

August 1, 2013

Conference Call Material

for the Three Months ended June 30, 2013

Today's Presentation

**1. Financial Results
for the Three Months ended June 30, 2013**

**2. Financial Forecast
for the Year ending March 31, 2014**

1. Financial Results for the Three Months ended June 30, 2013

Financial Results for the First Three Months of FY3/2014

- Comparison with Q1 FY3/2013 -

(Unit: Yen in millions)

	Three months ended June 30,				Change	
	2012		2013			
	Amount	% to net sales	Amount	% to net sales	Amount	%
Net sales	297,726	100.0	331,655	100.0	33,929	11.4
Profit from operations	-2,002	-0.7	25,398	7.7	27,400	-
Pre-tax income	4,727	1.6	34,813	10.5	30,086	636.5
Net income attributable to shareholders of Kyocera Corporation	6,570	2.2	22,651	6.8	16,081	244.8
Capital expenditures	13,191	4.4	15,228	4.6	2,037	15.4
Depreciation	13,849	4.7	14,274	4.3	425	3.1
R&D expenses	11,745	3.9	12,193	3.7	448	3.8
Average exchange rate (yen)	\$	¥ 80	¥ 99			
	Euro	¥ 103	¥ 129			
Foreign currency fluctuation effect on:	net sales	Approx. ¥ -9 billion	Approx. ¥ 36 billion			
(compared with the previous same periods)	pre-tax income	Approx. ¥ -3 billion	Approx. ¥ 7 billion			

Sales by Reporting Segment of Q1 FY3/2014 - Comparison with Q1 FY3/2013 -

(Unit: Yen in millions)

■ Reporting Segment	Three months ended June 30,				Change	
	2012		2013		Amount	%
	Amount	% of net sales	Amount	% of net sales		
■ Fine Ceramic Parts Group	19,069	6.4	18,716	5.7	-353	-1.9
■ Semiconductor Parts Group	38,400	12.9	41,474	12.5	3,074	8.0
■ Applied Ceramic Products Group	42,600	14.3	61,496	18.5	18,896	44.4
■ Electronic Device Group	69,891	23.5	73,315	22.1	3,424	4.9
Components Business	169,960	57.1	195,001	58.8	25,041	14.7
■ Telecommunications Equipment Group	41,521	14.0	38,512	11.6	-3,009	-7.2
■ Information Equipment Group	58,483	19.6	70,713	21.3	12,230	20.9
Equipment Business	100,004	33.6	109,225	32.9	9,221	9.2
■ Others	34,689	11.6	38,061	11.5	3,372	9.7
Adjustments and eliminations	-6,927	-2.3	-10,632	-3.2	-3,705	-
Net sales	297,726	100.0	331,655	100.0	33,929	11.4

Operating Profit by Reporting Segment of Q1 FY3/2014

- Comparison with Q1 FY3/2013 -

(Unit: Yen in millions)

■ Reporting Segment	Three months ended June 30,				Change	
	2012		2013		Amount	%
	Amount	% to net sales	Amount	% to net sales		
■ Fine Ceramic Parts Group	2,334	12.2	2,903	15.5	569	24.4
■ Semiconductor Parts Group	5,705	14.9	7,923	19.1	2,218	38.9
■ Applied Ceramic Products Group	1,483	3.5	8,041	13.1	6,558	442.2
■ Electronic Device Group	-17,503	—	6,170	8.4	23,673	—
Components Business	-7,981	—	25,037	12.8	33,018	—
■ Telecommunications Equipment Group	-206	—	-1,406	—	-1,200	—
■ Information Equipment Group	5,702	9.7	6,067	8.6	365	6.4
Equipment Business	5,496	5.5	4,661	4.3	-835	-15.2
■ Others	1,244	3.6	752	2.0	-492	-39.5
Operating profit	-1,241	—	30,450	9.2	31,691	—
Corporate gains and others	5,968	—	4,363	—	-1,605	-26.9
Pre-tax income	4,727	1.6	34,813	10.5	30,086	636.5

Operating profit represents profit from operating activities.

Summary of Q1 FY3/2014 Financial Results

- Comparison with Q1 FY3/2013 -

1 Sales and profit up in the Applied Ceramic Products Group

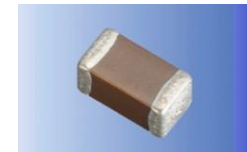
- Significantly increased sales in solar energy business in Japan
- Increased sales of cutting tools mainly in the automotive market
- Boosted profit through higher sales



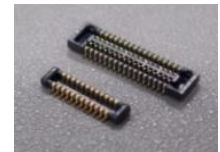
Kagoshima Nanatsujima Mega-Solar Power Plant

2 Sales and profit up in the Electronic Device Group

- Increased sales of capacitors and connectors and the effect of the yen's depreciation
- Profit increased markedly due to the absence of environmental remediation charge at AVX Corp. (¥21.3 billion) and the effect of cost reductions



Capacitor



Connectors

3 Sales and profit up in the Information Equipment Group

- Increased sales volume through new product introductions and market cultivation
- Sales increased due to the effect of the yen's depreciation



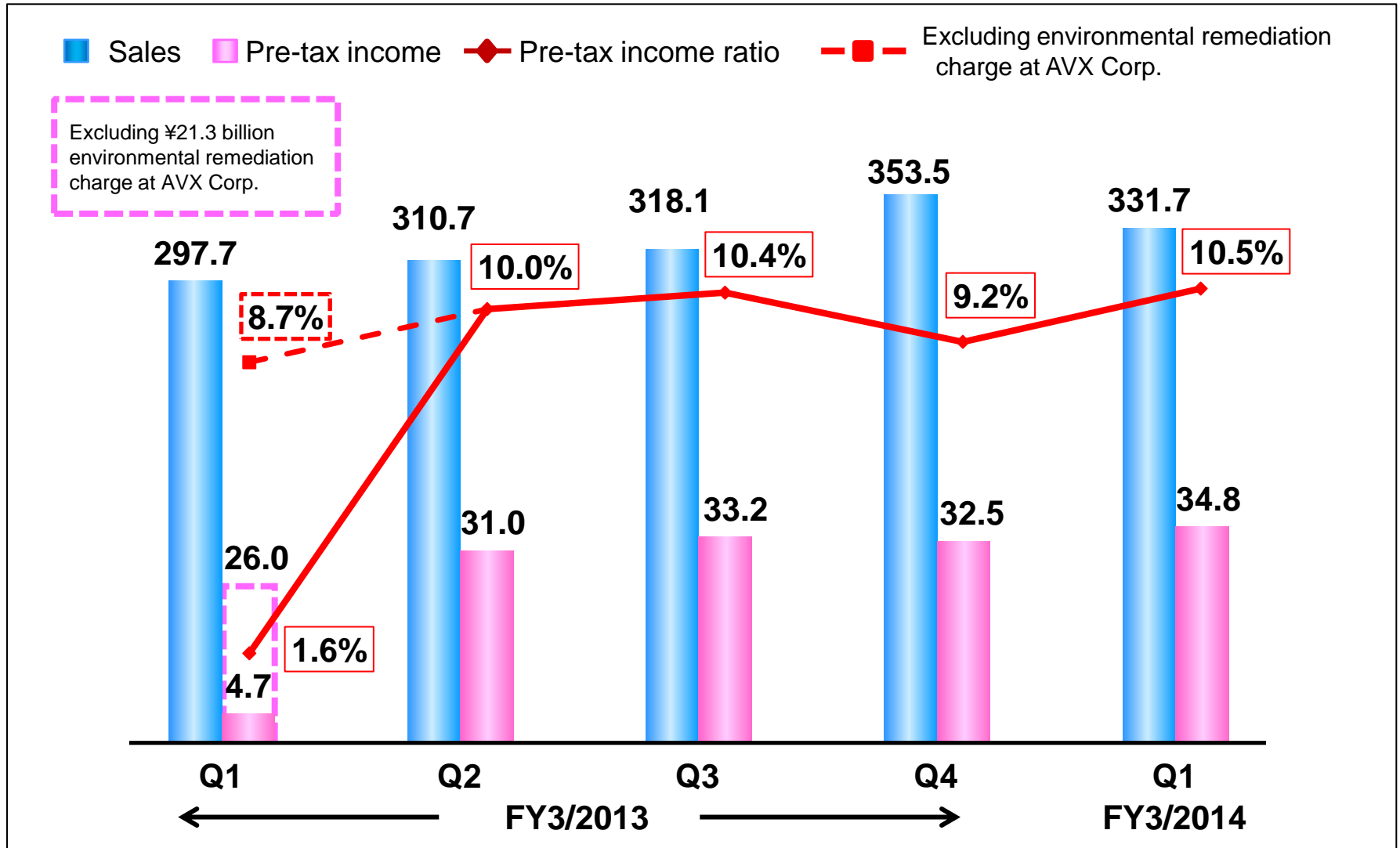
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Quarterly Trends of Sales and Pre-tax Income

(Unit: Yen in billions)



2. Financial Forecast for the Year ending March 31, 2014

Business Environment Outlook from Q2 FY3/2014 onward

1 Information and Communications Market

Forecast an improved business environment in the digital consumer equipment market

2 Solar Energy Market

Forecast a continued increase in demand in residential and industrial sectors in Japan

3 Other Industrial Markets

- Forecast recovery in semiconductor-related markets
- Forecast expansion in automobile production activities in Asia and the U.S.



Unstable factors in trends for European and Chinese economies

Financial Forecast for FY3/2014

Changed average exchange rate

(Unit: Yen in millions)

	Year ended March 31, 2013		Year ending March 31, 2014 (Forecast)		Change	
	Amount	% to net sales	Amount	% to net sales	Amount	%
Net sales	1,280,054	100.0	1,400,000	100.0	119,946	9.4
Profit from operations	76,926	6.0	140,000	10.0	63,074	82.0
Pre-tax income	101,363	7.9	150,000	10.7	48,637	48.0
Net income attributable to shareholders of Kyocera Corporation	66,473	5.2	96,000	6.9	29,527	44.4
EPS attributable to shareholders of Kyocera Corporation (diluted-yen)	362.36	—	523.34	—	—	—
Capital expenditures	56,688	4.4	75,000	5.4	18,312	32.3
Depreciation	63,119	4.9	74,000	5.3	10,881	17.2
R&D expenses	47,519	3.7	52,000	3.7	4,481	9.4
Average exchange rate (yen)	US\$: ¥83	€: ¥107	US\$: ¥96	€: ¥124		
Foreign currency fluctuation effect on: (compared with the previous fiscal year)	Net sales	Approx. ¥ 21.0 billion		Approx. ¥ 102.0 billion		
	Pre-tax income	Approx. ¥ 2.5 billion		Approx. ¥ 32.0 billion		

Forecast of EPS attributable to shareholders of Kyocera Corporation is computed based on the diluted average number of shares outstanding during the three months ended June 30, 2013.

Please refer to forward-looking statements on the final page.

Sales Forecast by Reporting Segment for FY3/2014

No revision from April 2013 forecast

(Unit: Yen in millions)

■ Reporting Segment	Year ended March 31, 2013		Year ending March 31, 2014 (Forecast)		Change	
	Amount	% of net sales	Amount	% of net sales	Amount	%
■ Fine Ceramic Parts Group	74,852	5.9	82,500	5.9	7,648	10.2
■ Semiconductor Parts Group	167,241	13.1	192,500	13.8	25,259	15.1
■ Applied Ceramic Products Group	211,439	16.5	227,000	16.2	15,561	7.4
■ Electronic Device Group	271,570	21.2	282,000	20.1	10,430	3.8
Components Business	725,102	56.7	784,000	56.0	58,898	8.1
■ Telecommunications Equipment Group	177,314	13.8	191,000	13.6	13,686	7.7
■ Information Equipment Group	250,534	19.6	280,000	20.0	29,466	11.8
Equipment Business	427,848	33.4	471,000	33.6	43,152	10.1
■ Others	159,902	12.5	176,000	12.6	16,098	10.1
Adjustments and eliminations	-32,798	-2.6	-31,000	-2.2	1,798	-
Net sales	1,280,054	100.0	1,400,000	100.0	119,946	9.4

Operating Profit Forecast by Reporting Segment for FY3/2014

No revision from April 2013 forecast

(Unit: Yen in millions)

■ Reporting Segment	Year ended March 31, 2013		Year ending March 31, 2014 (Forecast)		Change	
	Amount	% to net sales	Amount	% to net sales	Amount	%
■ Fine Ceramic Parts Group	7,614	10.2	12,000	14.5	4,386	57.6
■ Semiconductor Parts Group	30,379	18.2	36,000	18.7	5,621	18.5
■ Applied Ceramic Products Group	17,924	8.5	24,000	10.6	6,076	33.9
■ Electronic Device Group	-4,014	—	28,200	10.0	32,214	—
Components Business	51,903	7.2	100,200	12.8	48,297	93.1
■ Telecommunications Equipment Group	1,340	0.8	6,400	3.4	5,060	377.6
■ Information Equipment Group	21,750	8.7	28,000	10.0	6,250	28.7
Equipment Business	23,090	5.4	34,400	7.3	11,310	49.0
■ Others	10,542	6.6	8,600	4.9	-1,942	-18.4
Operating profit	85,535	6.7	143,200	10.2	57,665	67.4
Corporate and others	15,828	—	6,800	—	-9,028	-57.0
Pre-tax income	101,363	7.9	150,000	10.7	48,637	48.0

Operating profit represents profit from operating activities.
Please refer to forward-looking statements on the final page.

Forward-Looking Statements

Certain of the statements made in this document are forward-looking statements (within the meaning of Section 21E of the U.S. Securities and Exchange Act of 1934), which are based on our current assumptions and beliefs in light of the information currently available to us. These forward-looking statements involve known and unknown risks, uncertainties and other factors. Such risks, uncertainties and other factors include, but are not limited to the following: (1) General economic conditions in our markets, which are primarily Japan, North America, Europe and Asia; (2) Economic, political and legal conditions and unexpected changes therein in countries or areas where we operate; (3) Factors that may affect our exports, including the yen's appreciation, political and economic instability, customs, and inadequate protection of our intellectual property; (4) Fluctuation in exchange rates that may affect the value of our foreign assets or the prices of our products; (5) Intensified competition in product pricing, technological innovation, R&D activities, product quality and speed of delivery; (6) Manufacturing delays or defects resulting from outsourcing or internal manufacturing processes; (7) Shortages and rising costs of electricity affecting our production and sales activities; (8) The possibility that expansion of production capacity and in-process R&D activities may not produce the desired results; (9) The possibility that companies or assets acquired by us may not produce the returns or benefits, or bring in business opportunities, which we expect; (10) Inability to secure skilled employees, particularly engineering and technical personnel; (11) The possibility of divulgence of our trade secrets and infringement of our intellectual property rights; (12) The possibility that we may receive notice of claims of infringement of other parties' intellectual property rights and claims for royalty payments; (13) Increases in our environmental liability and in costs and expenses required to observe obligations imposed by environmental laws and regulations in Japan and other countries; (14) Unintentional conflict with laws and regulations, or the possibility that newly enacted laws and regulations may limit our business operations; (15) Events that may negatively impact our markets or supply chain, including terrorist acts, plague, war and similar events; (16) Earthquakes and other related natural disasters affecting our operational facilities and our markets or supply chain, as well as social and economic infrastructure; (17) Exposure to difficulties in collection of trade receivables due to customers' worsening financial condition; (18) The possibility of recognition of impairment losses on investment securities held by us due to declines in their value; (19) The possibility that we may record impairment losses on long-lived assets, goodwill and intangible assets; (20) The possibility that deferred tax assets may not be realized or additional liabilities for unrecognized tax benefits may be incurred; and (21) Changes in accounting principles. Such risks, uncertainties and other factors may cause our actual results, performance, achievements or financial condition to be materially different from any future results, performance, achievements or financial condition expressed or implied by these forward-looking statements. We undertake no obligation to publicly update any forward-looking statements included in this document.