

January 31, 2013

Conference Call Material

For the Nine Months Ended December 31, 2012

Today's Presentation

**1. Financial Results
for the Nine Months Ended December 31, 2012**

**2. Financial Forecast
for the Year Ending March 31, 2013**

1. Financial Results for the Nine Months Ended December 31, 2012

Financial Results of First Nine Months of FY3/2013

- Comparison with first nine months of FY3/2012 -

(Unit: Yen in millions)

	Nine months ended December 31,				Change	
	2011		2012		Amount	%
	Amount	% to net sales	Amount	% to net sales		
Net sales	885,389	100.0	926,524	100.0	41,135	4.6
Profit from operations	88,373	10.0	51,234	5.5	-37,139	-42.0
Pre-tax income	102,604	11.6	68,882	7.4	-33,722	-32.9
Net income attributable to shareholders of Kyocera Corporation	72,110	8.1	44,970	4.9	-27,140	-37.6
Capital expenditures	51,444	5.8	40,707	4.4	-10,737	-20.9
Depreciation	45,159	5.1	45,122	4.9	-37	-0.1
R&D expenses	35,118	4.0	35,615	3.8	497	1.4
Average exchange rate (yen)	\$	¥ 79	¥ 80			
	Euro	¥ 111	¥ 102			
Foreign currency fluctuation effect on: (compared with the previous same periods)	Net sales	Approx. ¥ -32.5 billion	Approx. ¥ -5 billion			
	Pre-tax income	Approx. ¥ -7.5 billion	Approx. ¥ -4 billion			

Sales by Reporting Segment

- Nine months ended December 31, 2012 -

(Unit: Yen in millions)

■ Reporting Segment	Nine months ended December 31,				Change	
	2011		2012			
	Amount	% of net sales	Amount	% of net sales	Amount	%
■ Fine Ceramic Parts Group	61,346	6.9	56,937	6.1	-4,409	-7.2
■ Semiconductor Parts Group	117,733	13.3	127,362	13.8	9,629	8.2
■ Applied Ceramic Products Group	133,600	15.1	136,726	14.8	3,126	2.3
■ Electronic Device Group	165,360	18.7	207,801	22.4	42,441	25.7
Components Business	478,039	54.0	528,826	57.1	50,787	10.6
■ Telecommunications Equipment Group	136,568	15.4	127,360	13.7	-9,208	-6.7
■ Information Equipment Group	178,967	20.2	178,445	19.3	-522	-0.3
Equipment Business	315,535	35.6	305,805	33.0	-9,730	-3.1
■ Others	111,265	12.6	115,009	12.4	3,744	3.4
Adjustments and eliminations	-19,450	-2.2	-23,116	-2.5	-3,666	-
Net sales	885,389	100.0	926,524	100.0	41,135	4.6

Operating Profit by Reporting Segment

- Nine months ended December 31, 2012 -

(Unit: Yen in millions)

■ Reporting Segment	Nine months ended December 31,				Change	
	2011		2012		Amount	%
	Amount	% to net sales	Amount	% to net sales		
■ Fine Ceramic Parts Group	9,618	15.7	6,429	11.3	-3,189	-33.2
■ Semiconductor Parts Group	22,294	18.9	22,848	17.9	554	2.5
■ Applied Ceramic Products Group	7,231	5.4	9,906	7.2	2,675	37.0
■ Electronic Device Group	21,897	13.2	-7,223	-	-29,120	-
Components Business	61,040	12.8	31,960	6.0	-29,080	-47.6
■ Telecommunications Equipment Group	811	0.6	1,671	1.3	860	106.0
■ Information Equipment Group	22,607	12.6	15,752	8.8	-6,855	-30.3
Equipment Business	23,418	7.4	17,423	5.7	-5,995	-25.6
■ Others	5,532	5.0	7,320	6.4	1,788	32.3
Operating profit	89,990	10.2	56,703	6.1	-33,287	-37.0
Corporate and others	12,614	-	12,179	-	-435	-3.4
Pre-tax income	102,604	11.6	68,882	7.4	-33,722	-32.9

Operating profit represents profit from operating activities.

Financial Results for the Three Months of Q3 FY3/2013

- Comparison with Q2 FY3/2013 -

(Unit: Yen in millions)

	Three months ended				Change	
	September 30, 2012		December 31, 2012		Amount	%
	Amount	% to net sales	Amount	% to net sales		
Net sales	310,705	100.0	318,093	100.0	7,388	2.4
Profit from operations	27,893	9.0	25,343	8.0	-2,550	-9.1
Pre-tax income	31,005	10.0	33,150	10.4	2,145	6.9
Net income attributable to shareholders of Kyocera Corporation	18,801	6.1	19,599	6.2	798	4.2
Capital expenditures	13,335	4.3	14,181	4.5	846	6.3
Depreciation	14,835	4.8	16,438	5.2	1,603	10.8
R&D expenses	12,121	3.9	11,749	3.7	-372	-3.1
Average exchange rate (yen)	\$	¥ 79	¥ 81			
	Euro	¥ 98	¥ 105			

Sales by Reporting Segment for the Three Months of Q3 FY3/2013 - Comparison with Q2 FY3/2013 -

(Unit: Yen in millions)

■ Reporting Segment	Three months ended				Change	
	September 30, 2012		December 31, 2012		Amount	%
	Amount	% of net sales	Amount	% of net sales		
■ Fine Ceramic Parts Group	19,330	6.2	18,538	5.8	-792	-4.1
■ Semiconductor Parts Group	44,083	14.2	44,879	14.1	796	1.8
■ Applied Ceramic Products Group	42,824	13.8	51,302	16.1	8,478	19.8
■ Electronic Device Group	70,924	22.8	66,986	21.1	-3,938	-5.6
Components Business	177,161	57.0	181,705	57.1	4,544	2.6
■ Telecommunications Equipment Group	42,812	13.8	43,027	13.5	215	0.5
■ Information Equipment Group	58,304	18.8	61,658	19.4	3,354	5.8
Equipment Business	101,116	32.6	104,685	32.9	3,569	3.5
■ Others	40,172	12.9	40,148	12.6	-24	-0.1
Adjustments and eliminations	-7,744	-2.5	-8,445	-2.6	-701	-
Net sales	310,705	100.0	318,093	100.0	7,388	2.4

Operating Profit by Reporting Segment for the Three Months of Q3 FY3/2013 - Comparison with Q2 FY3/2013 -

(Unit: Yen in millions)

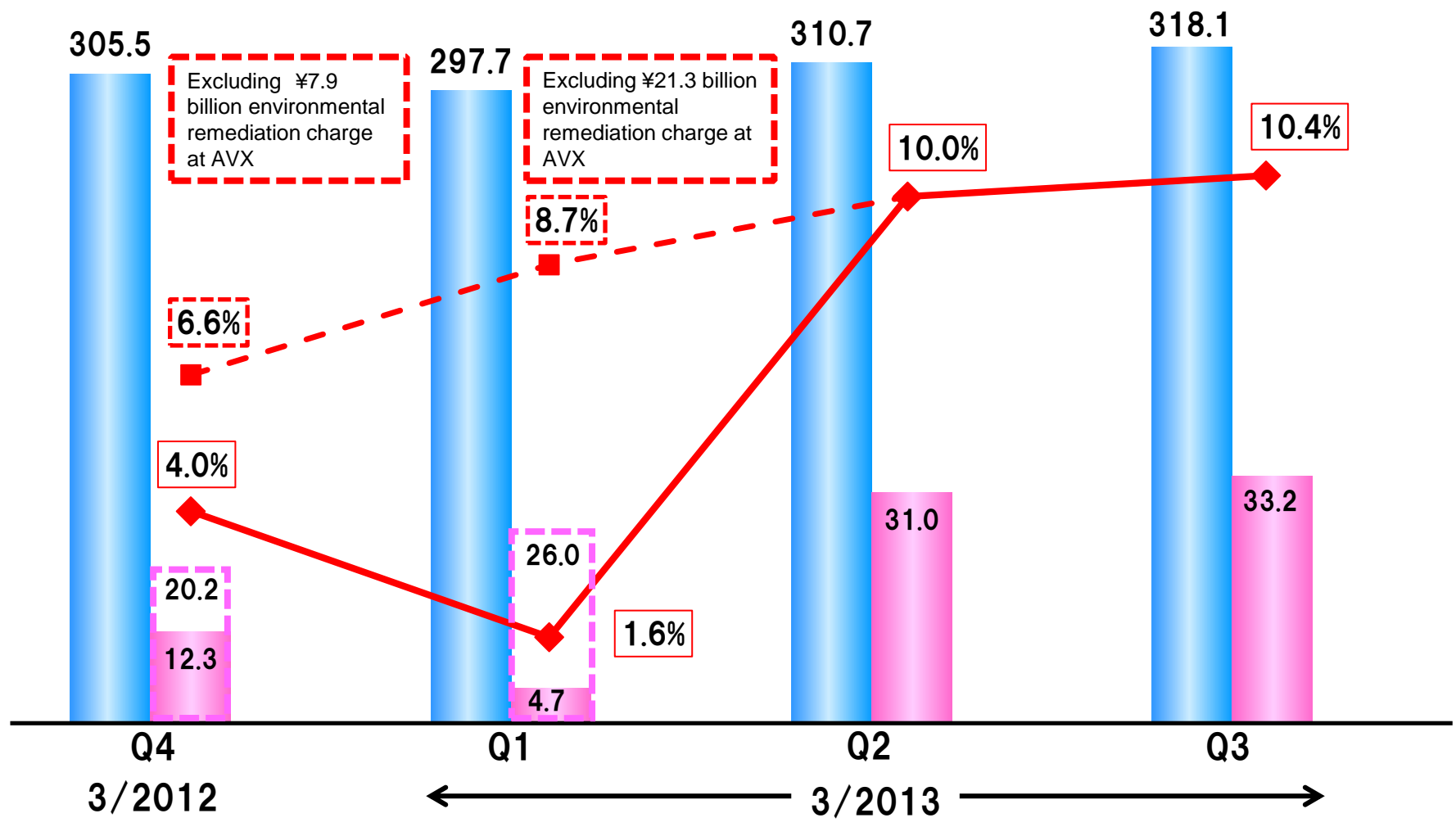
■ Reporting Segment	Three months ended				Change	
	September 30, 2012		December 31, 2012		Amount	%
	Amount	% to net sales	Amount	% to net sales		
■ Fine Ceramic Parts Group	2,201	11.4	1,894	10.2	-307	-13.9
■ Semiconductor Parts Group	8,157	18.5	8,986	20.0	829	10.2
■ Applied Ceramic Products Group	3,805	8.9	4,618	9.0	813	21.4
■ Electronic Device Group	5,624	7.9	4,656	7.0	-968	-17.2
Components Business	19,787	11.2	20,154	11.1	367	1.9
■ Telecommunications Equipment Group	1,007	2.4	870	2.0	-137	-13.6
■ Information Equipment Group	5,404	9.3	4,646	7.5	-758	-14.0
Equipment Business	6,411	6.3	5,516	5.3	-895	-14.0
■ Others	3,101	7.7	2,975	7.4	-126	-4.1
Operating profit	29,299	9.4	28,645	9.0	-654	-2.2
Corporate and others	1,706	-	4,505	-	2,799	164.1
Pre-tax income	31,005	10.0	33,150	10.4	2,145	6.9

Operating profit represents profit from operating activities.

Quarterly Trends of Sales and Pre-tax Income

(Unit: Yen in billions)

■ Sales
 ■ Pre-tax income
 ◆ Pre-tax income ratio
 - - ■ - - Excluding environmental remediation charge at AVX Corporation



2. Financial Forecast for the Year Ending March 31, 2013

Financial Forecast of FY3/2013

(Unit: Yen in millions)

	Year ended March 31, 2012		Year ending March 31, 2013 (Forecast)				Changes in amount compared with	
	Amount	% to net sales	Previous (October 2012)		Revised (January 2013)		Year ended March 31, 2012	Previous forecast
			Amount	% to net sales	Amount	% to net sales		
Net sales	1,190,870	100.0	1,320,000	100.0	1,280,000	100.0	89,130	-40,000
Profit from operations	97,675	8.2	100,000	7.6	73,000	5.7	-24,675	-27,000
Pre-tax income	114,893	9.6	115,000	8.7	91,500	7.1	-23,393	-23,500
Net income attributable to shareholders of Kyocera Corporation	79,357	6.7	75,000	5.7	57,000	4.5	-22,357	-18,000
EPS attributable to shareholders of Kyocera Corporation (diluted-yen)	432.58	—	408.85	—	310.72	—	-121.86	-98.13
Capital expenditures	66,408	5.6	67,000	5.1	60,000	4.7	-6,408	-7,000
Depreciation	62,374	5.2	70,000	5.3	60,000	4.7	-2,374	-10,000
R&D expenses	45,559	3.8	55,000	4.2	52,000	4.1	6,441	-3,000
Average exchange rate (yen)	US\$: ¥79	€: ¥ 109	US\$: ¥79	€: ¥ 101	US\$: ¥82	€: ¥106		
Foreign currency fluctuation effect on: (compared with the previous fiscal year)	Net sales	Approx. ¥ -40 billion		Approx. ¥ -14 billion		Approx. ¥ 14 billion		
	Pre-tax income	Approx. ¥ -10 billion		Approx. ¥ - 7 billion		Approx. ¥ 2 billion		

Forecast of EPS attributable to shareholders of Kyocera Corporation is computed based on the diluted average number of shares outstanding during the nine months ended December 31, 2012. Please refer to forward-looking statements on the final page.

Sales Forecast by Reporting Segment of FY3/2013

(Unit: Yen in millions)

■ Reporting Segment	Year ended March 31, 2012		Year ending March 31, 2013 (Forecast)				Changes in amount compared with	
			Previous (October 2012)		Revised (January 2013)		Year ended March 31, 2012	Previous forecast
	Amount	% of net sales	Amount	% of net sales	Amount	% of net sales		
■ Fine Ceramic Parts Group	80,372	6.7	77,000	5.8	74,800	5.8	-5,572	-2,200
■ Semiconductor Parts Group	153,420	12.9	170,000	12.9	164,800	12.9	11,380	-5,200
■ Applied Ceramic Products Group	179,784	15.1	210,000	15.9	210,000	16.4	30,216	—
■ Electronic Device Group	228,721	19.2	284,000	21.5	272,400	21.3	43,679	-11,600
Components Business	642,297	53.9	741,000	56.1	722,000	56.4	79,703	-19,000
■ Telecommunications Equipment Group	178,669	15.0	201,000	15.2	178,700	14.0	31	-22,300
■ Information Equipment Group	243,457	20.4	241,000	18.3	249,100	19.4	5,643	8,100
Equipment Business	422,126	35.4	442,000	33.5	427,800	33.4	5,674	-14,200
■ Others	151,987	12.8	164,000	12.4	160,600	12.6	8,613	-3,400
Adjustments and eliminations	-25,540	-2.1	-27,000	-2.0	-30,400	-2.4	-4,860	-3,400
Net sales	1,190,870	100.0	1,320,000	100.0	1,280,000	100.0	89,130	-40,000

Operating Profit Forecast by Reporting Segment of FY3/2013

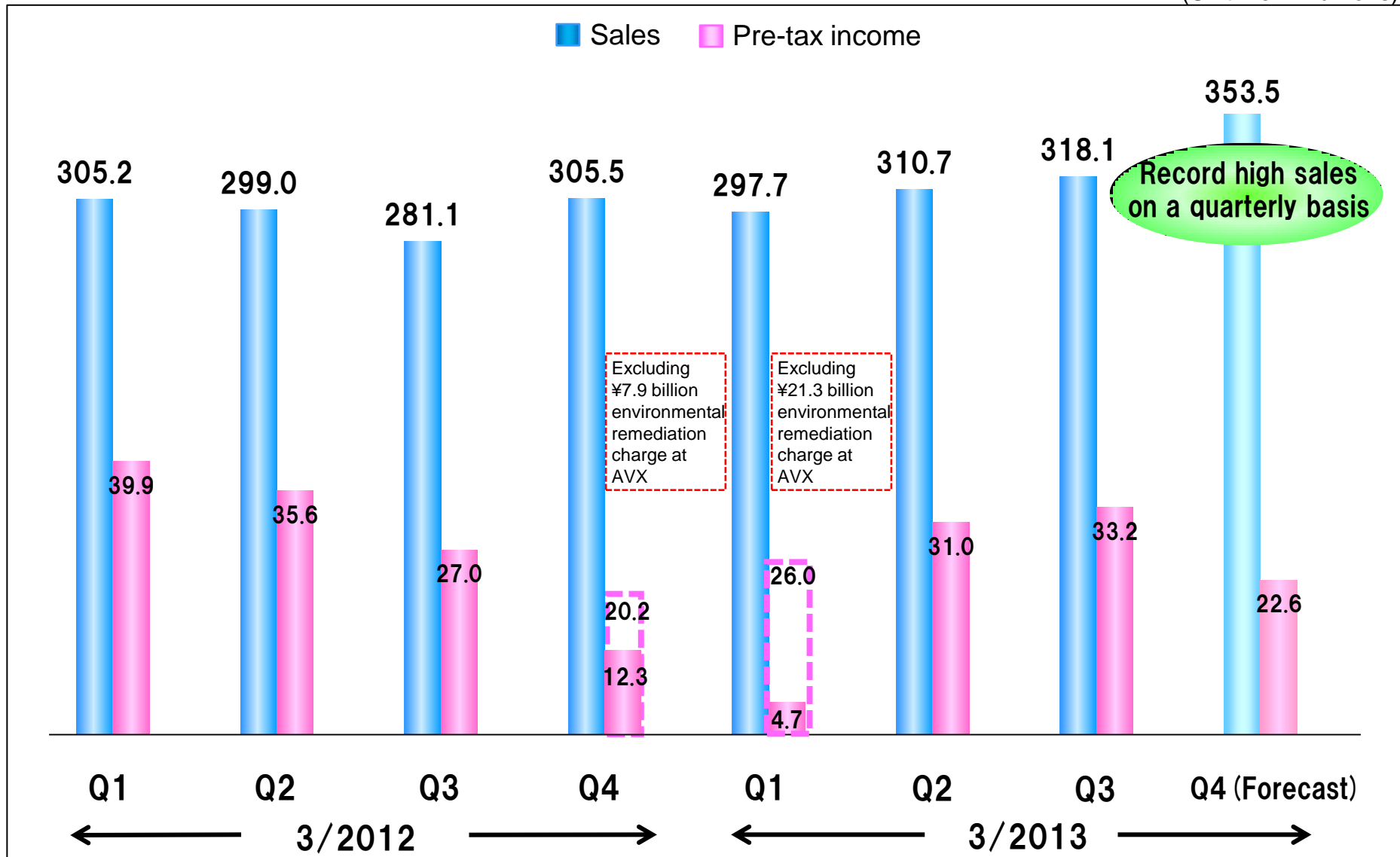
(Unit: Yen in millions)

■ Reporting Segment	Year ended March 31, 2012		Year ending March 31, 2013 (Forecast)				Changes in amount compared with	
			Previous (October 2012)		Revised (January 2013)		Year ended March 31, 2012	Previous forecast
	Amount	% to net sales	Amount	% to net sales	Amount	% to net sales		
■ Fine Ceramic Parts Group	12,622	15.7	10,300	13.4	7,100	9.5	-5,522	-3,200
■ Semiconductor Parts Group	27,754	18.1	30,000	17.6	26,300	16.0	-1,454	-3,700
■ Applied Ceramic Products Group	6,459	3.6	17,600	8.4	16,100	7.7	9,641	-1,500
■ Electronic Device Group	16,036	7.0	2,500	0.9	-5,500	—	-21,536	-8,000
Components Business	62,871	9.8	60,400	8.2	44,000	6.1	-18,871	-16,400
■ Telecommunications Equipment Group	1,469	0.8	6,200	3.1	2,900	1.6	1,431	-3,300
■ Information Equipment Group	29,451	12.1	21,000	8.7	21,200	8.5	-8,251	200
Equipment Business	30,920	7.3	27,200	6.2	24,100	5.6	-6,820	-3,100
■ Others	8,054	5.3	11,500	7.0	10,300	6.4	2,246	-1,200
Operating profit	101,845	8.6	99,100	7.5	78,400	6.1	-23,445	-20,700
Corporate and others	13,048	—	15,900	—	13,100	—	52	-2,800
Pre-tax income	114,893	9.6	115,000	8.7	91,500	7.1	-23,393	-23,500

Operating profit represents profit from operating activities.
Please refer to forward-looking statements on the final page.

Quarterly Trends of Sales and Pre-tax Income

(Unit: Yen in billions)



Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following lists: (1) General economic conditions in our markets, which are primarily Japan, North America, Europe and Asia; (2) Economic, political and legal conditions and unexpected changes therein in countries or areas where we operate; (3) Factors that may affect our exports, including the yen's appreciation, political and economic instability, customs, and inadequate protection of our intellectual property; (4) Fluctuation in exchange rates that may affect the value of our foreign assets or the prices of our products; (5) Intensified competition in product pricing, technological innovation, R&D activities, product quality and speed of delivery; (6) Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes; (7) Shortages and rising costs of electricity affecting our production and sales activities; (8) The possibility that expansion of production capacity and in-process R&D activities may not produce the desired results; (9) The possibility that companies or assets acquired by us may not produce the returns or benefits, or bring in business opportunities, which we expect; (10) Inability to secure skilled employees, particularly engineering and technical personnel; (11) The possibility of divulgence of our trade secrets and infringement of our intellectual property rights; (12) The possibility that we may receive notice of claims of infringement of other parties' intellectual property rights and claims for royalty payments; (13) Increases in our environmental liability and in costs and expenses required to observe obligations imposed by environmental laws and regulations in Japan and other countries; (14) Unintentional conflict with laws and regulations or the possibility that newly enacted laws and regulations may limit our business operations; (15) Events that may negatively impact our markets or supply chain, including terrorist acts, plague, war and similar events; (16) Earthquakes and other related natural disasters affecting our operational facilities and our markets or supply chain, as well as social and economic infrastructure; (17) Exposure to difficulties in collection of trade receivables due to customers' worsening financial condition; (18) The possibility of recognition of impairment losses on investment securities held by us due to declines in their value; (19) The possibility that we may record impairment losses on long-lived assets, goodwill and intangible assets; (20) The possibility that deferred tax assets may not be realized or additional liabilities for unrecognized tax benefits may be incurred; and (21) Changes in accounting principles. Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial condition to be materially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.