

## Quarterly Trends of Financial Results [IFRS]

### 1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY3/2019										FY3/2020						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2019		Q2 of FY3/2020	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	387,484	100.0%	413,154	100.0%	413,779	100.0%	409,293	100.0%	1,623,710	100.0%	384,937	100.0%	414,113	100.0%	397,835	100.0%	-15,944	-3.9%	-16,278	-3.9%
Operating profit	37,104	9.6%	45,497	11.0%	-22,025	—	34,247	8.4%	94,823	5.8%	22,629	5.9%	37,691	9.1%	34,540	8.7%	56,565	—	-3,151	-8.4%
Profit before income taxes	55,488	14.3%	50,201	12.2%	-1,589	—	36,510	8.9%	140,610	8.7%	45,486	11.8%	39,727	9.6%	56,416	14.2%	58,005	—	16,689	42.0%
Profit attributable to owners of the parent	42,284	10.9%	36,110	8.7%	1,025	0.2%	23,791	5.8%	103,210	6.4%	32,037	8.3%	27,577	6.7%	41,651	10.5%	40,626	—	14,074	51.0%

(Unit: Yen)

Average exchange rate	US\$	109	111	113	110	111	110	107	109
	Euro	130	130	129	125	128	123	119	120

### 2. Capital expenditures, Depreciation charge and R&D expenses

(Unit: Yen in millions)

	FY3/2019										FY3/2020						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2019		Q2 of FY3/2020	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	29,850	7.7%	27,171	6.6%	28,088	6.8%	31,940	7.8%	117,049	7.2%	25,821	6.7%	30,362	7.3%	26,844	6.7%	-1,244	-4.4%	-3,518	-11.6%
Depreciation charge of property, plant and equipment	11,703	3.0%	12,592	3.0%	13,724	3.3%	13,505	3.3%	51,524	3.2%	14,317	3.7%	14,817	3.6%	16,179	4.1%	2,455	17.9%	1,362	9.2%
R&D expenses	16,713	4.3%	18,543	4.5%	17,260	4.2%	17,411	4.3%	69,927	4.3%	18,866	4.9%	19,717	4.8%	20,325	5.1%	3,065	17.8%	608	3.1%

**3. Sales Revenue by Reporting Segment**

(Unit: Yen in millions)

	FY3/2019										FY3/2020						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2019		Q2 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	81,956	21.1%	78,851	19.1%	77,587	18.7%	75,945	18.6%	314,339	19.4%	79,330	20.6%	87,822	21.2%	86,602	21.8%	9,015	11.6%	-1,220	-1.4%
Semiconductor Components Group	60,649	15.7%	66,820	16.2%	66,038	16.0%	55,710	13.6%	249,217	15.3%	57,973	15.1%	65,122	15.7%	63,995	16.1%	-2,043	-3.1%	-1,127	-1.7%
Electronic Devices Group	88,284	22.8%	95,519	23.1%	94,288	22.8%	86,736	21.2%	364,827	22.5%	83,203	21.6%	84,348	20.4%	81,229	20.4%	-13,059	-13.9%	-3,119	-3.7%
<b>Total Components Business</b>	<b>230,889</b>	<b>59.6%</b>	<b>241,190</b>	<b>58.4%</b>	<b>237,913</b>	<b>57.5%</b>	<b>218,391</b>	<b>53.4%</b>	<b>928,383</b>	<b>57.2%</b>	<b>220,506</b>	<b>57.3%</b>	<b>237,292</b>	<b>57.3%</b>	<b>231,826</b>	<b>58.3%</b>	<b>-6,087</b>	<b>-2.6%</b>	<b>-5,466</b>	<b>-2.3%</b>
Communications Group	51,610	13.3%	63,261	15.3%	65,761	15.9%	71,435	17.5%	252,067	15.5%	62,222	16.2%	64,755	15.6%	59,123	14.9%	-6,638	-10.1%	-5,632	-8.7%
Document Solutions Group	88,796	22.9%	89,973	21.8%	95,066	22.9%	101,312	24.7%	375,147	23.1%	87,130	22.6%	90,754	21.9%	89,640	22.5%	-5,426	-5.7%	-1,114	-1.2%
Life & Environment Group	18,692	4.8%	22,113	5.3%	17,707	4.3%	21,602	5.3%	80,114	5.0%	17,793	4.6%	24,327	5.9%	19,860	5.0%	2,153	12.2%	-4,467	-18.4%
<b>Total Equipment &amp; Systems Business</b>	<b>159,098</b>	<b>41.0%</b>	<b>175,347</b>	<b>42.4%</b>	<b>178,534</b>	<b>43.1%</b>	<b>194,349</b>	<b>47.5%</b>	<b>707,328</b>	<b>43.6%</b>	<b>167,145</b>	<b>43.4%</b>	<b>179,836</b>	<b>43.4%</b>	<b>168,623</b>	<b>42.4%</b>	<b>-9,911</b>	<b>-5.6%</b>	<b>-11,213</b>	<b>-6.2%</b>
Others	4,932	1.3%	4,400	1.1%	4,023	1.0%	3,835	0.9%	17,190	1.0%	4,110	1.1%	3,691	0.9%	4,709	1.2%	686	17.1%	1,018	27.6%
Adjustments and eliminations	-7,435	-1.9%	-7,783	-1.9%	-6,691	-1.6%	-7,282	-1.8%	-29,191	-1.8%	-6,824	-1.8%	-6,706	-1.6%	-7,323	-1.9%	-632	—	-617	—
<b>Sales revenue</b>	<b>387,484</b>	<b>100.0%</b>	<b>413,154</b>	<b>100.0%</b>	<b>413,779</b>	<b>100.0%</b>	<b>409,293</b>	<b>100.0%</b>	<b>1,623,710</b>	<b>100.0%</b>	<b>384,937</b>	<b>100.0%</b>	<b>414,113</b>	<b>100.0%</b>	<b>397,835</b>	<b>100.0%</b>	<b>-15,944</b>	<b>-3.9%</b>	<b>-16,278</b>	<b>-3.9%</b>

\* % represents the component ratio.

**4. Business Profit by Reporting Segment**

(Unit: Yen in millions)

	FY3/2019										FY3/2020						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2019		Q2 of FY3/2020	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Industrial & Automotive Components Group	10,416	12.7%	10,834	13.7%	9,963	12.8%	7,237	9.5%	38,450	12.2%	4,798	6.0%	4,436	5.1%	3,210	3.7%	-6,753	-67.8%	-1,226	-27.6%
Semiconductor Components Group	5,846	9.6%	7,311	10.9%	-8,321	—	6,096	10.9%	10,932	4.4%	5,082	8.8%	9,408	14.4%	8,508	13.3%	16,829	—	-900	-9.6%
Electronic Devices Group	14,397	16.3%	19,420	20.3%	19,103	20.3%	14,006	16.1%	66,926	18.3%	13,418	16.1%	11,560	13.7%	11,496	14.2%	-7,607	-39.8%	-64	-0.6%
<b>Total Components Business</b>	<b>30,659</b>	<b>13.3%</b>	<b>37,565</b>	<b>15.6%</b>	<b>20,745</b>	<b>8.7%</b>	<b>27,339</b>	<b>12.5%</b>	<b>116,308</b>	<b>12.5%</b>	<b>23,298</b>	<b>10.6%</b>	<b>25,404</b>	<b>10.7%</b>	<b>23,214</b>	<b>10.0%</b>	<b>2,469</b>	<b>11.9%</b>	<b>-2,190</b>	<b>-8.6%</b>
Communications Group	-2,241	—	2,897	4.6%	5,021	7.6%	4,716	6.6%	10,393	4.1%	2,013	3.2%	2,986	4.6%	1,938	3.3%	-3,083	-61.4%	-1,048	-35.1%
Document Solutions Group	10,348	11.7%	9,630	10.7%	10,103	10.6%	13,447	13.3%	43,528	11.6%	8,966	10.3%	9,917	10.9%	8,615	9.6%	-1,488	-14.7%	-1,302	-13.1%
Life & Environment Group	-3,015	—	-3,383	—	-57,496	—	-3,122	—	-67,016	—	-2,590	—	-2,406	—	-2,344	—	55,152	—	62	—
<b>Total Equipment &amp; Systems Business</b>	<b>5,092</b>	<b>3.2%</b>	<b>9,144</b>	<b>5.2%</b>	<b>-42,372</b>	<b>—</b>	<b>15,041</b>	<b>7.7%</b>	<b>-13,095</b>	<b>—</b>	<b>8,389</b>	<b>5.0%</b>	<b>10,497</b>	<b>5.8%</b>	<b>8,209</b>	<b>4.9%</b>	<b>50,581</b>	<b>—</b>	<b>-2,288</b>	<b>-21.8%</b>
Others	617	12.5%	350	8.0%	597	14.8%	-904	—	660	3.8%	-910	—	-1,010	—	-1,213	—	-1,810	—	-203	—
<b>Total business profit</b>	<b>36,368</b>	<b>9.4%</b>	<b>47,059</b>	<b>11.4%</b>	<b>-21,030</b>	<b>—</b>	<b>41,476</b>	<b>10.1%</b>	<b>103,873</b>	<b>6.4%</b>	<b>30,777</b>	<b>8.0%</b>	<b>34,891</b>	<b>8.4%</b>	<b>30,210</b>	<b>7.6%</b>	<b>51,240</b>	<b>—</b>	<b>-4,681</b>	<b>-13.4%</b>
Corporate gains and share of net profit of investments accounted for using the equity method	19,465	—	3,618	—	19,888	—	-4,017	—	38,954	—	14,938	—	5,137	—	26,222	—	6,334	31.8%	21,085	410.5%
Adjustments and eliminations	-345	—	-476	—	-447	—	-949	—	-2,217	—	-229	—	-301	—	-16	—	431	—	285	—
<b>Profit before income taxes</b>	<b>55,488</b>	<b>14.3%</b>	<b>50,201</b>	<b>12.2%</b>	<b>-1,589</b>	<b>—</b>	<b>36,510</b>	<b>8.9%</b>	<b>140,610</b>	<b>8.7%</b>	<b>45,486</b>	<b>11.8%</b>	<b>39,727</b>	<b>9.6%</b>	<b>56,416</b>	<b>14.2%</b>	<b>58,005</b>	<b>—</b>	<b>16,689</b>	<b>42.0%</b>

**5. Orders by Reporting Segment**

(Unit: Yen in millions)

	FY3/2019										FY3/2020						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2019		Q2 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	85,096	21.1%	79,173	19.4%	77,160	19.1%	74,497	18.9%	315,926	19.6%	77,940	20.6%	87,813	22.5%	86,149	22.2%	8,989	11.6%	-1,664	-1.9%
Semiconductor Components Group	62,317	15.5%	66,590	16.3%	63,589	15.7%	53,373	13.6%	245,869	15.3%	58,118	15.4%	64,395	16.5%	61,278	15.8%	-2,311	-3.6%	-3,117	-4.8%
Electronic Devices Group	100,423	24.9%	99,101	24.2%	90,772	22.4%	80,786	20.6%	371,082	23.1%	85,360	22.6%	80,172	20.6%	78,143	20.1%	-12,629	-13.9%	-2,029	-2.5%
<b>Total Components Business</b>	<b>247,836</b>	<b>61.5%</b>	<b>244,864</b>	<b>59.9%</b>	<b>231,521</b>	<b>57.2%</b>	<b>208,656</b>	<b>53.1%</b>	<b>932,877</b>	<b>58.0%</b>	<b>221,418</b>	<b>58.6%</b>	<b>232,380</b>	<b>59.6%</b>	<b>225,570</b>	<b>58.1%</b>	<b>-5,951</b>	<b>-2.6%</b>	<b>-6,810</b>	<b>-2.9%</b>
Communications Group	53,408	13.3%	62,215	15.2%	63,028	15.6%	72,968	18.6%	251,619	15.6%	57,182	15.1%	48,439	12.4%	55,814	14.4%	-7,214	-11.4%	7,375	15.2%
Document Solutions Group	88,449	21.9%	89,630	21.9%	94,351	23.3%	101,294	25.8%	373,724	23.2%	87,050	23.1%	90,337	23.2%	89,567	23.1%	-4,784	-5.1%	-770	-0.9%
Life & Environment Group	16,957	4.2%	16,150	4.0%	19,344	4.8%	16,568	4.2%	69,019	4.3%	16,210	4.3%	21,991	5.6%	20,290	5.2%	946	4.9%	-1,701	-7.7%
<b>Total Equipment &amp; Systems Business</b>	<b>158,814</b>	<b>39.4%</b>	<b>167,995</b>	<b>41.1%</b>	<b>176,723</b>	<b>43.7%</b>	<b>190,830</b>	<b>48.6%</b>	<b>694,362</b>	<b>43.1%</b>	<b>160,442</b>	<b>42.5%</b>	<b>160,767</b>	<b>41.2%</b>	<b>165,671</b>	<b>42.7%</b>	<b>-11,052</b>	<b>-6.3%</b>	<b>4,904</b>	<b>3.1%</b>
Others	3,205	0.8%	3,004	0.7%	2,784	0.7%	2,566	0.7%	11,559	0.7%	2,841	0.8%	2,549	0.7%	2,936	0.7%	152	5.5%	387	15.2%
Adjustments and eliminations	-6,821	-1.7%	-6,946	-1.7%	-6,509	-1.6%	-9,027	-2.4%	-29,303	-1.8%	-7,092	-1.9%	-5,827	-1.5%	-5,934	-1.5%	575	—	-107	—
<b>Orders</b>	<b>403,034</b>	<b>100.0%</b>	<b>408,917</b>	<b>100.0%</b>	<b>404,519</b>	<b>100.0%</b>	<b>393,025</b>	<b>100.0%</b>	<b>1,609,495</b>	<b>100.0%</b>	<b>377,609</b>	<b>100.0%</b>	<b>389,869</b>	<b>100.0%</b>	<b>388,243</b>	<b>100.0%</b>	<b>-16,276</b>	<b>-4.0%</b>	<b>-1,626</b>	<b>-0.4%</b>

\* % represents the component ratio.

**6. Capital expenditures by Reporting Segment**

(Unit: Yen in millions)

	FY3/2019										FY3/2020						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2019		Q2 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	8,892	29.8%	8,440	31.1%	7,666	27.3%	12,748	39.9%	37,746	32.2%	5,195	20.1%	6,183	20.4%	7,247	27.0%	-419	-5.5%	1,064	17.2%
Semiconductor Components Group	4,649	15.6%	3,854	14.2%	5,503	19.6%	3,731	11.7%	17,737	15.2%	2,184	8.5%	3,560	11.7%	2,381	8.9%	-3,122	-56.7%	-1,179	-33.1%
Electronic Devices Group	8,853	29.6%	8,459	31.1%	8,412	29.9%	7,551	23.6%	33,275	28.4%	9,672	37.4%	8,988	29.6%	5,472	20.4%	-2,940	-35.0%	-3,516	-39.1%
<b>Total Components Business</b>	<b>22,394</b>	<b>75.0%</b>	<b>20,753</b>	<b>76.4%</b>	<b>21,581</b>	<b>76.8%</b>	<b>24,030</b>	<b>75.2%</b>	<b>88,758</b>	<b>75.8%</b>	<b>17,051</b>	<b>66.0%</b>	<b>18,731</b>	<b>61.7%</b>	<b>15,100</b>	<b>56.3%</b>	<b>-6,481</b>	<b>-30.0%</b>	<b>-3,631</b>	<b>-19.4%</b>
Communications Group	1,629	5.5%	1,098	4.0%	1,164	4.1%	1,054	3.3%	4,945	4.2%	914	3.5%	1,086	3.6%	900	3.4%	-264	-22.7%	-186	-17.1%
Document Solutions Group	2,749	9.2%	1,827	6.7%	1,418	5.1%	1,577	4.9%	7,571	6.5%	1,659	6.4%	2,104	6.9%	3,045	11.3%	1,627	114.7%	941	44.7%
Life & Environment Group	547	1.8%	1,595	5.9%	1,253	4.5%	2,153	6.8%	5,548	4.7%	1,792	7.0%	1,451	4.8%	2,056	7.7%	803	64.1%	605	41.7%
<b>Total Equipment &amp; Systems Business</b>	<b>4,925</b>	<b>16.5%</b>	<b>4,520</b>	<b>16.6%</b>	<b>3,835</b>	<b>13.7%</b>	<b>4,784</b>	<b>15.0%</b>	<b>18,064</b>	<b>15.4%</b>	<b>4,365</b>	<b>16.9%</b>	<b>4,641</b>	<b>15.3%</b>	<b>6,001</b>	<b>22.4%</b>	<b>2,166</b>	<b>56.5%</b>	<b>1,360</b>	<b>29.3%</b>
Others	249	0.8%	165	0.6%	258	0.9%	447	1.4%	1,119	1.0%	1,021	4.0%	1,220	4.0%	483	1.7%	225	87.2%	-737	-60.4%
Corporate	2,282	7.7%	1,733	6.4%	2,414	8.6%	2,679	8.4%	9,108	7.8%	3,384	13.1%	5,770	19.0%	5,260	19.6%	2,846	117.9%	-510	-8.8%
<b>Total</b>	<b>29,850</b>	<b>100.0%</b>	<b>27,171</b>	<b>100.0%</b>	<b>28,088</b>	<b>100.0%</b>	<b>31,940</b>	<b>100.0%</b>	<b>117,049</b>	<b>100.0%</b>	<b>25,821</b>	<b>100.0%</b>	<b>30,362</b>	<b>100.0%</b>	<b>26,844</b>	<b>100.0%</b>	<b>-1,244</b>	<b>-4.4%</b>	<b>-3,518</b>	<b>-11.6%</b>

\* % represents the component ratio.

**7. Depreciation charge of property, plant and equipment by Reporting Segment**

(Unit: Yen in millions)

	FY3/2019										FY3/2020						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2019		Q2 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	2,425	20.7%	2,736	21.7%	3,070	22.3%	3,301	24.4%	11,532	22.4%	3,506	24.5%	3,730	25.2%	4,096	25.4%	1,026	33.4%	366	9.8%
Semiconductor Components Group	2,201	18.8%	2,328	18.5%	2,549	18.6%	1,899	14.1%	8,977	17.4%	1,983	13.9%	2,110	14.2%	2,366	14.6%	-183	-7.2%	256	12.1%
Electronic Devices Group	3,734	31.9%	4,160	33.1%	4,525	33.0%	4,709	34.9%	17,128	33.2%	4,860	33.9%	4,932	33.3%	5,379	33.2%	854	18.9%	447	9.1%
<b>Total Components Business</b>	<b>8,360</b>	<b>71.4%</b>	<b>9,224</b>	<b>73.3%</b>	<b>10,144</b>	<b>73.9%</b>	<b>9,909</b>	<b>73.4%</b>	<b>37,637</b>	<b>73.0%</b>	<b>10,349</b>	<b>72.3%</b>	<b>10,772</b>	<b>72.7%</b>	<b>11,841</b>	<b>73.2%</b>	<b>1,697</b>	<b>16.7%</b>	<b>1,069</b>	<b>9.9%</b>
Communications Group	678	5.8%	677	5.4%	659	4.8%	643	4.8%	2,657	5.2%	755	5.3%	809	5.5%	874	5.4%	215	32.6%	65	8.0%
Document Solutions Group	1,284	11.0%	1,324	10.5%	1,478	10.8%	1,458	10.8%	5,544	10.7%	1,542	10.8%	1,543	10.4%	1,663	10.3%	185	12.5%	120	7.8%
Life & Environment Group	710	6.0%	729	5.8%	730	5.3%	775	5.7%	2,944	5.7%	835	5.8%	868	5.8%	816	5.0%	86	11.8%	-52	-6.0%
<b>Total Equipment &amp; Systems Business</b>	<b>2,672</b>	<b>22.8%</b>	<b>2,730</b>	<b>21.7%</b>	<b>2,867</b>	<b>20.9%</b>	<b>2,876</b>	<b>21.3%</b>	<b>11,145</b>	<b>21.6%</b>	<b>3,132</b>	<b>21.9%</b>	<b>3,220</b>	<b>21.7%</b>	<b>3,353</b>	<b>20.7%</b>	<b>486</b>	<b>17.0%</b>	<b>133</b>	<b>4.1%</b>
Others	289	2.5%	295	2.3%	305	2.2%	319	2.3%	1,208	2.4%	373	2.6%	400	2.7%	434	2.7%	129	42.3%	34	8.5%
Corporate	382	3.3%	343	2.7%	408	3.0%	401	3.0%	1,534	3.0%	463	3.2%	425	2.9%	551	3.4%	143	35.0%	126	29.6%
<b>Total</b>	<b>11,703</b>	<b>100.0%</b>	<b>12,592</b>	<b>100.0%</b>	<b>13,724</b>	<b>100.0%</b>	<b>13,505</b>	<b>100.0%</b>	<b>51,524</b>	<b>100.0%</b>	<b>14,317</b>	<b>100.0%</b>	<b>14,817</b>	<b>100.0%</b>	<b>16,179</b>	<b>100.0%</b>	<b>2,455</b>	<b>17.9%</b>	<b>1,362</b>	<b>9.2%</b>

\* % represents the component ratio.

**8. R&D expenses by Reporting Segment**

(Unit: Yen in millions)

	FY3/2019										FY3/2020						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2019		Q2 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	3,579	21.4%	3,765	20.3%	3,517	20.3%	3,728	21.4%	14,589	20.9%	3,268	17.3%	3,462	17.5%	3,717	18.3%	200	5.7%	255	7.4%
Semiconductor Components Group	988	5.9%	883	4.8%	726	4.2%	792	4.6%	3,389	4.9%	1,007	5.3%	1,062	5.4%	1,193	5.9%	467	64.3%	131	12.3%
Electronic Devices Group	3,483	20.9%	3,859	20.8%	3,449	20.0%	3,086	17.7%	13,877	19.8%	3,823	20.3%	4,057	20.6%	4,252	20.9%	803	23.3%	195	4.8%
<b>Total Components Business</b>	<b>8,050</b>	<b>48.2%</b>	<b>8,507</b>	<b>45.9%</b>	<b>7,692</b>	<b>44.5%</b>	<b>7,606</b>	<b>43.7%</b>	<b>31,855</b>	<b>45.6%</b>	<b>8,098</b>	<b>42.9%</b>	<b>8,581</b>	<b>43.5%</b>	<b>9,162</b>	<b>45.1%</b>	<b>1,470</b>	<b>19.1%</b>	<b>581</b>	<b>6.8%</b>
Communications Group	1,451	8.7%	1,377	7.4%	1,314	7.6%	1,096	6.3%	5,238	7.5%	1,407	7.5%	1,518	7.7%	1,954	9.6%	640	48.7%	436	28.7%
Document Solutions Group	5,232	31.3%	5,853	31.5%	5,364	31.1%	5,338	30.7%	21,787	31.2%	5,272	27.9%	5,385	27.3%	5,547	27.3%	183	3.4%	162	3.0%
Life & Environment Group	1,456	8.7%	2,163	11.7%	2,205	12.8%	2,321	13.3%	8,145	11.6%	2,387	12.7%	2,334	11.8%	2,082	10.2%	-123	-5.6%	-252	-10.8%
<b>Total Equipment &amp; Systems Business</b>	<b>8,139</b>	<b>48.7%</b>	<b>9,393</b>	<b>50.6%</b>	<b>8,883</b>	<b>51.5%</b>	<b>8,755</b>	<b>50.3%</b>	<b>35,170</b>	<b>50.3%</b>	<b>9,066</b>	<b>48.1%</b>	<b>9,237</b>	<b>46.8%</b>	<b>9,583</b>	<b>47.1%</b>	<b>700</b>	<b>7.9%</b>	<b>346</b>	<b>3.7%</b>
Others	524	3.1%	643	3.5%	685	4.0%	1,050	6.0%	2,902	4.1%	1,702	9.0%	1,899	9.7%	1,580	7.8%	895	130.7%	-319	-16.8%
<b>Total</b>	<b>16,713</b>	<b>100.0%</b>	<b>18,543</b>	<b>100.0%</b>	<b>17,260</b>	<b>100.0%</b>	<b>17,411</b>	<b>100.0%</b>	<b>69,927</b>	<b>100.0%</b>	<b>18,866</b>	<b>100.0%</b>	<b>19,717</b>	<b>100.0%</b>	<b>20,325</b>	<b>100.0%</b>	<b>3,065</b>	<b>17.8%</b>	<b>608</b>	<b>3.1%</b>

\* % represents the component ratio.

**9. Sales Revenue by Geographic Segment**

(Unit: Yen in millions)

	FY3/2019										FY3/2020						Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q2		Q3		Q3 of FY3/2019		Q2 of FY3/2020	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	136,964	35.3%	150,921	36.5%	150,014	36.3%	157,465	38.5%	595,364	36.7%	143,353	37.3%	154,751	37.4%	144,544	36.3%	-5,470	-3.6%	-10,207	-6.6%
Asia	92,882	24.0%	103,938	25.2%	102,405	24.7%	83,410	20.4%	382,635	23.6%	86,277	22.4%	93,964	22.7%	97,155	24.4%	-5,250	-5.1%	3,191	3.4%
Europe	82,345	21.3%	78,491	19.0%	81,031	19.6%	89,641	21.9%	331,508	20.4%	76,711	19.9%	75,204	18.2%	72,938	18.3%	-8,093	-10.0%	-2,266	-3.0%
United States of America	59,994	15.5%	63,664	15.4%	65,331	15.8%	59,958	14.6%	248,947	15.3%	63,643	16.5%	75,288	18.2%	68,872	17.3%	3,541	5.4%	-6,416	-8.5%
Others	15,299	3.9%	16,140	3.9%	14,998	3.6%	18,819	4.6%	65,256	4.0%	14,953	3.9%	14,906	3.5%	14,326	3.7%	-672	-4.5%	-580	-3.9%
Sales revenue	387,484	100.0%	413,154	100.0%	413,779	100.0%	409,293	100.0%	1,623,710	100.0%	384,937	100.0%	414,113	100.0%	397,835	100.0%	-15,944	-3.9%	-16,278	-3.9%

\* % represents the component ratio.

**10. Number of employees**

(As of the end of each quarter)

	FY3/2019				FY3/2020		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Total	77,243	77,406	77,617	76,863	77,817	76,786	76,411
Japan	26,271	26,205	25,921	25,971	26,222	26,198	26,085
Outside Japan	50,972	51,201	51,696	50,892	51,595	50,588	50,326