

### 1. Quarterly Financial Trends

(Unit: Yen in millions)

					FY3/2	2011					Change	
Kyocera Group	Q1		Q2	!	Q3		Q4	•	Full ye	ear	compare FY3/2	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%
Net sales	313,175	100.0%	324,217	100.0%	319,522	100.0%	310,010	100.0%	1,266,924	100.0%	193,119	18.0%
Profit from operations	40,603	13.0%	41,155	12.7%	38,011	11.9%	36,155	11.7%	155,924	12.3%	92,064	144.2%
Income before income taxes	46,323	14.8%	43,170	13.3%	43,643	13.7%	39,196	12.6%	172,332	13.6%	111,534	183.5%
Net income attributable to shareholders of Kyocera Corporation	29,893	9.5%	32,067	9.9%	31,757	9.9%	28,731	9.3%	122,448	9.7%	82,353	205.4%

#### < Reference: Quarterly Financial Trends of the FY3/2010>

Criticion onlock additionly		(Unit: Yen in millions)												
		FY3/2010												
Kyocera Group	Q1		Q2		Q3	1	Q4		Full ye	ear				
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales				
Net sales	225,401	100.0%	258,502	100.0%	285,017	100.0%	304,885	100.0%	1,073,805	100.0%				
Profit from operations	-5,572	-2.5%	14,430	5.6%	29,155	10.2%	25,847	8.5%	63,860	5.9%				
Income before income taxes	703	0.3%	16,445	6.4%	15,591	5.5%	28,059	9.2%	60,798	5.7%				
Net income attributable to shareholders of Kyocera Corporation	-460	-0.2%	9,188	3.6%	9,753	3.4%	21,614	7.1%	40,095	3.7%				

### 2. Exchange Rates Trends

17	0		FY3/2011										
Nyocera	a Group	Q1	Q2	Q3	Q4	Full year							
Average	US\$	¥92	¥86	¥83	¥82	¥86							
exchange rate	Euro	¥117	¥111	¥112	¥113	¥113							

### <Reference: Exchange Rates Trends of the FY3/2010>

V			FY3/2010										
Kyocera	a Group	Q1	Q2	Q3	Q4	Full year							
Average	US\$	¥97	¥94	¥90	¥91	¥93							
exchange rate	Euro	¥133	¥134	¥133	¥126	¥131							



### 3. Capital Expenditures, Depreciation, R&D Expenses

(Unit: Yen in millions)

					FY3/2	011					Chan compare	
Kyocera Group	Q1		Q2	2	Q3	3	Q4	,	Full y	ear	FY3/2	
	Amount	% of net sales	Amount	%								
Capital expenditures	11,997	3.8%	20,690	6.4%	18,383	5.8%	19,610	6.3%	70,680	5.6%	32,811	86.6%
Depreciation	12,705	4.1%	14,090	4.3%	15,782	4.9%	17,217	5.6%	59,794	4.7%	-808	-1.3%
R&D expenses	11,387	3.6%	12,076	3.7%	13,231	4.1%	12,780	4.1%	49,474	3.9%	-437	-0.9%

### <Reference: Capital Expenditures, Depreciation, R&D Expenses of the FY3/2010>

Unit: Yen in millions)

	FY3/2010													
Kyocera Group	Q1		Q2		Q3	}	Q4	ļ	Full year					
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales				
Capital expenditures	5,598	2.5%	7,964	3.1%	8,592	3.0%	15,715	5.2%	37,869	3.5%				
Depreciation	14,828	6.6%	15,011	5.8%	15,190	5.3%	15,573	5.1%	60,602	5.6%				
R&D expenses	13,123	5.8%	12,892	5.0%	12,083	4.2%	11,813	3.9%	49,911	4.6%				

### 4. Number of Employees

(Unit: Number of employees at the end of each quarter)

Kyocera Group		FY3/	2011	
Nyocera Group	Q1	Q2	Q3	Q4
Employees	65,925	66,175	65,876	66,608
Japan	24,765	24,821	24,809	24,983
Overseas	41,160	41,354	41,067	41,625

### <Reference: Number of Employees of the FY3/2010>

(Unit: Number of employees at the end of each quarter)

K C		FY3/		nd of cach quartery
Kyocera Group	Q1	Q2	Q3	Q4
Employees	60,192	61,062	62,845	63,876
Japan	24,481	24,605	24,458	24,522
Overseas	35,711	36,457	38,387	39,354



### 5. Quarterly Financial Trends by Reporting Segment

(Unit: Yen in millions)

					FY3/	′2011					Change compared with	
Net sales	Q.	1	Q	2	Q	3	Q4	1	Full ye	ar	FY3/2	
	Amount	% of total net sales	Amount	% of total net sales	Amount	%						
Fine Ceramic Parts Group	17,233	5.5%	19,441	6.0%	19,577	6.1%	20,018	6.4%	76,269	6.0%	23,213	43.8%
Semiconductor Parts Group	42,808	13.7%	45,317	14.0%	44,515	13.9%	42,047	13.6%	174,687	13.8%	34,180	24.3%
Applied Ceramic Products Group	44,847	14.3%	50,773	15.7%	54,880	17.2%	47,142	15.2%	197,642	15.6%	40,609	25.9%
Electronic Device Group	59,549	19.0%	64,005	19.7%	60,286	18.9%	58,801	19.0%	242,641	19.2%	42,702	21.4%
Components Business	164,437	52.5%	179,536	55.4%	179,258	56.1%	168,008	54.2%	691,239	54.6%	140,704	25.6%
Telecommunications Equipment Group	64,756	20.7%	57,526	17.7%	53,486	16.8%	49,400	15.9%	225,168	17.8%	36,050	19.1%
Information Equipment Group	58,465	18.7%	58,544	18.1%	59,544	18.6%	63,363	20.5%	239,916	18.9%	7,551	3.2%
Equipment Business	123,221	39.4%	116,070	35.8%	113,030	35.4%	112,763	36.4%	465,084	36.7%	43,601	10.3%
Others	32,640	10.4%	35,431	10.9%	34,362	10.7%	36,950	11.9%	139,383	11.0%	14,806	11.9%
Adujustments and eliminations	-7,123	-2.3%	-6,820	-2.1%	-7,128	-2.2%	-7,711	-2.5%	-28,782	-2.3%	-5,992	_
Total net sales	313,175	100.0%	324,217	100.0%	319,522	100.0%	310,010	100.0%	1,266,924	100.0%	193,119	18.0%

(Unit: Yen in millions)

										(0	nit: Yen in i	11111110115)
					FY3/	2011					Char compare	_
Operating profit	Q	I	Qź	2	Q	3	Q4	ı	Full ye	ar	FY3/	
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	%
Fine Ceramic Parts Group	2,322	13.5%	2,992	15.4%	3,152	16.1%	3,503	17.5%	11,969	15.7%	12,757	-
Semiconductor Parts Group	8,984	21.0%	9,468	20.9%	9,953	22.4%	8,926	21.2%	37,331	21.4%	20,096	116.6%
Applied Ceramic Products Group	7,432	16.6%	8,260	16.3%	7,502	13.7%	5,855	12.4%	29,049	14.7%	9,191	46.3%
Electronic Device Group	9,480	15.9%	12,768	19.9%	11,023	18.3%	8,375	14.2%	41,646	17.2%	28,416	214.8%
Components Business	28,218	17.2%	33,488	18.7%	31,630	17.6%	26,659	15.9%	119,995	17.4%	70,460	142.2%
Telecommunications Equipment Group	5,132	7.9%	-3,228	-	-2,858	-	3,075	6.2%	2,121	0.9%	16,847	-
Information Equipment Group	5,503	9.4%	8,902	15.2%	5,928	10.0%	5,512	8.7%	25,845	10.8%	3,754	17.0%
Equipment Business	10,635	8.6%	5,674	4.9%	3,070	2.7%	8,587	7.6%	27,966	6.0%	20,601	279.7%
Others	1,873	5.7%	2,760	7.8%	2,934	8.5%	2,084	5.6%	9,651	6.9%	2,882	42.6%
Operating profit	40,726	13.0%	41,922	12.9%	37,634	11.8%	37,330	12.0%	157,612	12.4%	93,943	147.5%
Corporate	5,865	-	1,528	-	6,725	-	2,764	-	16,882	-	1,217	7.8%
Equity in earnings or losses in affiliates and unconsolidated subsidiaries	202	-	19	-	-93	-	-288	-	-160	-	18,137	-
Adujustments and eliminations	-470	_	-299	_	-623	_	-610	_	-2,002	_	-1,763	
Income before income taxes	46,323	14.8%	43,170	13.3%	43,643	13.7%	39,196	12.6%	172,332	13.6%	111,534	183.5%



# Reference: Quarterly Financial Trends by Reporting Segment of the FY3/2010> (Unit: Yen in millions)

					FY3/20	010				
Net sales	Q1		Q2		Q3		Q4		Full ye	ear
	Amount	% of total net sales	Amount	% of total net sales						
Fine Ceramic Parts Group	9,267	4.1%	12,254	4.8%	14,866	5.2%	16,669	5.5%	53,056	5.0%
Semiconductor Parts Group	28,078	12.5%	34,138	13.2%	37,425	13.1%	40,866	13.4%	140,507	13.1%
Applied Ceramic Products Group	29,871	13.2%	37,012	14.3%	44,627	15.7%	45,523	14.9%	157,033	14.6%
Electronic Device Group	45,372	20.1%	49,089	19.0%	51,076	17.9%	54,402	17.8%	199,939	18.6%
Components Business	112,588	49.9%	132,493	51.3%	147,994	51.9%	157,460	51.6%	550,535	51.3%
Telecommunications Equipment Group	36,803	16.3%	42,946	16.6%	51,659	18.1%	57,710	18.9%	189,118	17.6%
Information Equipment Group	53,756	23.9%	57,395	22.2%	59,509	20.9%	61,705	20.3%	232,365	21.6%
Equipment Business	90,559	40.2%	100,341	38.8%	111,168	39.0%	119,415	39.2%	421,483	39.2%
Others	26,819	11.9%	31,006	12.0%	31,928	11.2%	34,824	11.4%	124,577	11.6%
Adujustments and eliminations	-4,565	-2.0%	-5,338	-2.1%	-6,073	-2.1%	-6,814	-2.2%	-22,790	-2.1%
Total net sales	225,401	100.0%	258,502	100.0%	285,017	100.0%	304,885	100.0%	1,073,805	100.0%

(Unit: Yen in millions)

					FY3/20	010		,	Offic. TOTT III	,
Operating profit	Q1		Q2		Q3		Q4		Full ye	ar
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales
Fine Ceramic Parts Group	-2,800	-	-783	-	1,016	6.8%	1,779	10.7%	-788	-
Semiconductor Parts Group	1,685	6.0%	2,785	8.2%	5,977	16.0%	6,788	16.6%	17,235	12.3%
Applied Ceramic Products Group	1,125	3.8%	3,239	8.8%	6,545	14.7%	8,949	19.7%	19,858	12.6%
Electronic Device Group	-2,263	-	2,591	5.3%	6,187	12.1%	6,715	12.3%	13,230	6.6%
Components Business	-2,253	-	7,832	5.9%	19,725	13.3%	24,231	15.4%	49,535	9.0%
Telecommunications Equipment Group	-5,358	-	-2,145	-	1,077	2.1%	-8,300	-	-14,726	-
Information Equipment Group	2,098	3.9%	6,262	10.9%	6,364	10.7%	7,367	11.9%	22,091	9.5%
Equipment Business	-3,260	-	4,117	4.1%	7,441	6.7%	-933	-	7,365	1.7%
Others	-26	-	1,824	5.9%	2,109	6.6%	2,862	8.2%	6,769	5.4%
Operating profit	-5,539	-	13,773	5.3%	29,275	10.3%	26,160	8.6%	63,669	5.9%
Corporate	5,111	-	2,201	-	6,113	_	2,240	-	15,665	_
Equity in earnings or losses in affiliates and unconsolidated subsidiaries	1,077	_	420	_	-19,692	-	-102	-	-18,297	_
Adujustments and eliminations	54	_	51	_	-105		-239	_	-239	_
Income before income taxes	703	0.3%	16,445	6.4%	15,591	5.5%	28,059	9.2%	60,798	5.7%



### 6. Quarterly Orders Trends by Reporting Segment

											Change compared with	
	FY3/2011											
Orders	Q1		Q2		Q3		Q4		Full year		FY3/2010	
	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	Amount	%
Fine Ceramic Parts Group	19,317	5.9%	20,460	6.0%	19,507	6.0%	20,430	6.8%	79,714	6.2%	25,757	47.7%
Semiconductor Parts Group	45,761	14.0%	46,991	13.9%	44,975	13.7%	41,611	13.8%	179,338	13.9%	32,535	22.2%
Applied Ceramic Products Group	48,120	14.8%	51,738	15.3%	55,118	16.9%	44,518	14.8%	199,494	15.4%	41,301	26.1%
Electronic Device Group	68,947	21.2%	67,442	20.0%	60,424	18.5%	58,550	19.4%	255,363	19.7%	36,225	16.5%
Components Business	182,145	55.9%	186,631	55.2%	180,024	55.1%	165,109	54.8%	713,909	55.2%	135,818	23.5%
Telecommunications Equipment Group	59,286	18.2%	63,491	18.8%	57,425	17.6%	46,903	15.5%	227,105	17.6%	26,005	12.9%
Information Equipment Group	57,686	17.7%	58,714	17.4%	59,350	18.1%	63,179	20.9%	238,929	18.5%	7,140	3.1%
Equipment Business	116,972	35.9%	122,205	36.2%	116,775	35.7%	110,082	36.4%	466,034	36.1%	33,145	7.7%
Others	33,436	10.3%	36,107	10.7%	37,189	11.4%	33,731	11.2%	140,463	10.9%	12,313	9.6%
Adujustments and eliminations	-6,818	-2.1%	-7,018	-2.1%	-7,192	-2.2%	-7,137	-2.4%	-28,165	-2.2%	-4,652	-
Orders	325,735	100.0%	337,925	100.0%	326,796	100.0%	301,785	100.0%	1,292,241	100.0%	176,624	15.8%

### < Reference: Quarterly Orders Trends by Reporting Segment of the FY3/2010>

(Unit: Yen in millions)

	FY3/2010										
Orders	Q1		Q2		Q3		Q4		Full year		
	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	Amount	% of total orders	
Fine Ceramic Parts Group	9,424	4.1%	12,723	4.6%	15,276	5.1%	16,534	5.4%	53,957	4.8%	
Semiconductor Parts Group	30,221	13.1%	35,540	12.7%	39,079	13.1%	41,963	13.7%	146,803	13.2%	
Applied Ceramic Products Group	29,702	12.9%	38,672	13.8%	46,712	15.7%	43,107	14.0%	158,193	14.2%	
Electronic Device Group	48,012	20.8%	55,094	19.7%	56,142	18.8%	59,890	19.5%	219,138	19.6%	
Components Business	117,359	50.9%	142,029	50.8%	157,209	52.7%	161,494	52.6%	578,091	51.8%	
Telecommunications Equipment Group	36,183	15.7%	54,911	19.6%	54,238	18.2%	55,768	18.2%	201,100	18.0%	
Information Equipment Group	53,795	23.3%	57,334	20.5%	59,280	19.9%	61,380	20.0%	231,789	20.8%	
Equipment Business	89,978	39.0%	112,245	40.1%	113,518	38.1%	117,148	38.2%	432,889	38.8%	
Others	27,852	12.1%	31,195	11.1%	33,565	11.3%	35,538	11.6%	128,150	11.5%	
Adujustments and eliminations	-4,466	-2.0%	-5,616	-2.0%	-6,197	-2.1%	-7,234	-2.4%	-23,513	-2.1%	
Orders	230,723	100.0%	279,853	100.0%	298,095	100.0%	306,946	100.0%	1,115,617	100.0%	



#### 7. Capital Expenditures, Depreciation, R&D Expenses Forecast

(Unit: Yen in millions)

Kyocera Group	FY3/2	011	FY3/2 Forec		Change compared with FY3/2011		
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales	
Capital expenditures	70,680	5.6%	80,000	5.9%	9,320	13.2%	
Depreciation	59,794	4.7%	70,000	5.1%	10,206	17.1%	
R&D expenses	49,474	3.9%	54,000	4.0%	4,526	9.1%	

#### Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following lists:

- (1) General economic conditions in our markets, which are primarily Japan, North America, Europe and Asia, particularly China;
- (2) Unexpected changes in economic, political and legal conditions in countries where we operate;
- (3) Our ability to develop, launch and produce innovative products, including meeting quality and delivery standards, and our ability to otherwise meet the advancing technological requirements of our customers, particularly in the highly competitive markets for ceramics, semiconductor parts and electronic components;
- (4) Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes which may adversely affect our production yields and operating results;
- (5) Factors that may affect our exports, including a strong yen, political and economic instability, difficulties in collection of accounts receivable, decrease in cost competitiveness of our products, increases in shipping and handling costs, difficulty in staffing and managing international operations and inadequate protection of our intellectual property;
- (6) Changes in exchange rates, particularly between the yen and the U.S. dollar and the Euro, respectively, in which we make significant sales;
- (7) Exposure to credit risk on trade receivables due to customers' worsening financial condition;
- (8) Inability to secure skilled employees, particularly engineering and technical personnel;
- (9) Insufficient protection of our trade secrets and intellectual property rights including patents;
- (10) Our continuing to hold licenses to manufacture and sell certain of our products;
- (11) The possibility that future initiatives and in-process research and development may not produce the desired results;
- (12) The possibility that companies or assets acquired by us may not produce the returns or benefits, or bring in business opportunities, which we expect, and may require more cost than expected for integration;
- (13) Events that may impact negatively on our markets or supply chain, including terrorist acts and outbreaks of disease, war and natural disasters;
- (14) The occurrence of natural disasters, such as earthquakes, and related disasters in locations where our manufacturing and other key business facilities are located:
- (15) The possibility of future tightening of environmental laws and regulations in Japan and other countries which may increase our environmental liability and costs and expenses to observe the obligations;
- (16) Fluctuations in the value of, and impairment losses on, securities and other assets held by us;
- (17) The possibility that deferred tax assets may not be realized or additional liabilities for unrecognized tax benefits may be required; and
- (18) Changes in accounting principles.

Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial condition to be materially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.