Quarterly Trends of Financial Results

1. Consolidated Financial Results

1. Consolidated	Financial Re	sults																		(Unit: Yen ir	n millions)
						FY3/2	012					FY3/2	013	Change compared with				FY3/2013		Change	
		Q1	I	Q2	2	Q3	3	Q4	1	Full y	ear	Q1	l	Q1 of FY	3/2012	Q4 of FY	3/2012	Fored		compare FY3/2	
		Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%	Amount	% of net sales	Amount	%						
Net sales		305,231	100.0%	299,037	100.0%	281,121	100.0%	305,481	100.0%	1,190,870	100.0%	297,726	100.0%	-7,505	-2.5%	-7,755	-2.5%	1,370,000	100.0%	179,130	15.0%
Profit from opera	ations	33,313	10.9%	34,450	11.5%	20,610	7.3%	9,302	3.0%	97,675	8.2%	-2,002	-0.7%	-35,315	-	-11,304	-	118,700	8.7%	21,025	21.5%
Income before in	come taxes	39,922	13.1%	35,643	11.9%	27,039	9.6%	12,289	4.0%	114,893	9.6%	4,727	1.6%	-35,195	-88.2%	-7,562	-61.5%	129,900	9.5%	15,007	13.1%
Net income attributabl shareholders of Kyoo		24,804	8.1%	21,964	7.3%	25,342	9.0%	7,247	2.4%	79,357	6.7%	6,570	2.2%	-18,234	-73.5%	-677	-9.3%	86,400	6.3%	7,043	8.9%
Average	US\$		¥82		¥78		¥77		¥79		¥79		¥80						¥79		
exchange rate	Euro		¥117		¥110		¥104		¥104		¥109		¥103						¥97		

2. Net Sales by Geographic Area

													-			
					FY3/2	012					FY3/2013		Ch	ange cor	npared with	
	Q1		Q2		Q3		Q4	Q4		Full year			Q1 of FY3/2012		Q4 of FY3/201	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%						
Japan	134,232	44.0%	141,725	47.4%	143,407	51.0%	139,980	45.8%	559,344	47.0%	133,111	44.7%	-1,121	-0.8%	-6,869	-4.9%
Asia	55,731	18.3%	53,730	18.0%	44,916	16.0%	51,092	16.7%	205,469	17.2%	55,527	18.7%	-204	-0.4%	4,435	8.7%
United States of America	46,750	15.3%	39,126	13.1%	32,985	11.7%	47,845	15.7%	166,706	14.0%	49,498	16.6%	2,748	5.9%	1,653	3.5%
Europe	53,271	17.4%	50,333	16.8%	47,645	17.0%	53,638	17.6%	204,887	17.2%	47,166	15.8%	-6,105	-11.5%	-6,472	-12.1%
Others	15,247	5.0%	14,123	4.7%	12,168	4.3%	12,926	4.2%	54,464	4.6%	12,424	4.2%	-2,823	-18.5%	-502	-3.9%
Net sales	305,231	100.0%	299,037	100.0%	281,121	100.0%	305,481	100.0%	1,190,870	100.0%	297,726	100.0%	-7,505	-2.5%	-7,755	-2.5%

3. Capital Expenditures, Depreciation and R&D Expenses

		FY3/2012									FY3/2013 Change compared with					FY3/2013		Change		
	Q1	l	Q2	2	Q3	3	Q4	1	Full y	rear	Q	I	Q1 of FY	3/2012	Q4 of FY	3/2012	Forec		compare FY3/2	
	Amount	% of net sales	Amount	% of net sales	Amount	%	Amount	%	Amount	% of net sales	Amount	%								
Capital expenditures	16,011	5.2%	18,513	6.2%	16,920	6.0%	14,964	4.9%	66,408	5.6%	13,191	4.4%	-2,820	-17.6%	-1,773	-11.8%	70,000	5.1%	3,592	5.4%
Depreciation	14,017	4.6%	14,981	5.0%	16,161	5.7%	17,215	5.6%	62,374	5.2%	13,849	4.7%	-168	-1.2%	-3,366	-19.6%	73,000	5.3%	10,626	17.0%
R&D expenses	11,939	3.9%	11,726	3.9%	11,453	4.1%	10,441	3.4%	45,559	3.8%	11,745	3.9%	-194	-1.6%	1,304	12.5%	55,000	4.0%	9,441	20.7%

August 1, 2012 Kyocera Corporation

(Unit: Yen in millions)

(Unit: Yen in millions)

4. Consolidated Results by Re		•			FY3/2	012					FY3/2	013	Ch	ange con	npared with	n			Chan	nde
Net Sales	Q1		Q2	2	Q3	-	Q4	1	Full y	vear	Q1		Q1 of FY	-	Q4 of FY		FY3/2 Forec		compare	ed with
iver Sales	Amount	% of	Amount	% of	Amount	% of	Amount	% of	Amount	% of	Amount	% of	Amount	%	Amount	%	Amount	% of	FY3/2 Amount	2012
		net sales		net sales		net sales		net sales		net sales		net sales						net sales		
Fine Ceramic Parts Group	20,515	6.7%	21,466	7.2%	19,365	6.9%	19,026	6.2%	80,372	6.7%	19,069	6.4%	-1,446	-7.0%	43	0.2%	90,000	6.6%	9,628	12.0
Semiconductor Parts Group	40,775	13.3%	40,979	13.7%	35,979	12.8%	35,687	11.7%	153,420	12.9%	38,400	12.9%	-2,375	-5.8%	2,713	7.6%	180,000	13.1%	26,580	17.39
Applied Ceramic Products Group	45,435	14.9%	45,277	15.1%	42,888	15.3%	46,184	15.1%	179,784	15.1%	42,600	14.3%	-2,835	-6.2%	-3,584	-7.8%	220,000	16.1%	40,216	22.49
Electronic Device Group	59,417	19.5%	56,413	18.9%	49,530	17.6%	63,361	20.8%	228,721	19.2%	69,891	23.5%	10,474	17.6%	6,530	10.3%	310,000	22.6%	81,279	35.59
Components Business	166,142	54.4%	164,135	54.9%	147,762	52.6%	164,258	53.8%	642,297	53.9%	169,960	57.1%	3,818	2.3%	5,702	3.5%	800,000	58.4%	157,703	24.6
Telecommunications Equipment Group	48,949	16.1%	41,075	13.7%	46,544	16.6%	42,101	13.8%	178,669	15.0%	41,521	14.0%	-7,428	-15.2%	-580	-1.4%	180,000	13.1%	1,331	0.7
Information Equipment Group	60,190	19.7%	61,000	20.4%	57,777	20.5%	64,490	21.1%	243,457	20.4%	58,483	19.6%	-1,707	-2.8%	-6,007	-9.3%	259,000	18.9%	15,543	6.4
Equipment Business	109,139	35.8%	102,075	34.1%	104,321	37.1%	106,591	34.9%	422,126	35.4%	100,004	33.6%	-9,135	-8.4%	-6,587	-6.2%	439,000	32.0%	16,874	4.0
Others	36,269	11.9%	39,917	13.4%	35,079	12.5%	40,722	13.3%	151,987	12.8%	34,689	11.6%	-1,580	-4.4%	-6,033	-14.8%	160,000	11.7%	8,013	5.39
Adjustments and eliminations	-6,319	-2.1%	-7,090	-2.4%	-6,041	-2.2%	-6,090	-2.0%	-25,540	-2.1%	-6,927	-2.3%	-608	-	-837	-	-29,000	-2.1%	-3,460	-
			000 007	400.00/	004 404	400.00/	005 404	100.0%	1,190,870	400.00/	297.726	100.0%	-7,505	-2.5%	-7,755	-2.5%	1,370,000	100.0%	179.130	15.09
Net sales	305,231	100.0%	299,037	100.0%	281,121 FY3/2	100.0% 012	305,481	100.0%	1,190,870	100.0%	FY3/2		,		npared with				(Unit: Yen ir Chan	in million nge
Net sales	305,231	100.0%	299,037		-	012	305,481	·	Full y		. , .	013	,	ange cor	,	ישבע ביו	FY3/2 Forec	013	(Unit: Yen ir Chan compare	in million: nge ed with
Net sales Operating Profit		% of	-	2 % of	FY3/2	012 % of		1 % of		vear % of	FY3/2	013 % of	Ch	ange cor	npared with	ישבע ביו	FY3/2	013 ast % of	(Unit: Yen ir Chan	in million: nge ed with
	Q1		Q2	2	FY3/2 Q3	012	Q4	4	Full y	/ear	FY3/2 Q1	013	Ch Q1 of FY	ange con 3/2012	npared with Q4 of FY	ח 3/2012	FY3/2 Forec	013 æst	(Unit: Yen ir Chan compare FY3/2	in million nge ed with 2012 %
Operating Profit Fine Ceramic Parts Group	Q1 Amount	% of net sales	Q2 Amount	% of net sales	FY3/2 Q3 Amount	012 % of net sales	Q4 Amount	1 % of net sales	Full y Amount	/ear % of net sales	FY3/2 Q1 Amount	013 % of net sales	Ch Q1 of FY Amount	ange con 3/2012 %	npared with Q4 of FY Amount	ר 3/2012 %	FY3/2 Forec Amount	013 ast % of net sales	(Unit: Yen ir Chan compare FY3/2 Amount	in million nge ed with 2012 % 11.7
Operating Profit	Q1 Amount 3,452 9,305	% of net sales 16.8%	Q2 Amount 3,816	% of net sales 17.8%	FY3/2 Q3 Amount 2,350	012 % of net sales 12.1%	Q4 Amount 3,004	4 % of net sales 15.8%	Full y Amount 12,622	vear % of net sales 15.7%	FY3/2 Q1 Amount 2,334	013 % of net sales 12.2%	Ch Q1 of FY Amount -1,118	ange con 3/2012 % -32.4%	npared with Q4 of FY Amount -670	ר 3/2012 % -22.3%	FY3/2 Forec Amount 14,100	013 ast % of net sales 15.7%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478	in million nge ed with 2012 % 11.7 ⁴ 17.5 ⁴
Operating Profit Fine Ceramic Parts Group Semiconductor Parts Group Applied Ceramic Products Group	Q1 Amount 3,452	% of net sales 16.8% 22.8%	Q2 Amount 3,816 8,568	% of net sales 17.8% 20.9%	FY3/2 Q3 Amount 2,350 4,421	012 % of net sales 12.1% 12.3%	Q4 Amount 3,004 5,460	4 % of net sales 15.8% 15.3%	Full y Amount 12,622 27,754	/ear % of net sales 15.7% 18.1%	FY3/2 Q1 Amount 2,334 5,705	013 % of net sales 12.2% 14.9%	Ch Q1 of FY Amount -1,118 -3,600	ange con 3/2012 % -32.4% -38.7%	npared with Q4 of FY Amount -670 245	ח 3/2012 % -22.3% 4.5%	FY3/2 Forec Amount 14,100 32,600	013 ast <u>% of</u> net sales 15.7% 18.1%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478 4,846	in million nge ed with 2012 % 11.7' 17.5' 163.2'
Operating Profit Fine Ceramic Parts Group Semiconductor Parts Group Applied Ceramic Products Group Electronic Device Group	Q1 Amount 3,452 9,305 4,311	% of net sales 16.8% 22.8% 9.5%	Q2 Amount 3,816 8,568 2,045	% of net sales 17.8% 20.9% 4.5%	FY3/2 Q3 Amount 2,350 4,421 875	012 % of net sales 12.1% 12.3% 2.0%	Q4 Amount 3,004 5,460 -772	1 % of net sales 15.8% 15.3% —	Full y Amount 12,622 27,754 6,459	/ear % of net sales 15.7% 18.1% 3.6%	FY3/2 Q1 Amount 2,334 5,705 1,483	013 % of net sales 12.2% 14.9% 3.5%	Ch Q1 of FY Amount -1,118 -3,600 -2,828	ange con 3/2012 % -32.4% -38.7% -65.6%	npared with Q4 of FY Amount -670 245 2,255	3/2012 % -22.3% 4.5% —	FY3/2 Forec Amount 14,100 32,600 17,000	013 ast % of net sales 15.7% 18.1% 7.7%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478 4,846 10,541	in million nge ed with 2012 % 11.7' 17.5' 163.2' -64.5'
Operating Profit Fine Ceramic Parts Group Semiconductor Parts Group	Q1 Amount 3,452 9,305 4,311 9,406	% of net sales 16.8% 22.8% 9.5% 15.8%	Q2 Amount 3,816 8,568 2,045 8,217	% of net sales 17.8% 20.9% 4.5% 14.6%	FY3/2 Q3 Amount 2,350 4,421 875 4,274	012 % of net sales 12.1% 12.3% 2.0% 8.6%	Q2 Amount 3,004 5,460 -772 -5,861	4 % of net sales 15.8% 15.3% — — —	Full y Amount 12,622 27,754 6,459 16,036	/ear % of net sales 15.7% 18.1% 3.6% 7.0%	FY3/2 Q1 Amount 2,334 5,705 1,483 -17,503	013 % of net sales 12.2% 14.9% 3.5% —	Ch Q1 of FY Amount -1,118 -3,600 -2,828 -26,909	ange con 3/2012 -32.4% -38.7% -65.6% -	npared with Q4 of FY Amount -670 245 2,255 -11,642	1 3/2012 % -22.3% 4.5% – –	FY3/2 Forec Amount 14,100 32,600 17,000 5,700	013 ast % of net sales 15.7% 18.1% 7.7% 1.8%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478 4,846 10,541 -10,336	in million nge ed with 2012 % 11.74 17.54 163.24 -64.54
Operating Profit Fine Ceramic Parts Group Semiconductor Parts Group Applied Ceramic Products Group Electronic Device Group Components Business	Q1 Amount 3,452 9,305 4,311 9,406 26,474	% of net sales 16.8% 22.8% 9.5% 15.8% 15.9%	Q2 Amount 3,816 8,568 2,045 8,217 22,646	% of net sales 17.8% 20.9% 4.5% 14.6% 13.8%	FY3/2 Q3 Amount 2,350 4,421 875 4,274 11,920	012 % of net sales 12.1% 12.3% 2.0% 8.6% 8.1%	Q2 Amount 3,004 5,460 -772 -5,861 1,831	4 % of net sales 15.8% 15.3% - - 1.1%	Full y Amount 12,622 27,754 6,459 16,036 62,871	vear % of net sales 15.7% 18.1% 3.6% 7.0% 9.8%	FY3/2 Q1 Amount 2,334 5,705 1,483 -17,503 -7,981	013 % of net sales 12.2% 14.9% 3.5% — —	Ch Q1 of FY Amount -1,118 -3,600 -2,828 -26,909 -34,455	ange cor 3/2012 -32.4% -38.7% -65.6% -	npared with Q4 of FY Amount -670 245 2,255 -11,642 -9,812	3/2012 % -22.3% 4.5% - - -	FY3/2 Forec Amount 14,100 32,600 17,000 5,700 69,400	013 ast % of net sales 15.7% 18.1% 7.7% 1.8% 8.7%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478 4,846 10,541 -10,336 6,529	in million nge ed with 2012
Operating Profit Fine Ceramic Parts Group Semiconductor Parts Group Applied Ceramic Products Group Electronic Device Group Components Business Telecommunications Equipment Group	Q1 Amount 3,452 9,305 4,311 9,406 26,474 -741	% of net sales 16.8% 22.8% 9.5% 15.8% 15.9% -	Q2 Amount 3,816 8,568 2,045 8,217 22,646 1,067	% of net sales 17.8% 20.9% 4.5% 14.6% 13.8% 2.6%	FY3/2 Q3 Amount 2,350 4,421 875 4,274 11,920 485	012 % of net sales 12.1% 12.3% 2.0% 8.6% 8.1% 1.0%	Q4 Amount 3,004 5,460 -772 -5,861 1,831 658	4 % of net sales 15.8% 15.3% - - 1.1% 1.6%	Full y Amount 12,622 27,754 6,459 16,036 62,871 1,469	/ear % of net sales 15.7% 18.1% 3.6% 7.0% 9.8% 0.8%	FY3/2 Q1 Amount 2,334 5,705 1,483 -17,503 -7,981 -206	013 % of net sales 12.2% 14.9% 3.5% - - -	Ch Q1 of FY Amount -1,118 -3,600 -2,828 -26,909 -34,455 535	ange cor 3/2012 ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	npared with Q4 of FY Amount -670 245 2,255 -11,642 -9,812 -864	3/2012 % -22.3% 4.5% – – –	FY3/2 Forec Amount 14,100 32,600 17,000 5,700 69,400 9,000	013 rast % of net sales 15.7% 18.1% 7.7% 1.8% 8.7% 5.0%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478 4,846 10,541 -10,336 6,529 7,531	in million nge ed with 2012 % 111.7' 163.2' -64.5' 10.4' 512.7' 0.2'
Operating Profit Fine Ceramic Parts Group Semiconductor Parts Group Applied Ceramic Products Group Electronic Device Group Components Business Felecommunications Equipment Group Information Equipment Group Equipment Business	Q1 Amount 3,452 9,305 4,311 9,406 26,474 -741 7,614	% of net sales 16.8% 22.8% 9.5% 15.8% 15.9% - 12.6%	Q2 Amount 3,816 8,568 2,045 8,217 22,646 1,067 8,214	% of net sales 17.8% 20.9% 4.5% 14.6% 13.8% 2.6% 13.5%	FY3/2 Q3 Amount 2,350 4,421 875 4,274 11,920 485 6,779	012 % of net sales 12.1% 12.3% 2.0% 8.6% 8.1% 1.0% 11.7%	Q2 Amount 3,004 5,460 -772 -5,861 1,831 658 6,844	4 % of net sales 15.8% 15.3% - - 1.1% 1.6% 10.6%	Full y Amount 12,622 27,754 6,459 16,036 62,871 1,469 29,451	Vear % of net sales 15.7% 18.1% 3.6% 7.0% 9.8% 0.8% 12.1%	FY3/2 Q1 Amount 2,334 5,705 1,483 -17,503 -7,981 -206 5,702	013 % of net sales 12.2% 14.9% 3.5% - - - 9.7%	Ch Q1 of FY Amount -1,118 -3,600 -2,828 -26,909 -34,455 535 -34,455 535 -1,912	ange cor 3/2012 -32.4% -38.7% -65.6% - - - - - - - - 25.1%	npared with Q4 of FY Amount -670 245 2,255 -11,642 -9,812 -864 -1,142	3/2012 % -22.3% 4.5% - - - - - - - - - - - - - - - - - - -	FY3/2 Forec Amount 14,100 32,600 17,000 5,700 69,400 9,000 29,500	013 aast % of net sales 15.7% 18.1% 7.7% 1.8% 8.7% 5.0% 11.4%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478 4,846 10,541 -10,336 6,529 7,531 49	in million nge ed with 2012 % 11.7 17.5 163.2 -64.5 10.4 512.7 0.2 24.5
Operating Profit Fine Ceramic Parts Group Semiconductor Parts Group Applied Ceramic Products Group Electronic Device Group Components Business Telecommunications Equipment Group Information Equipment Group Equipment Business Others	Q1 Amount 3,452 9,305 4,311 9,406 26,474 -741 7,614 6,873	% of net sales 16.8% 22.8% 9.5% 15.8% 15.9% - 12.6% 6.3%	Q2 Amount 3,816 8,568 2,045 8,217 22,646 1,067 8,214 9,281	% of net sales 17.8% 20.9% 4.5% 14.6% 13.8% 2.6% 13.5% 9.1%	FY3/2 Q3 Amount 2,350 4,421 875 4,274 11,920 485 6,779 7,264	012 % of net sales 12.1% 12.3% 2.0% 8.6% 8.1% 1.0% 11.7% 7.0%	Q2 Amount 3,004 5,460 -772 -5,861 1,831 658 6,844 7,502	4 % of net sales 15.8% 15.3% — — 1.1% 1.6% 10.6% 7.0%	Full y Amount 12,622 27,754 6,459 16,036 62,871 1,469 29,451 30,920	vear % of net sales 15.7% 18.1% 3.6% 7.0% 9.8% 0.8% 12.1% 7.3%	FY3/2 Q1 Amount 2,334 5,705 1,483 -17,503 -7,981 -206 5,702 5,496	013 % of net sales 12.2% 14.9% 3.5% - - 9.7% 5.5%	Ch Q1 of FY Amount -1,118 -3,600 -2,828 -26,909 -34,455 535 -1,912 -1,377	ange cor 3/2012 -32.4% -38.7% -65.6% - - - - - - 25.1% -20.0%	npared with Q4 of FY Amount -670 245 2,255 -11,642 -9,812 -864 -1,142 -2,006	3/2012 % -22.3% 4.5% - - - - - - - - 16.7% -26.7%	FY3/2 Forec Amount 14,100 32,600 17,000 5,700 69,400 9,000 29,500 38,500	013 aast % of net sales 15.7% 18.1% 7.7% 1.8% 8.7% 5.0% 11.4% 8.8%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478 4,846 10,541 -10,336 6,529 7,531 49 7,580	in million nge ed with 2012 % 11.7 17.5 163.2 -64.5 10.4 512.7 0.2 24.5 24.5
Operating Profit Fine Ceramic Parts Group Semiconductor Parts Group Applied Ceramic Products Group Electronic Device Group Components Business Telecommunications Equipment Group Information Equipment Group	Q1 Amount 3,452 9,305 4,311 9,406 26,474 -741 7,614 6,873 794	% of net sales 16.8% 22.8% 9.5% 15.8% 15.9% - 12.6% 6.3% 2.2%	Q2 Amount 3,816 8,568 2,045 8,217 22,646 1,067 8,214 9,281 2,701	% of net sales 17.8% 20.9% 4.5% 14.6% 13.8% 2.6% 13.5% 9.1% 6.8%	FY3/2 Q3 Amount 2,350 4,421 875 4,274 11,920 485 6,779 7,264 2,037	012 % of net sales 12.1% 12.3% 2.0% 8.6% 8.1% 1.0% 1.0% 1.7% 7.0% 5.8%	Q2 Amount 3,004 5,460 -772 -5,861 1,831 658 6,844 7,502 2,522	4 % of net sales 15.8% 15.3% - - 1.1% 1.6% 10.6% 7.0% 6.2%	Full y Amount 12,622 27,754 6,459 16,036 62,871 1,469 29,451 30,920 8,054	vear % of net sales 15.7% 18.1% 3.6% 7.0% 9.8% 0.8% 12.1% 7.3% 5.3%	FY3/2 Q1 Amount 2,334 5,705 1,483 -17,503 -7,981 -206 5,702 5,496 1,244	013 % of net sales 12.2% 14.9% 3.5% - - 9.7% 5.5% 3.6%	Ch Q1 of FY Amount -1,118 -3,600 -2,828 -26,909 -34,455 535 -1,912 -1,377 450	ange cor 3/2012 -32.4% -38.7% -65.6% - - - - - - - - 25.1% -20.0% 56.7%	npared with Q4 of FY Amount -670 245 2,255 -11,642 -9,812 -864 -1,142 -2,006 -1,278	3/2012 % -22.3% 4.5% - - - - - - - - - - - - - - - - - - -	FY3/2 Forec Amount 14,100 32,600 17,000 5,700 69,400 9,000 29,500 38,500 10,000 117,900	013 ast % of net sales 15.7% 18.1% 7.7% 1.8% 8.7% 5.0% 11.4% 8.8% 6.3% 8.6%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478 4,846 10,541 -10,336 6,529 7,531 49 7,580 1,946 16,055	in million nge ed with 2012 % 11.74 17.55 163.24 -64.55 10.44 512.74 0.24 24.55 24.25 24.25
Operating Profit Fine Ceramic Parts Group Semiconductor Parts Group Applied Ceramic Products Group Electronic Device Group Components Business Telecommunications Equipment Group Information Equipment Group Equipment Business Others Operating profit Corporate gains and Equity in earnings of	Q1 Amount 3,452 9,305 4,311 9,406 26,474 -741 7,614 6,873 794 34,141	% of net sales 16.8% 22.8% 9.5% 15.8% 15.9% - 12.6% 6.3% 2.2% 11.2%	Q2 Amount 3,816 8,568 2,045 8,217 22,646 1,067 8,214 9,281 2,701 34,628	% of net sales 17.8% 20.9% 4.5% 14.6% 13.8% 2.6% 13.5% 9.1% 6.8% 11.6%	FY3/2 Q3 Amount 2,350 4,421 875 4,274 11,920 485 6,779 7,264 2,037 21,221	012 % of net sales 12.1% 12.3% 2.0% 8.6% 8.6% 1.0% 1.0% 1.7% 7.0% 5.8% 7.5%	Q2 Amount 3,004 5,460 -772 -5,861 1,831 658 6,844 7,502 2,522 11,855	4 % of net sales 15.8% 15.3% - - 1.1% 1.6% 10.6% 7.0% 6.2% 3.9%	Full y Amount 12,622 27,754 6,459 16,036 62,871 1,469 29,451 30,920 8,054 101,845	Year % of net sales 15.7% 18.1% 3.6% 7.0% 9.8% 0.8% 12.1% 7.3% 5.3% 8.6%	FY3/2 Q1 Amount 2,334 5,705 1,483 -17,503 -7,981 -206 5,702 5,496 1,244 -1,241	013 % of net sales 12.2% 14.9% 3.5% - - 9.7% 5.5% 3.6% -	Ch Q1 of FY Amount -1,118 -3,600 -2,828 -26,909 -34,455 535 -1,912 -1,377 450 -35,382	ange cor 3/2012 % -32.4% -38.7% -65.6% - - - - -25.1% -20.0% 56.7% -	npared with Q4 of FY Amount -670 245 2,255 -11,642 -9,812 -864 -1,142 -2,006 -1,278 -13,096	3/2012 % -22.3% 4.5% - - - - - - - - - - - - - - - - - - -	FY3/2 Forec Amount 14,100 32,600 17,000 5,700 69,400 9,000 29,500 38,500 10,000	013 rast % of net sales 15.7% 18.1% 7.7% 1.8% 8.7% 5.0% 11.4% 8.8% 6.3%	(Unit: Yen ir Chan compare FY3/2 Amount 1,478 4,846 10,541 -10,336 6,529 7,531 49 7,580 1,946	in million nge ed with 2012 % 11.7 ⁴ 17.5 ⁵ 163.2 ⁴ -64.5 ⁵ 10.4 ⁴

5. Orders by Reporting Segm	ent												_		(Unit: Yen i	n millions)
					FY3/2	012					FY3/2	013	Ch	ange con	npared with	٦
Orders	Q1		Q2	2	Q3	3	Q4	Ļ	Full y	ear	Q1		Q1 of FY	3/2012	Q4 of FY	3/2012
	Amount	% of total	Amount	% of total	Amount	% of total	Amount	%	Amount	%						
Fine Ceramic Parts Group	21,543	6.9%	20,297	6.9%	18,687	6.6%	18,459	6.1%	78,986	6.7%	19,650	6.3%	-1,893	-8.8%	1,191	6.5%
Semiconductor Parts Group	43,203	13.8%	40,064	13.7%	33,563	12.0%	34,064	11.3%	150,894	12.7%	41,201	13.1%	-2,002	-4.6%	7,137	21.0%
Applied Ceramic Products Group	49,893	16.0%	44,127	15.1%	43,739	15.6%	49,527	16.4%	187,286	15.8%	43,421	13.9%	-6,472	-13.0%	-6,106	-12.3%
Electronic Device Group	61,659	19.8%	53,645	18.4%	46,402	16.5%	61,856	20.5%	223,562	18.8%	72,989	23.3%	11,330	18.4%	11,133	18.0%
Components Business	176,298	56.5%	158,133	54.1%	142,391	50.7%	163,906	54.3%	640,728	54.0%	177,261	56.6%	963	0.5%	13,355	8.1%
Telecommunications Equipment Group	45,313	14.5%	41,043	14.0%	49,951	17.8%	38,087	12.6%	174,394	14.7%	45,234	14.4%	-79	-0.2%	7,147	18.8%
Information Equipment Group	60,128	19.3%	60,805	20.8%	57,742	20.6%	64,390	21.3%	243,065	20.5%	58,471	18.7%	-1,657	-2.8%	-5,919	-9.2%
Equipment Business	105,441	33.8%	101,848	34.8%	107,693	38.4%	102,477	33.9%	417,459	35.2%	103,705	33.1%	-1,736	-1.6%	1,228	1.2%
Others	36,505	11.7%	39,956	13.7%	36,082	12.9%	41,861	13.9%	154,404	13.0%	38,625	12.3%	2,120	5.8%	-3,236	-7.7%
Adjustments and eliminations	-6,376	-2.0%	-7,505	-2.6%	-5,529	-2.0%	-6,458	-2.1%	-25,868	-2.2%	-6,471	-2.0%	-95	—	-13	—
Total	311,868	100.0%	292,432	100.0%	280,637	100.0%	301,786	100.0%	1,186,723	100.0%	313,120	100.0%	1,252	0.4%	11,334	3.8%

6. Number of Employees

		FY3/2012									
		Q1	Q2	Q3	Q4						
-	tal	67,073	67,072	65,916	71,489						
	Japan	25,118	25,004	24,919	25,529						
	Overseas	41,955	42,068	40,997	45,960						

(As of the end of each quarter)

FY3/2	2013
Q1	1
	72,121
	25,525
	46,596

Note: Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following:

- (1) General economic conditions in our markets, which are primarily Japan, North America, Europe and Asia;
- (2) Economic, political and legal conditions and unexpected changes therein in countries or areas where we operate;
- (3) Factors that may affect our exports, including a strong yen, political and economic instability, customs, and inadequate protection of our intellectual property;
- (4) Fluctuation in exchange rates that may affect the value of our foreign assets or the prices of our products;
- (5) Intensified competition in product pricing, technological innovation, R&D activities, product quality and speed of delivery;
- (6) Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes;
- (7) Shortages and rising costs of electricity affecting our production and sales activities;
- (8) The possibility that expansion of production capacity and in-process R&D activities may not produce the desired results;
- (9) The possibility that companies or assets acquired by us may not produce the returns or benefits, or bring in business opportunities, which we expect;
- (10) Inability to secure skilled employees, particularly engineering and technical personnel;
- (11) The possibility of divulgence of our trade secrets and infringement of our intellectual property rights;
- (12) The possibility that we may receive notice of claims of infringement of other parties' intellectual property rights and claims for royalty payments;
- (13) Increases in our environmental liability and in costs and expenses required to observe obligations imposed by environmental laws and regulations in Japan and other countries;
- (14) Unintentional conflict with laws and regulations or newly enacted laws and regulations may limit our business operations;
- (15) Events that may negatively impact our markets or supply chain, including terrorist acts, plague, war and similar events;
- (16) Earthquakes and other related natural disasters affecting our operational facilities and our markets or supply chain, as well as social and economic infrastructure;
- (17) Exposure to difficulties in collection of trade receivables due to customers' worsening financial condition;
- (18) The possibility of recognition of impairment losses on investment securities held by us due to declines in their value;
- (19) The possibility that we may record impairment losses on long-lived assets, goodwill and intangible assets;
- (20) The possibility that deferred tax assets may not be realized or additional liabilities for unrecognized tax benefits may be incurred; and
- (21) Changes in accounting principles.

Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial condition to be materially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.