

Quarterly Trends of Financial Results [IFRS]

1. Consolidated Results of Operations

(Unit: Yen in millions)

	FY3/2019										FY3/2020		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2019		Q4 of FY3/2019	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Sales revenue	387,484	100.0%	413,154	100.0%	413,779	100.0%	409,293	100.0%	1,623,710	100.0%	384,937	100.0%	-2,547	-0.7%	-24,356	-6.0%
Operating profit	37,104	9.6%	45,497	11.0%	-22,025	—	34,247	8.4%	94,823	5.8%	22,629	5.9%	-14,475	-39.0%	-11,618	-33.9%
Profit before income taxes	55,488	14.3%	50,201	12.2%	-1,589	—	36,510	8.9%	140,610	8.7%	45,486	11.8%	-10,002	-18.0%	8,976	24.6%
Profit attributable to owners of the parent	42,284	10.9%	36,110	8.7%	1,025	0.2%	23,791	5.8%	103,210	6.4%	32,037	8.3%	-10,247	-24.2%	8,246	34.7%

Average exchange rate	US\$	109	111	113	110	111	(Unit: Yen)
	Euro	130	130	129	125	128	123

2. Capital expenditures, Depreciation charge and R&D expenses

(Unit: Yen in millions)

	FY3/2019										FY3/2020		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2019		Q4 of FY3/2019	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Capital expenditures	29,850	7.7%	27,171	6.6%	28,088	6.8%	31,940	7.8%	117,049	7.2%	25,821	6.7%	-4,029	-13.5%	-6,119	-19.2%
Depreciation charge of property, plant and equipment	11,703	3.0%	12,592	3.0%	13,724	3.3%	13,505	3.3%	51,524	3.2%	14,317	3.7%	2,614	22.3%	812	6.0%
R&D expenses	16,713	4.3%	18,543	4.5%	17,260	4.2%	17,411	4.3%	69,927	4.3%	18,866	4.9%	2,153	12.9%	1,455	8.4%

3. Sales Revenue by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2019		Q4 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	81,956	21.1%	78,851	19.1%	77,587	18.7%	75,945	18.6%	314,339	19.4%	79,330	20.6%	-2,626	-3.2%	3,385	4.5%
Semiconductor Components Group	60,649	15.7%	66,820	16.2%	66,038	16.0%	55,710	13.6%	249,217	15.3%	57,973	15.1%	-2,676	-4.4%	2,263	4.1%
Electronic Devices Group	88,284	22.8%	95,519	23.1%	94,288	22.8%	86,736	21.2%	364,827	22.5%	83,203	21.6%	-5,081	-5.8%	-3,533	-4.1%
Total Components Business	230,889	59.6%	241,190	58.4%	237,913	57.5%	218,391	53.4%	928,383	57.2%	220,506	57.3%	-10,383	-4.5%	2,115	1.0%
Communications Group	51,610	13.3%	63,261	15.3%	65,761	15.9%	71,435	17.5%	252,067	15.5%	62,222	16.2%	10,612	20.6%	-9,213	-12.9%
Document Solutions Group	88,796	22.9%	89,973	21.8%	95,066	22.9%	101,312	24.7%	375,147	23.1%	87,130	22.6%	-1,666	-1.9%	-14,182	-14.0%
Life & Environment Group	18,692	4.8%	22,113	5.3%	17,707	4.3%	21,602	5.3%	80,114	5.0%	17,793	4.6%	-899	-4.8%	-3,809	-17.6%
Total Equipment & Systems Business	159,098	41.0%	175,347	42.4%	178,534	43.1%	194,349	47.5%	707,328	43.6%	167,145	43.4%	8,047	5.1%	-27,204	-14.0%
Others	4,932	1.3%	4,400	1.1%	4,023	1.0%	3,835	0.9%	17,190	1.0%	4,110	1.1%	-822	-16.7%	275	7.2%
Adjustments and eliminations	-7,435	-1.9%	-7,783	-1.9%	-6,691	-1.6%	-7,282	-1.8%	-29,191	-1.8%	-6,824	-1.8%	611	—	458	—
Sales revenue	387,484	100.0%	413,154	100.0%	413,779	100.0%	409,293	100.0%	1,623,710	100.0%	384,937	100.0%	-2,547	-0.7%	-24,356	-6.0%

* % represents the component ratio.

4. Business Profit by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2019		Q4 of FY3/2019	
	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	% to Sales revenue	Amount	%	Amount	%
Industrial & Automotive Components Group	10,416	12.7%	10,834	13.7%	9,963	12.8%	7,237	9.5%	38,450	12.2%	4,798	6.0%	-5,618	-53.9%	-2,439	-33.7%
Semiconductor Components Group	5,846	9.6%	7,311	10.9%	-8,321	—	6,096	10.9%	10,932	4.4%	5,082	8.8%	-764	-13.1%	-1,014	-16.6%
Electronic Devices Group	14,397	16.3%	19,420	20.3%	19,103	20.3%	14,006	16.1%	66,926	18.3%	13,418	16.1%	-979	-6.8%	-588	-4.2%
Total Components Business	30,659	13.3%	37,565	15.6%	20,745	8.7%	27,339	12.5%	116,308	12.5%	23,298	10.6%	-7,361	-24.0%	-4,041	-14.8%
Communications Group	-2,241	—	2,897	4.6%	5,021	7.6%	4,716	6.6%	10,393	4.1%	2,013	3.2%	4,254	—	-2,703	-57.3%
Document Solutions Group	10,348	11.7%	9,630	10.7%	10,103	10.6%	13,447	13.3%	43,528	11.6%	8,966	10.3%	-1,382	-13.4%	-4,481	-33.3%
Life & Environment Group	-3,015	—	-3,383	—	-57,496	—	-3,122	—	-67,016	—	-2,590	—	425	—	532	—
Total Equipment & Systems Business	5,092	3.2%	9,144	5.2%	-42,372	—	15,041	7.7%	-13,095	—	8,389	5.0%	3,297	64.7%	-6,652	-44.2%
Others	617	12.5%	350	8.0%	597	14.8%	-904	—	660	3.8%	-910	—	-1,527	—	-6	—
Total business profit	36,368	9.4%	47,059	11.4%	-21,030	—	41,476	10.1%	103,873	6.4%	30,777	8.0%	-5,591	-15.4%	-10,699	-25.8%
Corporate gains and share of net profit of investments accounted for using the equity method	19,465	—	3,618	—	19,888	—	-4,017	—	38,954	—	14,938	—	-4,527	-23.3%	18,955	—
Adjustments and eliminations	-345	—	-476	—	-447	—	-949	—	-2,217	—	-229	—	116	—	720	—
Profit before income taxes	55,488	14.3%	50,201	12.2%	-1,589	—	36,510	8.9%	140,610	8.7%	45,486	11.8%	-10,002	-18.0%	8,976	24.6%

5. Orders by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2019		Q4 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	85,096	21.1%	79,173	19.4%	77,160	19.1%	74,497	18.9%	315,926	19.6%	77,940	20.6%	-7,156	-8.4%	3,443	4.6%
Semiconductor Components Group	62,317	15.5%	66,590	16.3%	63,589	15.7%	53,373	13.6%	245,869	15.3%	58,118	15.4%	-4,199	-6.7%	4,745	8.9%
Electronic Devices Group	100,423	24.9%	99,101	24.2%	90,772	22.4%	80,786	20.6%	371,082	23.1%	85,360	22.6%	-15,063	-15.0%	4,574	5.7%
Total Components Business	247,836	61.5%	244,864	59.9%	231,521	57.2%	208,656	53.1%	932,877	58.0%	221,418	58.6%	-26,418	-10.7%	12,762	6.1%
Communications Group	53,408	13.3%	62,215	15.2%	63,028	15.6%	72,968	18.6%	251,619	15.6%	57,182	15.1%	3,774	7.1%	-15,786	-21.6%
Document Solutions Group	88,449	21.9%	89,630	21.9%	94,351	23.3%	101,294	25.8%	373,724	23.2%	87,050	23.1%	-1,399	-1.6%	-14,244	-14.1%
Life & Environment Group	16,957	4.2%	16,150	4.0%	19,344	4.8%	16,568	4.2%	69,019	4.3%	16,210	4.3%	-747	-4.4%	-358	-2.2%
Total Equipment & Systems Business	158,814	39.4%	167,995	41.1%	176,723	43.7%	190,830	48.6%	694,362	43.1%	160,442	42.5%	1,628	1.0%	-30,388	-15.9%
Others	3,205	0.8%	3,004	0.7%	2,784	0.7%	2,566	0.7%	11,559	0.7%	2,841	0.8%	-364	-11.4%	275	10.7%
Adjustments and eliminations	-6,821	-1.7%	-6,946	-1.7%	-6,509	-1.6%	-9,027	-2.4%	-29,303	-1.8%	-7,092	-1.9%	-271	-	1,935	-
Orders	403,034	100.0%	408,917	100.0%	404,519	100.0%	393,025	100.0%	1,609,495	100.0%	377,609	100.0%	-25,425	-6.3%	-15,416	-3.9%

* % represents the component ratio.

6. Capital expenditures by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2019		Q4 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	8,892	29.8%	8,440	31.1%	7,666	27.3%	12,748	39.9%	37,746	32.2%	5,195	20.1%	-3,697	-41.6%	-7,553	-59.2%
Semiconductor Components Group	4,649	15.6%	3,854	14.2%	5,503	19.6%	3,731	11.7%	17,737	15.2%	2,184	8.5%	-2,465	-53.0%	-1,547	-41.5%
Electronic Devices Group	8,853	29.6%	8,459	31.1%	8,412	29.9%	7,551	23.6%	33,275	28.4%	9,672	37.4%	819	9.3%	2,121	28.1%
Total Components Business	22,394	75.0%	20,753	76.4%	21,581	76.8%	24,030	75.2%	88,758	75.8%	17,051	66.0%	-5,343	-23.9%	-6,979	-29.0%
Communications Group	1,629	5.5%	1,098	4.0%	1,164	4.1%	1,054	3.3%	4,945	4.2%	914	3.5%	-715	-43.9%	-140	-13.3%
Document Solutions Group	2,749	9.2%	1,827	6.7%	1,418	5.1%	1,577	4.9%	7,571	6.5%	1,659	6.4%	-1,090	-39.7%	82	5.2%
Life & Environment Group	547	1.8%	1,595	5.9%	1,253	4.5%	2,153	6.8%	5,548	4.7%	1,792	7.0%	1,245	227.6%	-361	-16.8%
Total Equipment & Systems Business	4,925	16.5%	4,520	16.6%	3,835	13.7%	4,784	15.0%	18,064	15.4%	4,365	16.9%	-560	-11.4%	-419	-8.8%
Others	249	0.8%	165	0.6%	258	0.9%	447	1.4%	1,119	1.0%	1,021	4.0%	772	310.0%	574	128.4%
Corporate	2,282	7.7%	1,733	6.4%	2,414	8.6%	2,679	8.4%	9,108	7.8%	3,384	13.1%	1,102	48.3%	705	26.3%
Total	29,850	100.0%	27,171	100.0%	28,088	100.0%	31,940	100.0%	117,049	100.0%	25,821	100.0%	-4,029	-13.5%	-6,119	-19.2%

* % represents the component ratio.

7. Depreciation charge of property, plant and equipment by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2019		Q4 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	2,425	20.7%	2,736	21.7%	3,070	22.3%	3,301	24.4%	11,532	22.4%	3,506	24.5%	1,081	44.6%	205	6.2%
Semiconductor Components Group	2,201	18.8%	2,328	18.5%	2,549	18.6%	1,899	14.1%	8,977	17.4%	1,983	13.9%	-218	-9.9%	84	4.4%
Electronic Devices Group	3,734	31.9%	4,160	33.1%	4,525	33.0%	4,709	34.9%	17,128	33.2%	4,860	33.9%	1,126	30.2%	151	3.2%
Total Components Business	8,360	71.4%	9,224	73.3%	10,144	73.9%	9,909	73.4%	37,637	73.0%	10,349	72.3%	1,989	23.8%	440	4.4%
Communications Group	678	5.8%	677	5.4%	659	4.8%	643	4.8%	2,657	5.2%	755	5.3%	77	11.4%	112	17.4%
Document Solutions Group	1,284	11.0%	1,324	10.5%	1,478	10.8%	1,458	10.8%	5,544	10.7%	1,542	10.8%	258	20.1%	84	5.8%
Life & Environment Group	710	6.0%	729	5.8%	730	5.3%	775	5.7%	2,944	5.7%	835	5.8%	125	17.6%	60	7.7%
Total Equipment & Systems Business	2,672	22.8%	2,730	21.7%	2,867	20.9%	2,876	21.3%	11,145	21.6%	3,132	21.9%	460	17.2%	256	8.9%
Others	289	2.5%	295	2.3%	305	2.2%	319	2.3%	1,208	2.4%	373	2.6%	84	29.1%	54	16.9%
Corporate	382	3.3%	343	2.7%	408	3.0%	401	3.0%	1,534	3.0%	463	3.2%	81	21.2%	62	15.5%
Total	11,703	100.0%	12,592	100.0%	13,724	100.0%	13,505	100.0%	51,524	100.0%	14,317	100.0%	2,614	22.3%	812	6.0%

* % represents the component ratio.

8. R&D expenses by Reporting Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2019		Q4 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Industrial & Automotive Components Group	3,579	21.4%	3,765	20.3%	3,517	20.3%	3,728	21.4%	14,589	20.9%	3,268	17.3%	-311	-8.7%	-460	-12.3%
Semiconductor Components Group	988	5.9%	883	4.8%	726	4.2%	792	4.6%	3,389	4.9%	1,007	5.3%	19	1.9%	215	27.1%
Electronic Devices Group	3,483	20.9%	3,859	20.8%	3,449	20.0%	3,086	17.7%	13,877	19.8%	3,823	20.3%	340	9.8%	737	23.9%
Total Components Business	8,050	48.2%	8,507	45.9%	7,692	44.5%	7,606	43.7%	31,855	45.6%	8,098	42.9%	48	0.6%	492	6.5%
Communications Group	1,451	8.7%	1,377	7.4%	1,314	7.6%	1,096	6.3%	5,238	7.5%	1,407	7.5%	-44	-3.0%	311	28.4%
Document Solutions Group	5,232	31.3%	5,853	31.5%	5,364	31.1%	5,338	30.7%	21,787	31.2%	5,272	27.9%	40	0.8%	-66	-1.2%
Life & Environment Group	1,456	8.7%	2,163	11.7%	2,205	12.8%	2,321	13.3%	8,145	11.6%	2,387	12.7%	931	63.9%	66	2.8%
Total Equipment & Systems Business	8,139	48.7%	9,393	50.6%	8,883	51.5%	8,755	50.3%	35,170	50.3%	9,066	48.1%	927	11.4%	311	3.6%
Others	524	3.1%	643	3.5%	685	4.0%	1,050	6.0%	2,902	4.1%	1,702	9.0%	1,178	224.8%	652	62.1%
Total	16,713	100.0%	18,543	100.0%	17,260	100.0%	17,411	100.0%	69,927	100.0%	18,866	100.0%	2,153	12.9%	1,455	8.4%

* % represents the component ratio.

9. Sales Revenue by Geographic Segment

(Unit: Yen in millions)

	FY3/2019										FY3/2020		Change compared with			
	Q1		Q2		Q3		Q4		Full year		Q1		Q1 of FY3/2019		Q4 of FY3/2019	
	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%*	Amount	%	Amount	%
Japan	136,964	35.3%	150,921	36.5%	150,014	36.3%	157,465	38.5%	595,364	36.7%	143,353	37.3%	6,389	4.7%	-14,112	-9.0%
Asia	92,882	24.0%	103,938	25.2%	102,405	24.7%	83,410	20.4%	382,635	23.6%	86,277	22.4%	-6,605	-7.1%	2,867	3.4%
Europe	82,345	21.3%	78,491	19.0%	81,031	19.6%	89,641	21.9%	331,508	20.4%	76,711	19.9%	-5,634	-6.8%	-12,930	-14.4%
United States of America	59,994	15.5%	63,664	15.4%	65,331	15.8%	59,958	14.6%	248,947	15.3%	63,643	16.5%	3,649	6.1%	3,685	6.1%
Others	15,299	3.9%	16,140	3.9%	14,998	3.6%	18,819	4.6%	65,256	4.0%	14,953	3.9%	-346	-2.3%	-3,866	-20.5%
Sales revenue	387,484	100.0%	413,154	100.0%	413,779	100.0%	409,293	100.0%	1,623,710	100.0%	384,937	100.0%	-2,547	-0.7%	-24,356	-6.0%

* % represents the component ratio.

10. Number of employees

	FY3/2019			
	Q1	Q2	Q3	Q4
Total	77,243	77,406	77,617	76,863
Japan	26,271	26,205	25,921	25,971
Outside Japan	50,972	51,201	51,696	50,892

(As of the end of each quarter)

FY3/2020
Q1
77,817
26,222
51,595