

Quarterly Trends of Consolidated Financial Results [IFRS]

1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY Mar. 2022										FY Mar. 2023		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY Mar. 2022		Q4 of FY Mar. 2022	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	420,712	100.0%	455,625	100.0%	479,328	100.0%	483,273	100.0%	1,838,938	100.0%	491,954	100.0%	71,242	16.9%	8,681	1.8%
Operating profit	32,376	7.7%	43,303	9.5%	42,779	8.9%	30,452	6.3%	148,910	8.1%	41,428	8.4%	9,052	28.0%	10,976	36.0%
Profit before income taxes	54,476	12.9%	44,875	9.8%	63,752	13.3%	35,844	7.4%	198,947	10.8%	68,711	14.0%	14,235	26.1%	32,867	91.7%
Profit attributable to owners of the parent	40,760	9.7%	32,459	7.1%	46,614	9.7%	28,581	5.9%	148,414	8.1%	49,974	10.2%	9,214	22.6%	21,393	74.9%

(Unit: Yen)

Average exchange rate	US\$	109	110	114	116	112	130
	Euro	132	130	130	130	131	138

2. Capital Expenditures, Depreciation Charge of Property, Plant and Equipment and R&D Expenses

(Unit: Yen in millions)

	FY Mar. 2022										FY Mar. 2023		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY Mar. 2022		Q4 of FY Mar. 2022	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	34,199	8.1%	33,168	7.3%	34,636	7.2%	49,768	10.3%	151,771	8.3%	44,367	9.0%	10,168	29.7%	-5,401	-10.9%
Depreciation charge of property, plant and equipment	20,510	4.9%	21,551	4.7%	23,516	4.9%	24,652	5.1%	90,229	4.9%	25,310	5.1%	4,800	23.4%	658	2.7%
R&D expenses	20,106	4.8%	20,253	4.4%	21,115	4.4%	22,649	4.7%	84,123	4.6%	22,425	4.6%	2,319	11.5%	-224	-1.0%

3. Sales Revenue by Reporting Segment ※

(Unit: Yen in millions)

	FY Mar. 2022										FY Mar. 2023		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY Mar. 2022		Q4 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	118,980	28.3%	132,998	29.2%	140,181	29.3%	135,774	28.1%	527,933	28.7%	141,521	28.8%	22,541	18.9%	5,747	4.2%
Industrial & Automotive Components Unit	40,590	9.7%	42,916	9.4%	44,222	9.2%	45,180	9.4%	172,908	9.4%	46,938	9.5%	6,348	15.6%	1,758	3.9%
Semiconductor Components Unit	72,068	17.1%	83,537	18.4%	88,507	18.5%	83,634	17.3%	327,746	17.8%	87,909	17.9%	15,841	22.0%	4,275	5.1%
Others	6,322	1.5%	6,545	1.4%	7,452	1.6%	6,960	1.4%	27,279	1.5%	6,674	1.4%	352	5.6%	-286	-4.1%
Electronic Components Business	76,779	18.3%	86,521	19.0%	86,258	18.0%	89,544	18.5%	339,102	18.4%	95,401	19.4%	18,622	24.3%	5,857	6.5%
Solutions Business	228,019	54.2%	239,506	52.6%	255,144	53.2%	261,020	54.0%	983,689	53.5%	258,003	52.4%	29,984	13.1%	-3,017	-1.2%
Industrial Tools Unit	61,882	14.7%	59,552	13.1%	63,152	13.2%	66,476	13.8%	251,062	13.7%	81,897	16.6%	20,015	32.3%	15,421	23.2%
Document Solutions Unit	86,036	20.5%	89,212	19.6%	94,904	19.8%	96,539	20.0%	366,691	19.9%	101,177	20.6%	15,141	17.6%	4,638	4.8%
Communications Unit	55,257	13.1%	65,281	14.3%	70,468	14.7%	71,300	14.7%	262,306	14.3%	47,501	9.6%	-7,756	-14.0%	-23,799	-33.4%
Others	24,844	5.9%	25,461	5.6%	26,620	5.5%	26,705	5.5%	103,630	5.6%	27,428	5.6%	2,584	10.4%	723	2.7%
Others	3,637	0.8%	4,276	0.9%	4,848	1.0%	5,056	1.1%	17,817	1.0%	5,884	1.2%	2,247	61.8%	828	16.4%
Adjustments and eliminations	-6,703	-1.6%	-7,676	-1.7%	-7,103	-1.5%	-8,121	-1.7%	-29,603	-1.6%	-8,855	-1.8%	-2,152	—	-734	—
Sales revenue	420,712	100.0%	455,625	100.0%	479,328	100.0%	483,273	100.0%	1,838,938	100.0%	491,954	100.0%	71,242	16.9%	8,681	1.8%

*% represents the component ratio.

※ Effective from the three months ended March 31, 2022, certain sales of by-products generated by each reporting segment, which was included in "Others," has been recorded into respective reporting segments due to their materiality in terms of amount. This change has been applied to sales revenue by reporting segment for the year ended March 31, 2022.

4. Business Profit by Reporting Segment

(Unit: Yen in millions)

	FY Mar. 2022										FY Mar. 2023		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY Mar. 2022		Q4 of FY Mar. 2022	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Core Components Business	11,006	9.3%	17,052	12.8%	17,298	12.3%	16,284	12.0%	61,640	11.7%	20,754	14.7%	9,748	88.6%	4,470	27.5%
Industrial & Automotive Components Unit	4,229	10.4%	5,366	12.5%	5,501	12.4%	4,776	10.6%	19,872	11.5%	4,502	9.6%	273	6.5%	-274	-5.7%
Semiconductor Components Unit	7,351	10.2%	12,192	14.6%	12,001	13.6%	12,695	15.2%	44,239	13.5%	17,074	19.4%	9,723	132.3%	4,379	34.5%
Others	-574	—	-506	—	-204	—	-1,187	—	-2,471	—	-822	—	-248	—	365	—
Electronic Components Business	11,456	14.9%	14,635	16.9%	13,741	15.9%	8,064	9.0%	47,896	14.1%	16,007	16.8%	4,551	39.7%	7,943	98.5%
Solutions Business	15,324	6.7%	20,690	8.6%	17,837	7.0%	14,879	5.7%	68,730	7.0%	14,721	5.7%	-603	-3.9%	-158	-1.1%
Industrial Tools Unit	7,833	12.7%	6,855	11.5%	6,331	10.0%	6,192	9.3%	27,211	10.8%	8,812	10.8%	979	12.5%	2,620	42.3%
Document Solutions Unit	6,637	7.7%	9,116	10.2%	9,551	10.1%	8,030	8.3%	33,334	9.1%	6,870	6.8%	233	3.5%	-1,160	-14.4%
Communications Unit	2,100	3.8%	5,431	8.3%	3,827	5.4%	3,930	5.5%	15,288	5.8%	-746	—	-2,846	—	-4,676	—
Others	-1,246	—	-712	—	-1,872	—	-3,273	—	-7,103	—	-215	—	1,031	—	3,058	—
Others	-3,473	—	-3,708	—	-3,370	—	-4,098	—	-14,649	—	-6,159	—	-2,686	—	-2,061	—
Total business profit	34,313	8.2%	48,669	10.7%	45,506	9.5%	35,129	7.3%	163,617	8.9%	45,323	9.2%	11,010	32.1%	10,194	29.0%
Corporate gains and others	20,163	—	-3,794	—	18,246	—	715	—	35,330	—	23,388	—	3,225	16.0%	22,673	—
Profit before income taxes	54,476	12.9%	44,875	9.8%	63,752	13.3%	35,844	7.4%	198,947	10.8%	68,711	14.0%	14,235	26.1%	32,867	91.7%

5. Orders by Reporting Segment

(Unit: Yen in millions)

	FY Mar. 2022										FY Mar. 2023		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY Mar. 2022		Q4 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	125,363	28.3%	138,944	29.6%	134,195	27.9%	130,916	28.1%	529,418	28.4%	143,043	28.6%	17,680	14.1%	12,127	9.3%
Industrial & Automotive Components Unit	43,316	9.8%	45,030	9.6%	46,456	9.7%	46,978	10.1%	181,780	9.8%	49,027	9.8%	5,711	13.2%	2,049	4.4%
Semiconductor Components Unit	75,632	17.1%	87,339	18.6%	80,378	16.7%	77,011	16.5%	320,360	17.2%	87,161	17.4%	11,529	15.2%	10,150	13.2%
Others	6,415	1.4%	6,575	1.4%	7,361	1.5%	6,927	1.5%	27,278	1.4%	6,855	1.4%	440	6.9%	-72	-1.0%
Electronic Components Business	89,284	20.2%	93,217	19.9%	90,906	18.9%	87,441	18.7%	360,848	19.4%	98,139	19.6%	8,855	9.9%	10,698	12.2%
Solutions Business	230,514	52.0%	239,745	51.0%	256,657	53.4%	254,692	54.6%	981,608	52.8%	261,288	52.3%	30,774	13.4%	6,596	2.6%
Industrial Tools Unit	62,767	14.2%	60,547	12.9%	63,566	13.2%	67,188	14.4%	254,068	13.7%	82,181	16.4%	19,414	30.9%	14,993	22.3%
Document Solutions Unit	85,621	19.3%	89,281	19.0%	94,842	19.7%	96,242	20.6%	365,986	19.7%	100,834	20.2%	15,213	17.8%	4,592	4.8%
Communications Unit	56,201	12.7%	62,204	13.2%	69,649	14.5%	65,826	14.1%	253,880	13.6%	49,839	10.0%	-6,362	-11.3%	-15,987	-24.3%
Others	25,925	5.8%	27,713	5.9%	28,600	6.0%	25,436	5.5%	107,674	5.8%	28,434	5.7%	2,509	9.7%	2,998	11.8%
Others	3,829	0.9%	4,176	0.9%	4,982	1.0%	5,651	1.2%	18,638	1.0%	5,024	1.0%	1,195	31.2%	-627	-11.1%
Adjustments and eliminations	-6,124	-1.4%	-6,420	-1.4%	-5,737	-1.2%	-11,933	-2.6%	-30,214	-1.6%	-7,765	-1.5%	-1,641	—	4,168	—
Orders	442,866	100.0%	469,662	100.0%	481,003	100.0%	466,767	100.0%	1,860,298	100.0%	499,729	100.0%	56,863	12.8%	32,962	7.1%

* % represents the component ratio.

6. Capital Expenditures by Reporting Segment

(Unit: Yen in millions)

	FY Mar. 2022										FY Mar. 2023		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY Mar. 2022		Q4 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	16,771	49.0%	16,373	49.4%	17,422	50.3%	20,475	41.1%	71,041	46.8%	12,941	29.2%	-3,830	-22.8%	-7,534	-36.8%
Electronic Components Business	7,632	22.3%	7,505	22.6%	8,537	24.6%	13,466	27.1%	37,140	24.5%	12,497	28.2%	4,865	63.7%	-969	-7.2%
Solutions Business	5,331	15.6%	7,134	21.5%	6,222	18.0%	7,661	15.4%	26,348	17.4%	4,726	10.6%	-605	-11.3%	-2,935	-38.3%
Others	425	1.3%	776	2.3%	1,351	3.9%	2,778	5.6%	5,330	3.5%	9,345	21.1%	8,920	—	6,567	236.4%
Corporate	4,040	11.8%	1,380	4.2%	1,104	3.2%	5,388	10.8%	11,912	7.8%	4,858	10.9%	818	20.2%	-530	-9.8%
Total	34,199	100.0%	33,168	100.0%	34,636	100.0%	49,768	100.0%	151,771	100.0%	44,367	100.0%	10,168	29.7%	-5,401	-10.9%

* % represents the component ratio.

7. Depreciation Charge of Property, Plant and Equipment by Reporting Segment

(Unit: Yen in millions)

	FY Mar. 2022										FY Mar. 2023		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY Mar. 2022		Q4 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	7,140	34.8%	7,797	36.2%	8,617	36.7%	9,342	37.9%	32,896	36.4%	9,671	38.2%	2,531	35.4%	329	3.5%
Electronic Components Business	5,682	27.7%	5,830	27.1%	6,541	27.8%	6,742	27.4%	24,795	27.5%	6,770	26.8%	1,088	19.1%	28	0.4%
Solutions Business	5,861	28.6%	6,083	28.2%	6,424	27.3%	6,567	26.6%	24,935	27.6%	6,721	26.6%	860	14.7%	154	2.3%
Others	770	3.8%	782	3.6%	831	3.5%	834	3.4%	3,217	3.6%	998	3.9%	228	29.6%	164	19.7%
Corporate	1,057	5.1%	1,059	4.9%	1,103	4.7%	1,167	4.7%	4,386	4.9%	1,150	4.5%	93	8.8%	-17	-1.5%
Total	20,510	100.0%	21,551	100.0%	23,516	100.0%	24,652	100.0%	90,229	100.0%	25,310	100.0%	4,800	23.4%	658	2.7%

* % represents the component ratio.

8. R&D Expenses by Reporting Segment

(Unit: Yen in millions)

	FY Mar. 2022										FY Mar. 2023		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY Mar. 2022		Q4 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Core Components Business	3,916	19.5%	3,776	18.6%	4,072	19.3%	4,662	20.6%	16,426	19.5%	4,104	18.3%	188	4.8%	-558	-12.0%
Electronic Components Business	3,309	16.4%	3,172	15.7%	3,250	15.4%	3,768	16.6%	13,499	16.0%	3,714	16.6%	405	12.2%	-54	-1.4%
Solutions Business	10,170	50.6%	10,552	52.1%	10,529	49.9%	11,361	50.2%	42,612	50.7%	10,761	48.0%	591	5.8%	-600	-5.3%
Others	2,711	13.5%	2,753	13.6%	3,264	15.4%	2,858	12.6%	11,586	13.8%	3,846	17.1%	1,135	41.9%	988	34.6%
Total	20,106	100.0%	20,253	100.0%	21,115	100.0%	22,649	100.0%	84,123	100.0%	22,425	100.0%	2,319	11.5%	-224	-1.0%

* % represents the component ratio.

9. Sales Revenue by Geographic Segment

(Unit: Yen in millions)

	FY Mar. 2022										FY Mar. 2023		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY Mar. 2022		Q4 of FY Mar. 2022	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	143,175	34.0%	151,797	33.3%	160,372	33.5%	158,408	32.8%	613,752	33.4%	137,532	28.0%	-5,643	-3.9%	-20,876	-13.2%
Asia	106,583	25.4%	126,480	27.8%	127,587	26.6%	124,557	25.8%	485,207	26.4%	131,319	26.7%	24,736	23.2%	6,762	5.4%
United States of America	77,115	18.3%	80,833	17.7%	91,811	19.1%	91,763	19.0%	341,522	18.6%	113,548	23.0%	36,433	47.2%	21,785	23.7%
Europe	80,015	19.0%	81,469	17.9%	84,701	17.7%	92,897	19.2%	339,082	18.4%	91,446	18.6%	11,431	14.3%	-1,451	-1.6%
Others	13,824	3.3%	15,046	3.3%	14,857	3.1%	15,648	3.2%	59,375	3.2%	18,109	3.7%	4,285	31.0%	2,461	15.7%
Sales revenue	420,712	100.0%	455,625	100.0%	479,328	100.0%	483,273	100.0%	1,838,938	100.0%	491,954	100.0%	71,242	16.9%	8,681	1.8%

* % represents the component ratio.

10. Number of employees

(As of the end of each quarter)

	FY Mar. 2022				FY Mar. 2023
	Q1	Q2	Q3	Q4	
Total	80,308	82,098	82,906	83,001	83,456
Japan	27,191	27,396	27,417	28,041	27,967
Outside Japan	53,117	54,702	55,489	54,960	55,489