## Supplementary Information for the Year Ended March 31, 2011

1. Quarterly Financial Trends

| 1. Quarterly Financial Trends |  |  |  |  |  |  |  |  |  | (Unit: Yen in millions) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Kyocera Group | FY3/2011 |  |  |  |  |  |  |  |  |  | Change compared with FY3/2010 |  |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |  |  |
|  | Amount | $\begin{array}{\|c\|} \hline \% \text { of net } \\ \text { sales } \end{array}$ | Amount | \% of net sales | Amount | $\begin{array}{\|c\|} \hline \% \text { of net } \\ \text { sales } \end{array}$ | Amount | $\begin{gathered} \% \text { of net } \\ \text { sales } \end{gathered}$ | Amount | $\begin{gathered} \% \text { of net } \\ \text { sales } \end{gathered}$ | Amount | \% |
| Net sales | 313,175 | 100.0\% | 324,217 | 100.0\% | 319,522 | 100.0\% | 310,010 | 100.0\% | 1,266,924 | 100.0\% | 193,119 | 18.0\% |
| Profit from operations | 40,603 | 13.0\% | 41,155 | 12.7\% | 38,011 | 11.9\% | 36,155 | 11.7\% | 155,924 | 12.3\% | 92,064 | 144.2\% |
| Income before income taxes | 46,323 | 14.8\% | 43,170 | 13.3\% | 43,643 | 13.7\% | 39,196 | 12.6\% | 172,332 | 13.6\% | 111,534 | 183.5\% |
| Net income attributable to shareholders of Kyocera Corporation | 29,893 | 9.5\% | 32,067 | 9.9\% | 31,757 | 9.9\% | 28,731 | 9.3\% | 122,448 | 9.7\% | 82,353 | 205.4\% |

<Reference: Quarterly Financial Trends of the FY3/2010>
(Unit: Yen in millions)

| Kyocera Group | FY3/2010 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |
|  | Amount | $\begin{aligned} & \text { \% of net } \\ & \text { sales } \end{aligned}$ | Amount | $\begin{aligned} & \text { \% of net } \\ & \text { sales } \end{aligned}$ | Amount | $\begin{array}{\|c} \hline \% \text { of net } \\ \text { sales } \end{array}$ | Amount | $\begin{array}{\|l} \hline \% \text { of net } \\ \text { sales } \end{array}$ | Amount | $\begin{array}{\|c\|} \hline \begin{array}{c} \text { of net } \\ \text { sales } \end{array} \\ \hline \end{array}$ |
| Net sales | 225,401 | 100.0\% | 258,502 | 100.0\% | 285,017 | 100.0\% | 304,885 | 100.0\% | 1,073,805 | 100.0\% |
| Profit from operations | -5,572 | -2.5\% | 14,430 | 5.6\% | 29,155 | 10.2\% | 25,847 | 8.5\% | 63,860 | 5.9\% |
| Income before income taxes | 703 | 0.3\% | 16,445 | 6.4\% | 15,591 | 5.5\% | 28,059 | 9.2\% | 60,798 | 5.7\% |
| Net income attributable to shareholders of Kyocera Corporation | -460 | -0.2\% | 9,188 | 3.6\% | 9,753 | 3.4\% | 21,614 | 7.1\% | 40,095 | 3.7\% |

## 2. Exchange Rates Trends

| Kyocera Group |  | FY3/2011 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 | Q2 | Q3 | Q4 | Full year |
| Average exchange rate | US\$ | $¥ 92$ | $¥ 86$ | ¥83 | ¥ 82 | $¥ 86$ |
|  | Euro | $¥ 117$ | $¥ 111$ | $¥ 112$ | $¥ 113$ | $¥ 113$ |

<Reference: Exchange Rates Trends of the FY3/2010>

| Kyocera Group |  | FY3/2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q1 | Q2 | Q3 | Q4 | Full year |
| Average exchange rate | US\$ | $¥ 97$ | $¥ 94$ | $¥ 90$ | 791 | $¥ 93$ |
|  | Euro | $¥ 133$ | $¥ 134$ | $¥ 133$ | $¥ 126$ | $¥ 131$ |

## Supplementary Information for the Year Ended March 31, 2011

3. Capital Expenditures, Depreciation, R\&D Expenses

|  |  |  |  |  |  |  |  |  |  |  | Yen in | illions) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Kyocera Group | FY3/2011 |  |  |  |  |  |  |  |  |  | Change compared with FY3/2010 |  |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |  |  |
|  | Amount | $\%$ of net sales | Amount | $\%$ of net sales | Amount | $\%$ of net sales | Amount | \% of net sales | Amount | $\%$ of net sales | Amount | \% |
| Capital expenditures | 11,997 | 3.8\% | 20,690 | 6.4\% | 18,383 | 5.8\% | 19,610 | 6.3\% | 70,680 | 5.6\% | 32,811 | 86.6\% |
| Depreciation | 12,705 | 4.1\% | 14,090 | 4.3\% | 15,782 | 4.9\% | 17,217 | 5.6\% | 59,794 | 4.7\% | -808 | -1.3\% |
| R\&D expenses | 11,387 | 3.6\% | 12,076 | 3.7\% | 13,231 | 4.1\% | 12,780 | 4.1\% | 49,474 | 3.9\% | -437 | -0.9\% |

<Reference: Capital Expenditures, Depreciation, R\&D Expenses of the FY3/2010>
(Unit: Yen in millions)

| Kyocera Group | FY3/2010 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |
|  | Amount | \% of net sales | Amount | $\%$ of net sales | Amount | $\%$ of net sales | Amount | $\%$ of net sales | Amount | $\%$ of net sales |
| Capital expenditures | 5,598 | 2.5\% | 7,964 | 3.1\% | 8,592 | 3.0\% | 15,715 | 5.2\% | 37,869 | 3.5\% |
| Depreciation | 14,828 | 6.6\% | 15,011 | 5.8\% | 15,190 | 5.3\% | 15,573 | 5.1\% | 60,602 | 5.6\% |
| R\&D expenses | 13,123 | 5.8\% | 12,892 | 5.0\% | 12,083 | 4.2\% | 11,813 | 3.9\% | 49,911 | 4.6\% |

4. Number of Employees

| (Unit: Number of employees at the end of each quarter) |  |  |  |  |
| ---: | ---: | ---: | ---: | :---: |
| FY3/2011 |  |  |  |  |
| Q1 | Q2 | Q3 | Q4 |  |
| 65,925 | 66,175 | 65,876 | 66,608 |  |
| 24,765 | 24,821 | 24,809 | 24,983 |  |
| 41,160 | 41,354 | 41,067 | 41,625 |  |

<Reference: Number of Employees of the FY3/2010>
(Unit: Number of employees at the end of each quarter)

| Kyocera Group | FY3/2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Q1 | Q2 | Q3 | Q4 |
| Employees | 60,192 | 61,062 | 62,845 | 63,876 |
| Japan | 24,481 | 24,605 | 24,458 | 24,522 |
| Overseas | 35,711 | 36,457 | 38,387 | 39,354 |

April 27, 2011

## Supplementary Information for the Year Ended March 31, 2011

5. Quarterly Financial Trends by Reporting Segment (Unit: Yen in millions)

| Net sales | FY3/2011 |  |  |  |  |  |  |  |  |  | Change compared with FY3/2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |  |  |
|  | Amount | $\%$ of total net sales | Amount | $\%$ of total net sales | Amount | $\mid \%$ of total | Amount | \% of total net sales | Amount | $\%$ of total net sales | Amount | \% |
| Fine Ceramic Parts Group | 17,233 | 5.5\% | 19,441 | 6.0\% | 19,577 | 6.1\% | 20,018 | 6.4\% | 76,269 | 6.0\% | 23,213 | 43.8\% |
| Semiconductor Parts Group | 42,808 | 13.7\% | 45,317 | 14.0\% | 44,515 | 13.9\% | 42,047 | 13.6\% | 174,687 | 13.8\% | 34,180 | 24.3\% |
| Applied Ceramic Products Group | 44,847 | 14.3\% | 50,773 | 15.7\% | 54,880 | 17.2\% | 47,142 | 15.2\% | 197,642 | 15.6\% | 40,609 | 25.9\% |
| Electronic Device Group | 59,549 | 19.0\% | 64,005 | 19.7\% | 60,286 | 18.9\% | 58,801 | 19.0\% | 242,641 | 19.2\% | 42,702 | 21.4\% |
| Components Business | 164,437 | 52.5\% | 179,536 | 55.4\% | 179,258 | 56.1\% | 168,008 | 54.2\% | 691,239 | 54.6\% | 140,704 | 25.6\% |
| Telecommunications Equipment Group | 64,756 | 20.7\% | 57,526 | 17.7\% | 53,486 | 16.8\% | 49,400 | 15.9\% | 225,168 | 17.8\% | 36,050 | 19.1\% |
| Information Equipment Group | 58,465 | 18.7\% | 58,544 | 18.1\% | 59,544 | 18.6\% | 63,363 | 20.5\% | 239,916 | 18.9\% | 7,551 | 3.2\% |
| Equipment Business | 123,221 | 39.4\% | 116,070 | 35.8\% | 113,030 | 35.4\% | 112,763 | 36.4\% | 465,084 | 36.7\% | 43,601 | 10.3\% |
| Others | 32,640 | 10.4\% | 35,431 | 10.9\% | 34,362 | 10.7\% | 36,950 | 11.9\% | 139,383 | 11.0\% | 14,806 | 11.9\% |
| Adujustments and eliminations | -7,123 | -2.3\% | -6,820 | -2.1\% | -7,128 | -2.2\% | -7,711 | -2.5\% | -28,782 | -2.3\% | -5,992 |  |
| Total net sales | 313,175 | 100.0\% | 324,217 | 100.0\% | 319,522 | 100.0\% | 310,010 | 100.0\% | 1,266,924 | 100.0\% | 193,119 | 18.0\% |


| Operating profit |  |  |  |  |  |  |  |  |  |  | it: Yen in | millions) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY3/2011 |  |  |  |  |  |  |  |  |  | Change compared with FY3/2010 |  |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |  |  |
|  | Amount | $\begin{gathered} \% \text { of net } \\ \text { sales } \end{gathered}$ | Amount | $\% \text { of net }$ sales | Amount | \% of net | Amount | $\begin{gathered} \% \text { of net } \\ \text { sales } \end{gathered}$ | Amount | $\begin{gathered} \% \text { of net } \\ \text { sales } \end{gathered}$ | Amount | \% |
| Fine Ceramic Parts Group | 2,322 | 13.5\% | 2,992 | 15.4\% | 3,152 | 16.1\% | 3,503 | 17.5\% | 11,969 | 15.7\% | 12,757 | - |
| Semiconductor Parts Group | 8,984 | 21.0\% | 9,468 | 20.9\% | 9,953 | 22.4\% | 8,926 | 21.2\% | 37,331 | 21.4\% | 20,096 | 116.6\% |
| Applied Ceramic Products Group | 7,432 | 16.6\% | 8,260 | 16.3\% | 7,502 | 13.7\% | 5,855 | 12.4\% | 29,049 | 14.7\% | 9,191 | 46.3\% |
| Electronic Device Group | 9,480 | 15.9\% | 12,768 | 19.9\% | 11,023 | 18.3\% | 8,375 | 14.2\% | 41,646 | 17.2\% | 28,416 | 214.8\% |
| Components Business | 28,218 | 17.2\% | 33,488 | 18.7\% | 31,630 | 17.6\% | 26,659 | 15.9\% | 119,995 | 17.4\% | 70,460 | 142.2\% |
| Telecommunications Equipment Group | 5,132 | 7.9\% | -3,228 | - | -2,858 | - | 3,075 | 6.2\% | 2,121 | 0.9\% | 16,847 | - |
| Information Equipment Group | 5,503 | 9.4\% | 8,902 | 15.2\% | 5,928 | 10.0\% | 5,512 | 8.7\% | 25,845 | 10.8\% | 3,754 | 17.0\% |
| Equipment Business | 10,635 | 8.6\% | 5,674 | 4.9\% | 3,070 | 2.7\% | 8,587 | 7.6\% | 27,966 | 6.0\% | 20,601 | 279.7\% |
| Others | 1,873 | 5.7\% | 2,760 | 7.8\% | 2,934 | 8.5\% | 2,084 | 5.6\% | 9,651 | 6.9\% | 2,882 | 42.6\% |
| Operating profit | 40,726 | 13.0\% | 41,922 | 12.9\% | 37,634 | 11.8\% | 37,330 | 12.0\% | 157,612 | 12.4\% | 93,943 | 147.5\% |
| Corporate | 5,865 | - | 1,528 | - | 6,725 | - | 2,764 | - | 16,882 | - | 1,217 | 7.8\% |
| Equity in earnings or losses in affiliates and unconsolidated subsidiaries | 202 | - | 19 | - | -93 | - | -288 | - | -160 | - | 18,137 | - |
| Adujustments and eliminations | -470 | - | -299 | - | -623 | - | -610 | - | -2,002 | - | -1,763 | - |
| Income before income taxes | 46,323 | 14.8\% | 43,170 | 13.3\% | 43,643 | 13.7\% | 39,196 | 12.6\% | 172,332 | 13.6\% | 111,534 | 183.5\% |

## Supplementary Information for the Year Ended March 31, 2011

## <Reference: Quarterly Financial Trends by Reporting Segment of the FY3/2010>

| Net sales | (Unit: Yen in millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY3/2010 |  |  |  |  |  |  |  |  |  |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |
|  | Amount | \% of total net sales | Amount | \% of total net sales | Amount | \% of total net sales | Amount | \% of total net sales | Amount | \% of total net sales |
| Fine Ceramic Parts Group | 9,267 | 4.1\% | 12,254 | 4.8\% | 14,866 | 5.2\% | 16,669 | 5.5\% | 53,056 | 5.0\% |
| Semiconductor Parts Group | 28,078 | 12.5\% | 34,138 | 13.2\% | 37,425 | 13.1\% | 40,866 | 13.4\% | 140,507 | 13.1\% |
| Applied Ceramic Products Group | 29,871 | 13.2\% | 37,012 | 14.3\% | 44,627 | 15.7\% | 45,523 | 14.9\% | 157,033 | 14.6\% |
| Electronic Device Group | 45,372 | 20.1\% | 49,089 | 19.0\% | 51,076 | 17.9\% | 54,402 | 17.8\% | 199,939 | 18.6\% |
| Components Business | 112,588 | 49.9\% | 132,493 | 51.3\% | 147,994 | 51.9\% | 157,460 | 51.6\% | 550,535 | 51.3\% |
| Telecommunications Equipment Group | 36,803 | 16.3\% | 42,946 | 16.6\% | 51,659 | 18.1\% | 57,710 | 18.9\% | 189,118 |  |
| Information Equipment Group | 53,756 | 23.9\% | 57,395 | 22.2\% | 59,509 | 20.9\% | 61,705 | 20.3\% | 232,365 | 21.6\% |
| Equipment Business | 90,559 | 40.2\% | 100,341 | 38.8\% | 111,168 | 39.0\% | 119,415 | 39.2\% | 421,483 | 39.2\% |
| Others | 26,819 | 11.9\% | 31,006 | 12.0\% | 31,928 | 11.2\% | 34,824 | 11.4\% | 124,577 | 11.6\% |
| Adujustments and eliminations | -4,565 | -2.0\% | -5,338 | -2.1\% | -6,073 | -2.1\% | -6,814 | -2.2\% | -22,790 | -2.1\% |
| Total net sales | 225,401 | 100.0\% | 258,502 | 100.0\% | 285,017 | 100.0\% | 304,885 | 100.0\% | 1,073,805 | 100.0\% |


| Operating profit | (Unit: Yen in millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY3/2010 |  |  |  |  |  |  |  |  |  |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |
|  | Amount | $\begin{array}{\|c\|} \hline \% \text { of } \\ \text { net sales } \end{array}$ | Amount | $\begin{gathered} \% \text { of } \\ \text { net sales } \end{gathered}$ | Amount | $\begin{gathered} \% \text { of } \\ \text { net sales } \end{gathered}$ | Amount | \% of net sales | Amount | $\begin{gathered} \% \text { of } \\ \text { net sales } \end{gathered}$ |
| Fine Ceramic Parts Group | -2,800 | - | -783 | - | 1,016 | 6.8\% | 1,779 | 10.7\% | -788 | - |
| Semiconductor Parts Group | 1,685 | 6.0\% | 2,785 | 8.2\% | 5,977 | 16.0\% | 6,788 | 16.6\% | 17,235 | 12.3\% |
| Applied Ceramic Products Group | 1,125 | 3.8\% | 3,239 | 8.8\% | 6,545 | 14.7\% | 8,949 | 19.7\% | 19,858 | 12.6\% |
| Electronic Device Group | -2,263 | - | 2,591 | 5.3\% | 6,187 | 12.1\% | 6,715 | 12.3\% | 13,230 | 6.6\% |
| Components Business | -2,253 | - | 7,832 | 5.9\% | 19,725 | 13.3\% | 24,231 | 15.4\% | 49,535 | 9.0\% |
| Telecommunications Equipment Group | -5,358 | - | -2,145 | - | 1,077 | 2.1\% | -8,300 | - | -14,726 | - |
| Information Equipment Group | 2,098 | 3.9\% | 6,262 | 10.9\% | 6,364 | 10.7\% | 7,367 | 11.9\% | 22,091 | 9.5\% |
| Equipment Business | -3,260 | - | 4,117 | 4.1\% | 7,441 | 6.7\% | -933 | - | 7,365 | 1.7\% |
| Others | -26 | - | 1,824 | 5.9\% | 2,109 | 6.6\% | 2,862 | 8.2\% | 6,769 | 5.4\% |
| Operating profit | -5,539 | - | 13,773 | 5.3\% | 29,275 | 10.3\% | 26,160 | 8.6\% | 63,669 | 5.9\% |
| Corporate | 5,111 | - | 2,201 | - | 6,113 | - | 2,240 | - | 15,665 | - |
| Equity in earnings or losses in affiliates and unconsolidated subsidiaries | 1,077 | - | 420 | - | -19,692 | - | -102 | - | -18,297 | - |
| Adujustments and eliminations | 54 | - | 51 | - | -105 | - | -239 | - | -239 | - |
| Income before income taxes | 703 | 0.3\% | 16,445 | 6.4\% | 15,591 | 5.5\% | 28,059 | 9.2\% | 60,798 | 5.7\% |

## Supplementary Information for the Year Ended March 31, 2011

## 6. Quarterly Orders Trends by Reporting Segment

(Unit: Yen in millions)

| Orders | FY3/2011 |  |  |  |  |  |  |  |  |  | Change compared with FY3/2010 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |  |  |
|  | Amount | \% of total orders | Amount | \% of total orders | Amount | \% of total orders | Amount | $\%$ of total orders | Amount | \% of total orders | Amount | \% |
| Fine Ceramic Parts Group | 19,317 | 5.9\% | 20,460 | 6.0\% | 19,507 | 6.0\% | 20,430 | 6.8\% | 79,714 | 6.2\% | 25,757 | 47.7\% |
| Semiconductor Parts Group | 45,761 | 14.0\% | 46,991 | 13.9\% | 44,975 | 13.7\% | 41,611 | 13.8\% | 179,338 | 13.9\% | 32,535 | 22.2\% |
| Applied Ceramic Products Group | 48,120 | 14.8\% | 51,738 | 15.3\% | 55,118 | 16.9\% | 44,518 | 14.8\% | 199,494 | 15.4\% | 41,301 | 26.1\% |
| Electronic Device Group | 68,947 | 21.2\% | 67,442 | 20.0\% | 60,424 | 18.5\% | 58,550 | 19.4\% | 255,363 | 19.7\% | 36,225 | 16.5\% |
| Components Business | 182,145 | 55.9\% | 186,631 | 55.2\% | 180,024 | 55.1\% | 165,109 | 54.8\% | 713,909 | 55.2\% | 135,818 | 23.5\% |
| Telecommunications Equipment Group | 59,286 | 18.2\% | 63,491 | 18.8\% | 57,425 | 17.6\% | 46,903 | 15.5\% | 227,105 | 17.6\% | 26,005 | 12.9\% |
| Information Equipment Group | 57,686 | 17.7\% | 58,714 | 17.4\% | 59,350 | 18.1\% | 63,179 | 20.9\% | 238,929 | 18.5\% | 7,140 | 3.1\% |
| Equipment Business | 116,972 | 35.9\% | 122,205 | 36.2\% | 116,775 | 35.7\% | 110,082 | 36.4\% | 466,034 | 36.1\% | 33,145 | 7.7\% |
| Others | 33,436 | 10.3\% | 36,107 | 10.7\% | 37,189 | 11.4\% | 33,731 | 11.2\% | 140,463 | 10.9\% | 12,313 | 9.6\% |
| Adujustments and eliminations | -6,818 | -2.1\% | -7,018 | -2.1\% | -7,192 | -2.2\% | -7,137 | -2.4\% | -28,165 | -2.2\% | -4,652 | - |
| Orders | 325,735 | 100.0\% | 337,925 | 100.0\% | 326,796 | 100.0\% | 301,785 | 100.0\% | 1,292,241 | 100.0\% | 176,624 | 15.8\% |

## <Reference: Quarterly Orders Trends by Reporting Segment of the FY3/2010>

(Unit: Yen in millions)

| Orders | FY3/2010 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q1 |  | Q2 |  | Q3 |  | Q4 |  | Full year |  |
|  | Amount | $\left\lvert\, \begin{gathered} \% \text { of total } \\ \text { orders } \end{gathered}\right.$ | Amount | $\%$ of total orders | Amount | $\%$ of total orders | Amount | $\left\|\begin{array}{c} \text { \% of total } \\ \text { orders } \end{array}\right\|$ | Amount | $\%$ of total orders |
| Fine Ceramic Parts Group | 9,424 | 4.1\% | 12,723 | 4.6\% | 15,276 | 5.1\% | 16,534 | 5.4\% | 53,957 | 4.8\% |
| Semiconductor Parts Group | 30,221 | 13.1\% | 35,540 | 12.7\% | 39,079 | 13.1\% | 41,963 | 13.7\% | 146,803 | 13.2\% |
| Applied Ceramic Products Group | 29,702 | 12.9\% | 38,672 | 13.8\% | 46,712 | 15.7\% | 43,107 | 14.0\% | 158,193 | 14.2\% |
| Electronic Device Group | 48,012 | 20.8\% | 55,094 | 19.7\% | 56,142 | 18.8\% | 59,890 | 19.5\% | 219,138 | 19.6\% |
| Components Business | 117,359 | 50.9\% | 142,029 | 50.8\% | 157,209 | 52.7\% | 161,494 | 52.6\% | 578,091 | 51.8\% |
| Telecommunications Equipment Group | 36,183 | 15.7\% | 54,911 | 19.6\% | 54,238 | 18.2\% | 55,768 | 18.2\% | 201,100 | 18.0\% |
| Information Equipment Group | 53,795 | 23.3\% | 57,334 | 20.5\% | 59,280 | 19.9\% | 61,380 | 20.0\% | 231,789 | 20.8\% |
| Equipment Business | 89,978 | 39.0\% | 112,245 | 40.1\% | 113,518 | 38.1\% | 117,148 | 38.2\% | 432,889 | 38.8\% |
| Others | 27,852 | 12.1\% | 31,195 | 11.1\% | 33,565 | 11.3\% | 35,538 | 11.6\% | 128,150 | 11.5\% |
| Adujustments and eliminations | -4,466 | -2.0\% | -5,616 | -2.0\% | -6,197 | -2.1\% | -7,234 | -2.4\% | -23,513 | -2.1\% |
| Orders | 230,723 | 100.0\% | 279,853 | 100.0\% | 298,095 | 100.0\% | 306,946 | 100.0\% | 1,115,617 | 100.0\% |

## Supplementary Information for the Year Ended March 31, 2011

## 7. Capital Expenditures, Depreciation, R\&D Expenses Forecast

| Kyocera Group |  |  |  |  | Unit: Yen in millions) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY3/2011 |  | FY3/2012 <br> Forecast |  | Change compared with FY3/2011 |  |
|  | Amount | $\begin{gathered} \% \text { of } \\ \text { net sales } \end{gathered}$ | Amount | $\begin{gathered} \% \text { of } \\ \text { net sales } \end{gathered}$ | Amount | $\begin{gathered} \% \text { of } \\ \text { net sales } \end{gathered}$ |
| Capital expenditures | 70,680 | 5.6\% | 80,000 | 5.9\% | 9,320 | 13.2\% |
| Depreciation | 59,794 | 4.7\% | 70,000 | 5.1\% | 10,206 | 17.1\% |
| R\&D expenses | 49,474 | 3.9\% | 54,000 | 4.0\% | 4,526 | 9.1\% |

## Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following lists:
(1) General economic conditions in our markets, which are primarily Japan, North America, Europe and Asia, particularly China;
(2) Unexpected changes in economic, political and legal conditions in countries where we operate;
(3) Our ability to develop, launch and produce innovative products, including meeting quality and delivery standards, and our ability to otherwise meet the advancing technological requirements of our customers, particularly in the highly competitive markets for ceramics, semiconductor parts and electronic components;
(4) Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes which may adversely affect our production yields and operating results;
(5) Factors that may affect our exports, including a strong yen, political and economic instability, difficulties in collection of accounts receivable, decrease in cost competitiveness of our products, increases in shipping and handling costs, difficulty in staffing and managing international operations and inadequate protection of our intellectual property;
(6) Changes in exchange rates, particularly between the yen and the U.S. dollar and the Euro, respectively, in which we make significant sales;
(7) Exposure to credit risk on trade receivables due to customers' worsening financial condition;
(8) Inability to secure skilled employees, particularly engineering and technical personnel;
(9) Insufficient protection of our trade secrets and intellectual property rights including patents;
(10) Our continuing to hold licenses to manufacture and sell certain of our products;
(11) The possibility that future initiatives and in-process research and development may not produce the desired results;
(12) The possibility that companies or assets acquired by us may not produce the returns or benefits, or bring in business opportunities, which we expect, and may require more cost than expected for integration;
(13) Events that may impact negatively on our markets or supply chain, including terrorist acts and outbreaks of disease, war and natural disasters;
(14) The occurrence of natural disasters, such as earthquakes, and related disasters in locations where our manufacturing and other key business facilities are located;
(15) The possibility of future tightening of environmental laws and regulations in Japan and other countries which may increase our environmental liability and costs and expenses to observe the obligations;
(16) Fluctuations in the value of, and impairment losses on, securities and other assets held by us;
(17) The possibility that deferred tax assets may not be realized or additional liabilities for unrecognized tax benefits may be required; and
(18) Changes in accounting principles.

Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial condition to be materially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.

