

THE NEW VALUE FRONTIER

January 27, 2011

Conference Call Material

For the Nine Months Ended December 31, 2010

KYOCERA Corporation



Today's Presentation

1. Financial Results of First Nine Months of FY3/2011

2. Financial Result of Three Months ended December 31, 2010

3. Financial Forecast for the Year ending March 31, 2011



1. Financial Results of First Nine Months of FY3/2011



Financial Results of First Nine Months of FY3/2011

- Comparison with first nine months of FY3/2010-

		Nine	months en	ded Decembe	er 31,	change		
			2009		0	Chan	ge	
		Amount	% of net sales	Amount	% of net sales	Amount	%	
Net sales		768.9	100.0	956.9	100.0	188.0	24.4	
Profit from operat	ions	38.0	4.9	119.8	12.5	81.8	215.1	
Pre-tax income		32.7	4.3	133.1	13.9	100.4	306.7	
Net income attributable to shareholders of Kyocera Corporation		18.5	2.4	93.7	9.8	75.2	407.1	
EPS attributable to shareholders of Kyocera Corporation (diluted-yen)		100.70	_	510.67	_	409.97	_	
Capital expenditu	res	22.2	2.9	51.1	5.3	28.9	130.5	
Depreciation		45.0	5.9	42.6	4.4	-2.4	-5.4	
R&D expenses		38.1	5.0	36.7	3.8	-1.4	-3.7	
Average exchange rate (yen)		US\$: ¥ 94	€:¥133	US\$:¥87 €:¥113				
fluctuation effect on: (compared with previous Pr	Net sales	¥ -48.5	billion	¥ -51.0 billion				
	Pre-tax income	¥ -13.5	billion	¥ -22.0	billion			



Sales by Reporting Segment

- Nine months ended December 31, 2010 -

	Nine m	onths ende	Change				
Reporting Segment	200	09	20 ²	10	Change		
	Amount	% of total	Amount	% of total	Amount	%	
Fine Ceramic Parts Group	36.4	4.7	56.3	5.9	19.9	54.6	
Semiconductor Parts Group	99.7	13.0	132.6	13.9	32.9	33.1	
Applied Ceramic Products Group	111.5	14.5	150.5	15.7	39.0	35.0	
Electronic Device Group	145.5	18.9	183.8	19.2	38.3	26.3	
Components Business: Total	393.1	51.1	523.2	54.7	130.1	33.1	
Telecommunications Equipment Group	131.4	17.1	175.8	18.4	44.4	33.8	
Information Equipment Group	170.7	22.2	176.5	18.4	5.9	3.5	
Equipment Business: Total	302.1	39.3	352.3	36.8	50.2	16.6	
Others	89.7	11.7	102.5	10.7	12.8	14.1	
Adjustments and eliminations	-16.0	-2.1	-21.1	-2.2	-5.1	_	
Net sales	768.9	100.0	956.9	100.0	188.0	24.4	



Operating Profit by Reporting Segment

- Nine months ended December 31, 2010 -

	Nine mo	nths ende	ed December	31,	Change		
Reporting Segment	2009)	2010)	Cha	nge	
	Amount	% of net sales	Amount	% of net sales	Amount	%	
Fine Ceramic Parts Group	-2.6	—	8.4	15.1	11.0	_	
Semiconductor Parts Group	10.5	10.5	28.4	21.4	17.9	171.9	
Applied Ceramic Products Group	10.9	9.8	23.2	15.4	12.3	112.6	
Electronic Device Group	6.5	4.5	33.3	18.1	26.8	410.7	
Components Business: Total	25.3	6.4	93.3	17.8	68.0	268.9	
Telecommunications Equipment Group	-6.4	_	-0.9	_	5.5	_	
Information Equipment Group	14.7	8.6	20.3	11.5	5.6	38.1	
Equipment Business: Total	8.3	2.7	19.4	5.5	11.1	133.5	
Others	3.9	4.4	7.6	7.4	3.7	93.7	
Operating profit	37.5	4.9	120.3	12.6	82.8	220.7	
Corporate	13.4	_	14.1	_	0.7	5.2	
Equity in earnings of affiliates and unconsolidated subsidiaries	-18.2	_	0.1	-	18.3	_	
Adjustments and eliminations	0.0	-	-1.4	–	-1.4	_	
Pre-tax income	32.7	4.3	133.1	13.9	100.4	306.7	



Summary of First Nine Months of FY3/2011

- Comparison with first nine months of FY3/2010 -

Increased sales and profit in all reporting segments

Components Business

Sales: ¥ +130.1 billion (+33.1%) Operating profit: ¥ +68.0 billion (Approx. 3.7 times)

- Increased demand for components used in digital consumer equipment, industrial machinery, and automobiles
- Expanded production capacity for ceramic packages and solar panels in response to the strong demand
- Operating profit ratio exceeded 15% in each reporting segment

Equipment Business

Sales: ¥ +50.2 billion (+16.6%) Operating profit: ¥ +11.1 billion (Approx. 2.3 times)

- Increased sales and improved profitability by augmenting line-up of mobile phone handset overseas
- Expanded sales and profit as a result of increased sales of high-valueadded printers and MFPs and to improved productivity



2. Financial Result of Three Months ended December 31, 2010



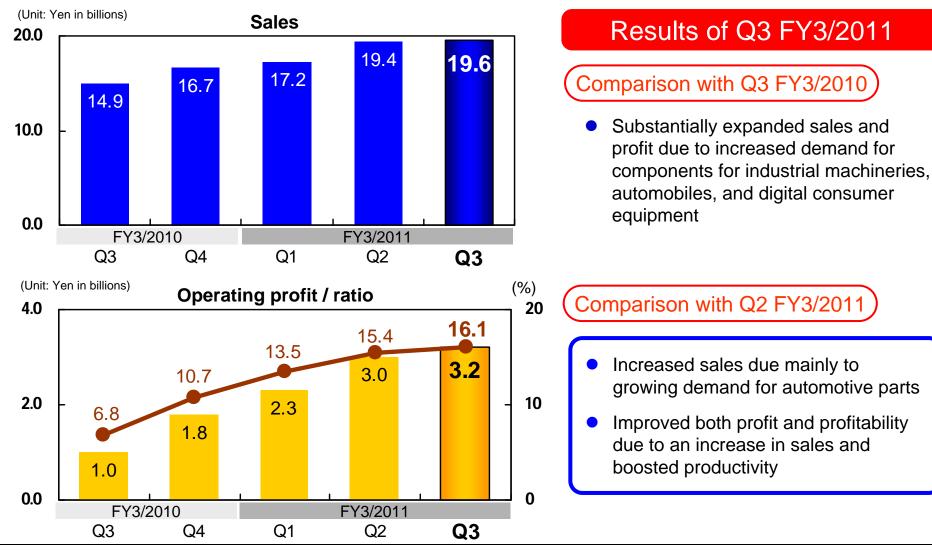
Financial Results of Three Months ended December 31, 2010

- Comparison with three month ended September 30, 2010 -

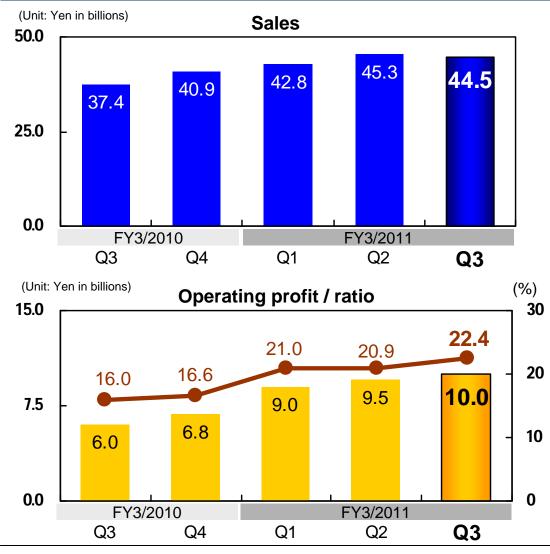
		Three mo	Ohanas			
	September 30, 2010 December 31, 2010		Change			
	Amount	% of net sales	Amount % of net sales		Amount	%
Net sales	324.2	100.0	319.5	100.0	-4.7	-1.4
Profit from operations	41.2	12.7	38.0	11.9	-3.2	-7.6
Pre-tax income	43.2	13.3	43.6	13.7	0.4	1.1
Net income attributable to shareholders of Kyocera Corporation	32.1	9.9	31.8	9.9	-0.3	-1.0
Capital expenditures	20.7	6.4	18.4	5.8	-2.3	-11.2
Depreciation	14.1	4.3	15.8	4.9	1.7	12.0
R&D expenses	12.1	3.7	13.2	4.1	1.1	9.6
Average exchange rate (yen)	US\$: ¥ 86	€:¥111	US\$: ¥ 83	€:¥112		



Fine Ceramic Parts Group



Semiconductor Parts Group



Results of Q3 FY3/2011

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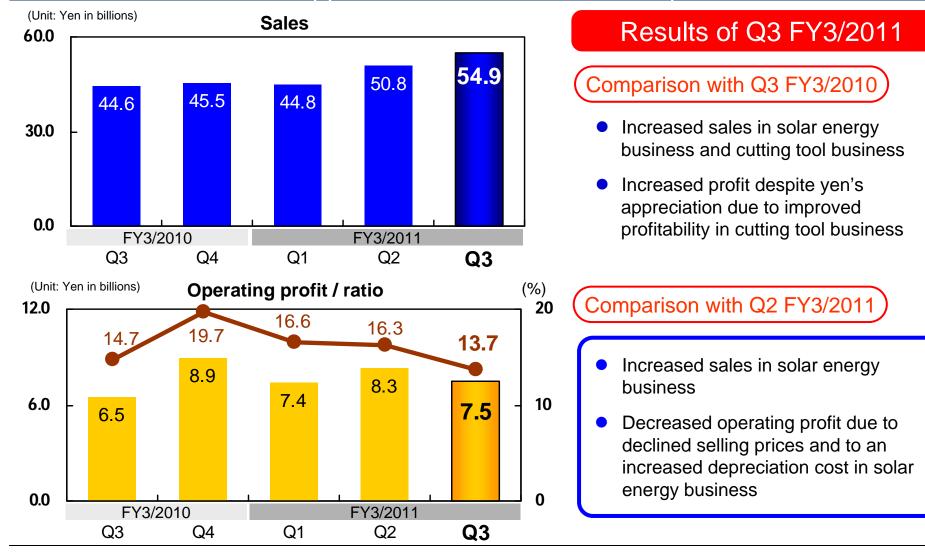
Comparison with Q3 FY3/2010

 Increased sales and profit on account of growing demand for ceramic packages used in digital consumer equipment, and organic packages used in server related products



- Slightly declined sales due to the adverse effect of yen's appreciation
- Increased operating profit via enhanced productivity and cost reductions

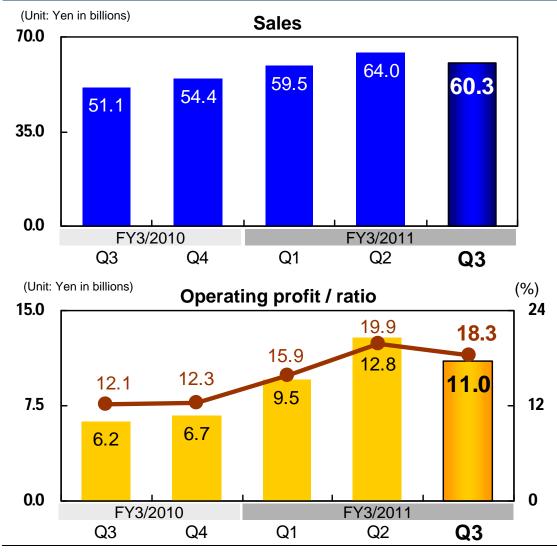
Applied Ceramic Products Group



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Electronic Device Group



Results of Q3 FY3/2011

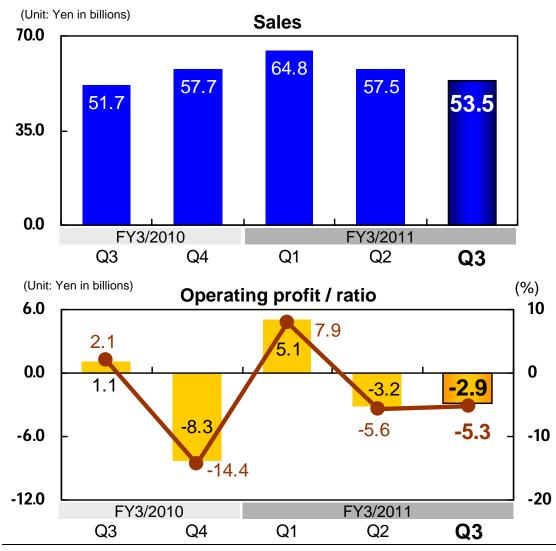
Comparison with Q3 FY3/2010

- Increased sales due to an increase in demand for digital consumer equipment and industrial machinery
- Largely increased profit due to cost reduction and enhanced productivity



- Declined sales due to the production adjustment for digital consumer equipment as well as the adverse effect of yen's appreciation
- Decreased operating profit affected by a decline in sales, while achieving an operating profit ratio of over 18%

Telecommunications Equipment Group



Results of Q3 FY3/2011

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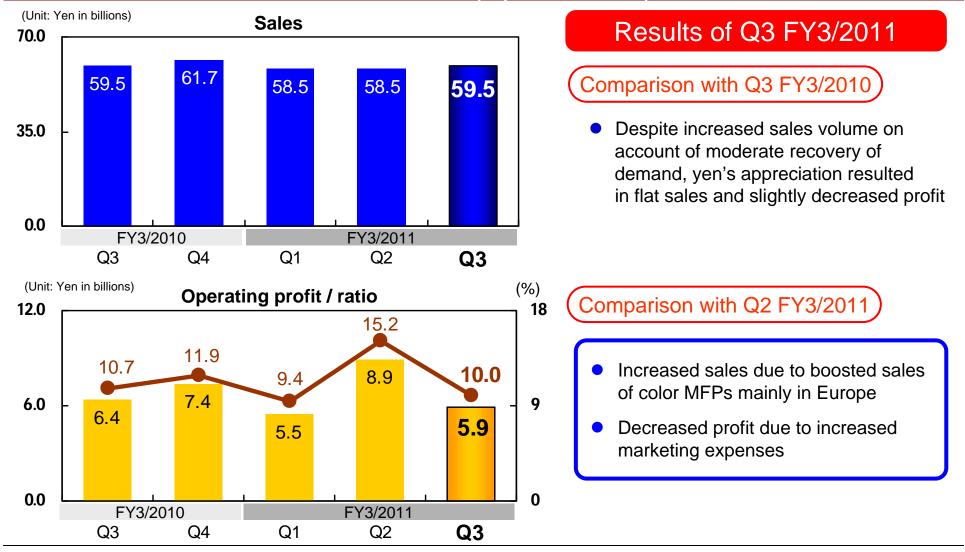
Comparison with Q3 FY3/2010

- Overseas market: Increased sales due to expanded sales volume of mobile phone handset
- Japanese market: Decreased sales and profit due to a decline in selling prices and fewer introduction of new models



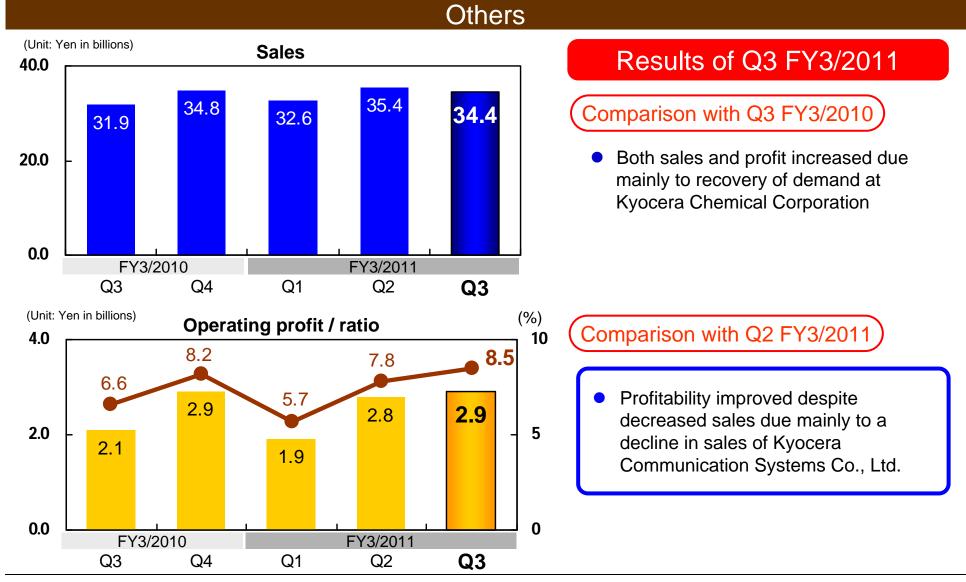
- Despite increased sales of mobile phone handset overseas, segment sales decreased due to sales decline in the Japanese market
- Loss remained flat due to an increased R&D expense for upcoming models

Information Equipment Group



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3. Financial Forecast for the Year ending March 31, 2011



Financial Forecast

- Year ending March 31, 2011 -

(Unit: Yen in billions)

			nded , 2010	Year ending March 31, 2011		Change	
		Amount	% of net sales	Amount	% of net sales	Amount	%
Net sales		1,073.8	100.0	1,260.0	100.0	186.2	17.3
Profit from ope	erations	63.9	5.9	147.0	11.7	83.1	130.2
Pre-tax income		60.8	5.7	160.0	12.7	99.2	163.2
Net income attributable to shareholders of Kyocera Corporation		40.1	3.7	105.0	8.3	64.9	161.9
EPS attributable to sha of Kyocera Corporatio		218.47	_	572.15 –		353.68	_
Average exchange rate (yen)		US\$: ¥93	€: ¥ 131	US\$: ¥85	€: ¥112		
Foreign currency fluctuation effect on:	net sales	Approx. ¥ -4	9.0 billion	Approx. ¥ -80.0 billion			
fluctuation effect on: (compared with the previous fiscal year)	pre-tax income	Approx. ¥ -1	3.5 billion	Approx. ¥ -30.0 billion			

Note: Forecast of earnings per share attributable to shareholders of Kyocera Corporation is computed based on the diluted average number of shares outstanding during the nine months ended December 31, 2010.

Please refer to forward-looking statements on the final page.



Sales Forecast by Reporting Segment

- Year ending March 31, 2011 -

(Unit: Yen in billions)

	Year ended March 31, 2010		Mare	Chang	e from			
Reporting Segment			Previ	ous	Revised		Previous year	Previous forecast
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	Amount
Fine Ceramic Parts Group	53.1	5.0	71.5	5.7	74.0	5.9	20.9	2.5
Semiconductor Parts Group	140.5	13.1	172.0	13.6	174.0	13.8	33.5	2.0
Applied Ceramic Products Group	157.0	14.6	201.0	16.0	203.0	16.1	46.0	2.0
Electronic Device Group	199.9	18.6	237.5	18.8	240.0	19.0	40.1	2.5
Components business: Total	550.5	51.3	682.0	54.1	691.0	54.8	140.5	9.0
Telecommunications Equipment Group	189.1	17.6	228.0	18.1	220.0	17.5	30.9	-8.0
Information Equipment Group	232.4	21.6	236.0	18.7	237.0	18.8	4.6	1.0
Equipment business: Total	421.5	39.2	464.0	36.8	457.0	36.3	35.5	-7.0
Others	124.6	11.6	142.0	11.3	141.0	11.2	16.4	-1.0
Adjustments and eliminations	-22.8	-2.1	-28.0	-2.2	-29.0	-2.3	-6.2	-1.0
Net Sales	1,073.8	100.0	1,260.0	100.0	1,260.0	100.0	186.2	_

Please refer to forward-looking statements on the final page.



Operating Profit Forecast by Reporting Segment

- Year ending March 31, 2011 -

(Unit: Yen in billions)

	Year ended March 31, 2010		Year ending March 31, 2011 (Forecast)				Chang	Change from	
Reporting Segment			Previ	ous	Revised		Previous year	Previous forecast	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	Amount	
Fine Ceramic Parts Group	-0.8	_	11.0	15.4	11.0	14.9	11.8	_	
Semiconductor Parts Group	17.2	12.3	33.5	19.5	35.5	20.4	18.3	2.0	
Applied Ceramic Products Group	19.9	12.6	29.5	14.7	29.5	14.5	9.6	-	
Electronic Device Group	13.2	6.6	39.5	16.6	41.5	17.3	28.3	2.0	
Components business: Total	49.5	9.0	113.5	16.6	117.5	17.0	68.0	4.0	
Telecommunications Equipment Group	-14.7	_	6.0	2.6	2.0	0.9	16.7	-4.0	
Information Equipment Group	22.1	9.5	24.5	10.4	24.5	10.3	2.4	-	
Equipment business: Total	7.4	1.7	30.5	6.6	26.5	5.8	19.1	-4.0	
Others	6.8	5.4	8.5	6.0	9.5	6.7	2.7	1.0	
Operating profit	63.7	5.9	152.5	12.1	153.5	12.2	89.8	1.0	
Corporate and others	-2.9	_	7.5	_	6.5	_	9.4	-1.0	
Pre-tax income	60.8	5.7	160.0	12.7	160.0	12.7	99.2	-	

Operating profit represents profit from operating activities.

Please refer to forward-looking statements on the final page.



Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following lists. General economic conditions in our markets, which are primarily Japan, North America, Europe and Asia, particularly China; Unexpected changes in economic, political and legal conditions in countries where we operate; Our ability to develop, launch and produce innovative products, including meeting quality and delivery standards, and our ability to otherwise meet the advancing technological requirements of our customers, particularly in the highly competitive markets for ceramics, semiconductor parts and electronic components; Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes which may adversely affect our production yields and operating results; Factors that may affect our exports, including a strong yen, political and economic instability, difficulties in collection of accounts receivable, decrease in cost competitiveness of our products, increases in shipping and handling costs, difficulty in staffing and managing international operations and inadequate protection of our intellectual property; Changes in exchange rates, particularly between the yen and the U.S. dollar and Euro, respectively, in which we make significant sales; Exposure to credit risk on trade receivables due to customers' worsening financial condition; Inability to secure skilled employees, particularly engineering and technical personnel; Insufficient protection of our trade secrets and intellectual property rights including patents; Our continuing to hold licenses to manufacture and sell certain of our products; The possibility that future initiatives and in-process research and development may not produce the desired results; The possibility that companies or assets acquired by us may not produce the returns or benefits, or bring in business opportunities, which we expect, and may require more cost than expected for integration; Events that may impact negatively on our markets or supply chain, including terrorist acts and outbreaks of disease or war; The occurrence of natural disasters, such as earthquakes, in locations where our manufacturing and other key business facilities are located; The possibility of future tightening of environmental laws and regulations in Japan and other countries which may increase our environmental liability and costs and expenses to observe the obligations; Fluctuations in the value of, and impairment losses on, securities and other assets held by us; The possibility that deferred tax assets may not be realized or additional liabilities for unrecognized tax benefits may be required; and Changes in accounting principles. Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial condition to be materially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forwardlooking statements included in this document.