursue synergies among businesses

Create new businesses

Execute "Kyocera Philosophy" and "Amoeba Management System"

Initiatives for FY3/2011

Expand Telecommunications Equipment Group

Expand Components Business for digital consumer equipment

Expand sales of environment and energy related products

Strengthen new product development by pursuing synergies



Notes regarding information in this material

- Amounts are rounded to the nearest 0.1 billion yen.
- Percentages are computed based on amounts rounded to the nearest million yen.
- "Net income attributable to shareholders of Kyocera Corporation" for any specified quarter or fiscal year is computed on the the same basis as "net income" for each quarter included in, or for the year ended, March 31, 2009.



Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to: general economic conditions in our markets, which are primarily Japan, North America, Europe and Asia, particularly China; unexpected changes in economic, political and legal conditions in China; our ability to develop, launch and produce innovative products, including meeting quality and delivery standards, and our ability to otherwise meet the advancing technological requirements of our customers, particularly in the highly competitive markets for ceramics, semiconductor parts and electronic components; manufacturing delays or defects resulting from outsourcing or internal manufacturing processes which may adversely affect our production yields and operating results; factors that may affect our exports, including a strong yen, political and economic instability, difficulties in collection of accounts receivable, decrease in cost competitiveness of our products, increases in shipping and handling costs, difficulty in staffing and managing international operations and inadequate protection of our intellectual property; changes in exchange rates, particularly between the yen and the U.S. dollar and euro, respectively, in which we make significant sales; exposure to credit risk on trade receivables due to customers' worsening financial condition; inability to secure skilled employees, particularly engineering and technical personnel; insufficient protection of our trade secrets and patents; our continuing to hold licenses to manufacture and sell certain of our products; the possibility that future initiatives and in-process research and development may not produce the desired results; the possibility that companies or assets acquired by us may require more cost than expected for integration, and may not produce the returns or benefits, or bring in business opportunities, which we expect; events that may impact negatively on our markets or supply chain, including terrorist acts and outbreaks of disease; the occurrence of natural disasters, such as earthquakes, in locations where our manufacturing and other key business facilities are located; the possibility of future tightening of environmental laws and regulations in Japan and other countries which may increase our environmental liability and compliance obligations; fluctuations in the value of, and impairment losses on, securities and other assets held by us; and changes in accounting principles. Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.